

HAWTHORNE



November 27, 2017

CITY OF CHULA VISTA
ATTN PAVIA-FINANCE
CHULA VISTA,
California
91912-1087

Attention: Steve Knapp

RE: Quote 134616-01

Dear Sir, We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

One (1) New CATERPILLAR Model: M318F-1 Excavator with all standard equipment in addition to the additional specifications listed below:



Machinery | Corp. Office
16945 Camino San
Bernardo
San Diego, CA 92127
(858) 674-7000 | (800)
437-4228

Power Systems
16945 Camino San Bernardo
Bldg. D
San Diego, CA 92127
(858) 376-6800 | (800) 872-
4228

Rent-It Service
1620 Mission Rd.
Escondido, CA 92029
(760) 740-2900 | (800)
750-4228

Rent-It Service
12329 Mapleview St.
Lakeside, CA 92040
(619) 561-8700 | (800)
750-4228

Rent-It Service
680 Moss St.
Chula Vista, CA 91911
(619) 336-2500 | (800)
750-4228

STOCK NUMBER: TBD

SERIAL NUMBER: TBD

YEAR: NEW

One (1) New CATERPILLAR Model: M318F-1 Excavator with all standard equipment in addition to the additional specifications listed below:

STANDARD EQUIPMENT

POWERTRAIN - Engine: - -Cat C7.1, EPA/ARB tier 4 Final and EU - -Stage IV certified engine with - -Aftertreatment - -Altitude capability: 3000m/9842 ft - -Automatic engine speed Control - - incl. one touch low idle - - and engine idle shutdown functionality - - Automatic starting aid - -Power mode selector

UNDERCARRIAGE - Four wheel drive - Heavy-duty axles with advanced disc - brake system and travel motor with - adjustable braking force - Hydrostatic transmission, two speed - Full hydraulic steering with emergency - capability - Oscillating front axle, lockable, with - remote greasing point - Automatic lock mode for oscillating - front axle & service brake - Steps including tool boxes, left & right - Creeper speed -

HYDRAULICS - Cat XT-6 ES hoses - Heavy lift mode - Separate swing pump - Load sensing hydraulic system - Adjustable hydraulic sensitivity -

ELECTRICAL - Alternator, 115 ampere - Roofing lights (two front, two rear) - Main shut-off switch - Signal/warning horn - Two Caterpillar maintenance - free batteries - Refueling pump -

OPERATOR ENVIRONMENT - Reinforced cab structure compliant with - 2006/42/EC and tested according - ISO 12117-2:2008 - Air conditioner heater & defroster - Adjustable armrests - 24 Volt lighter - Beverage cup/can holder - Bolt-on FOGS capability - Bottle holder - Bottom mounted, intermittent, parallel - wiper and washer - Coat hook - Floor mat, washable, with storage - compartment - Full graphic and full color display - Interior lighting with door switch - Joysticks, pilot operated - Laminated front windshield - Left side console, tiltable, with - lock-out for all controls - Literature compartment behind seat - Literature holder in right hand cab - panel - Mobile phone holder - FM radio incl speakers - Parking brake - Sealed cab with positive filtered - ventilation - Power supply, 12V-10A - Sliding door windows - Steering column, adjustable angle & - height - Storage compartment suitable for a lunch - box - Sunshade for windshield and skylight - Cruise control system - Pin code type engine start prevention - RHS and rear view camera (incl.lights) - displayed on additional cab monitor. -

OTHER STANDARD EQUIPMENT - BLCV including overload warning device - SLCV - VA booms include FLCV - Automatic swing brake - Capability to add auxiliary hydraulic - circuits - Caterpillar datalink and electronic - technician capability - Door locks and cab locks with - Caterpillar one-key security system - SOS quick sampling valves for engine - oil, hydraulic oil and coolant

MACHINE SPECIFICATIONS

M318F WHEEL EXCAVATOR
 LANE 2 - AVAILABLE FROM GRENOBLE FACTORY
 LANE 3 - AVAILABLE FROM GRENOBLE FACTORY
 LANE 3 ORDER
 BOOM, 1PC, A-LUBE
 STICK, 8'6", A-LUBE
 RIDE CONTROL, 1PC
 SPEED 21.7 MPH
 SPEED 21.7 MPH, FINE MESH
 UC BLADE FRONT/ OUT.REAR
 STEPS, UC, INCL. FENDERS
 TIRES, MITAS 10.00-20 DUAL
 CONTROL, MPF
 CAB, 70/30
 WIPER, 70/30
 SEAT DELUXE W/3" SEAT BELT
 PEDAL, HPF/HAMMER
 JOYSTICK PATTERN, CHANGEABLE
 JOYSTICK, 2-SLIDER
 CONTROL, 1PC & VA
 PRODUCT LINK, CELLULAR PL641
 LIGHTS, LED
 MIRROR, ELECTRIC, 1PC
 COOLING SYSTEM, FINE MESH
 COUNTERWEIGHT, 7496 LBS
 DECALS, NORTH AMERICA (ANSI)
 COMPLETE STORAGE PROTECTION
 ALARM, BACK-UP
 BEACON, ROTATING, REMOVABLE
 BUCKET-GD, 36" 0.81 YD3
 TIP, GENERAL DUTY
 PIN GROUP, SPARE
 COUPLER, HYDRAULIC PIN GRABBER
 HYDRAULIC LINES LIT, THUMB
 HYDRAULIC THUMB (INSTALLED)

SELL PRICE	\$251,292.00
SALES TAX (8.25%)	\$20,731.59
TOTAL AFTER TAX BALANCE	\$272,023.59

THIS QUOTE IS UNDER THE NJPA CONTRACT # 32515

WARRANTY

Standard Warranty:

12 MONTH/UNLIMITED HOURS, PREMIER

F.O.B./TERMS: San Diego County Jobsite

Accepted by _____ on _____

Signature

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Yours Truly,

Joe Polujancewicz

Joe Polujancewicz
Governmental Sales Representative
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858-688-0118