



CITY COUNCIL AGENDA STATEMENT



January 5, 2021

File ID: 20-0524

TITLE

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF CHULA VISTA DIRECTING THE CITY MANAGER OR DESIGNEE TO PROCESS PURCHASE ORDERS WITH LIFE-ASSIST AND BOUND TREE MEDICAL FOR MEDICAL TRANSPORT SUPPLIES

RECOMMENDED ACTION

Council adopt the resolution.

SUMMARY

On January 28, 2020 Fire Department staff along with AP Triton consultants presented to Council an overview of the plan for fire department-based ambulance transport. At that time, City Council approved Chula Vista Council resolution 20-014 directing the City Manager to engage in all necessary administrative actions to implement fire department-based emergency medical transport services, to begin negotiations for contractual service with the City of Imperial Beach and the Bonita Sunnyside Fire Protection District, and to bring back for City Council consideration and approval any required Council level implementation actions.

The City has the authority to provide emergency medical transport services itself under applicable state and local law including California Health & Safety Code Sections 1797.201 and 1797.224, the City Charter Section 200, and Chula Vista Municipal Code Section 5.10.310.

On May 12, 2020 City Council approved Chula Vista Council resolution 20-102 approving a program for the Chula Vista Fire Department to provide exclusive emergency ambulance transport services within the city of Chula Vista, the City of Imperial Beach and the Bonita Sunnyside Fire Protection District commencing on or about April 21, 2021. To advance this program, this item seeks Council approval for procurement of needed medical supplies from two suppliers, Life-Assist and Bound Tree Medical.

ENVIRONMENTAL REVIEW

The Director of Development Services has reviewed the proposed activity for compliance with the California Environmental Quality Act (CEQA) and has determined that the activity is not a "Project" as defined under Section 15378 of the State CEQA Guidelines because the proposal consists of a governmental plan of action related to the City's preparedness in the event of a natural or manmade disaster and which will not result in direct or indirect significant physical impacts on the environment. Therefore, pursuant to Section 15060 (c)(3) of the State CEQA Guidelines the activity is not subject to CEQA. Thus, no environmental review is necessary.

BOARD/COMMISSION/COMMITTEE RECOMMENDATION

Not Applicable.

DISCUSSION

On October 29, 2020, the City of Chula Vista released a Request for Bid (RFB) for Transport Medical Supplies and conducted a competitive process to identify the most qualified and cost-effective medical supply provider. Staff solicited proposals from qualified companies, notifying one hundred and sixty-two (162) companies through PlanetBids. Seventeen (17) companies downloaded solicitations, and two (2) companies submitted bids. Both bids were considered responsive. Bound Tree was low bidder on 147 of the 193 products identified, and Life-Assist was low bidder on 46 of the 193 products.

Staff decided to award to both suppliers. An award to both ensures the City is getting the best price for each product. Both suppliers are amenable to splitting provision of the products. Additionally, Bound Tree Medical and Life-Assist are well-known and well-respected for the products they provide to other agencies. Both companies have supplied products to the City for more than 10 years and have been reliable providers at competitive pricing.

With Council approval, staff will process this procurement via purchase orders, with standard terms and conditions. The initial term is January through June 2021 with (five) 5 one-year options to renew tracking the July to June fiscal year, ending in 2026, for up to 5-year, 6-month agreements with each provider.

DECISION-MAKER CONFLICT

Staff has reviewed the decision contemplated by this action and has determined that it is not site specific and consequently the 500-foot rule found in California Code of Regulations section 18704.2(a)(1) is not applicable to this decision.

CURRENT-YEAR FISCAL IMPACT

There are no General fund costs associated with this contract for medical supplies. The agreement will be funded by the ALS Fund (234360) and Transport Enterprise Fund (410728). The cost for the projected supply purchases is \$500,000 annually, not to exceed \$2,500,000 over the agreement period.

ONGOING FISCAL IMPACT-FINANCIAL SUMMARY

As stated previously, there is no general fund impact from these supply purchasing activities. As part of operational costs for the transport enterprise fund (410728) all purchases will be made from this budget beginning in FY22. These purchases are paid for from the cost recovery process for emergency ambulance transport. The annual cost will not exceed \$500,000, and the roughly five-year term will not exceed \$2,500,000.