



City of Chula Vista

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President and CEO

What has SCEDC Done for Business Lately?



- Found them a place to move in!
- Given them loans to expand!
- Given them access to resources!
- Educated them on incentives!





 Eastern Chula Vista, including Eastlake, Otay Ranch and San Miguel Ranch













Objective?

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- Deliver Information
- Provide Services
- Identify Opportunities







What Did We Learn?

Number of Businesses Visited: 241 Number of Businesses Surveyed: 113 Number of Businesses Interested in More Information: Number of Businesses Planning to Expand: Number of Businesses Planning to Relocate: Number of Businesses Planning on Closing: Number of Businesses Planning to Hire: 30 Number of Business Planning to Lay-off: 3 Number of Businesses Happy With 81 Location:



Interesting Observations

- Retail
 - Need for increase in foot traffic
 - Mostly happy
 - Anchor Stores
- Manufacturing
 - Companies looking to hire and expand



Increase Marketing Efforts

- Shop Chula Vista Now Program
- Eastlake Design DistrictFunctions
- Welcome New Businesses





We are here to help!



Thank You!

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