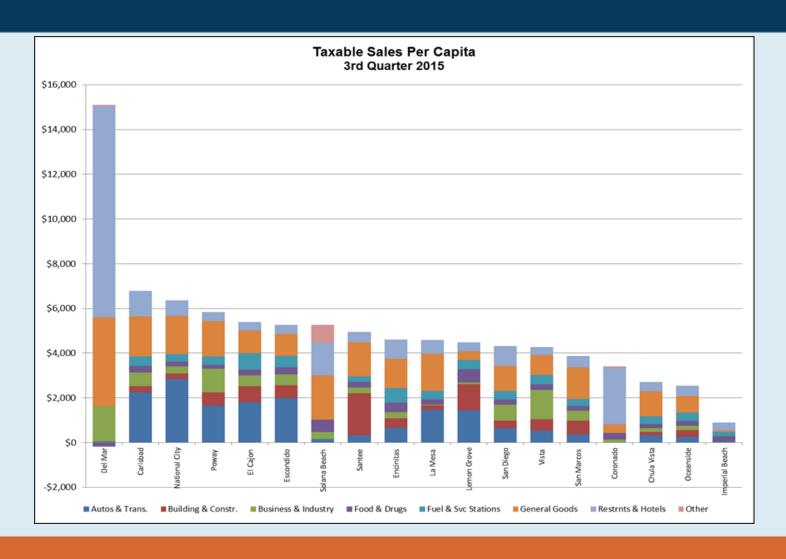


Per Capita Sales Tax





Asset Management Methodology

Develop Asset Database

- Document asset owned and managed
 - Asset Inventory
 - Condition Assessment
 - Asset Valuation
 - Asset Hierarchy

Understand Which Assets are Critical

- Prioritize the need
 - Criticality Ranking
- Asset Risk

Life Cycle Cost Assessment

- Determine what it will take to sustain the delivery of service
 - Catch Up
 - Keep Up
 - Moving Forward



Prioritize by Risk Assessment



Probability of Failure

Timing to Failure

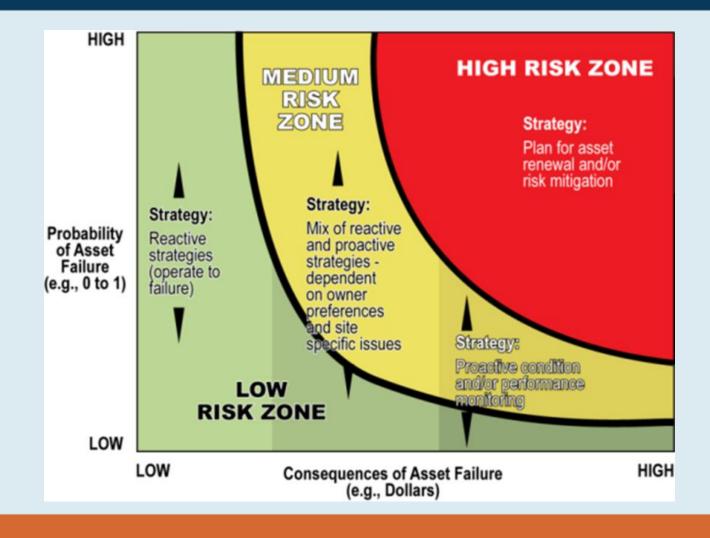
Consequence of Failure

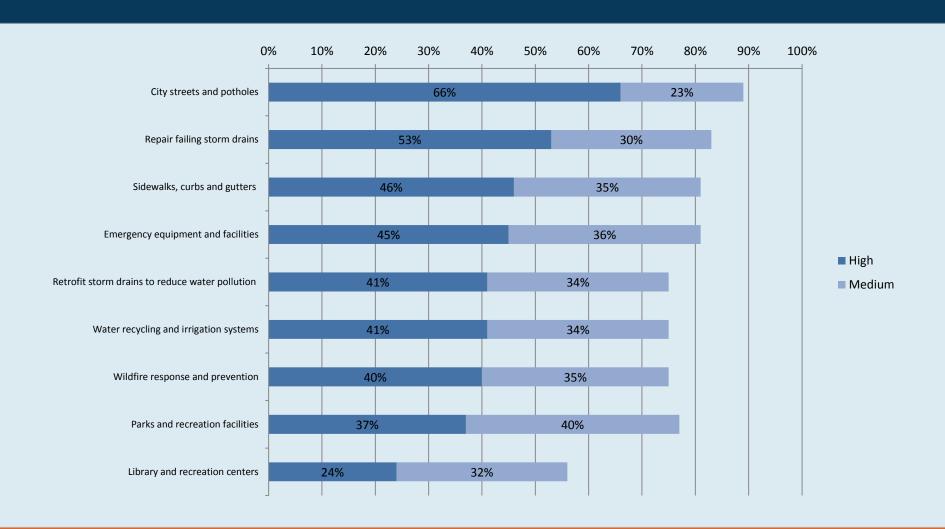
Impact of a failure

- •Economic
- Environment
- Social



Risk-Based Management Strategy







Sales Tax Support

- ½ cent sales tax
 69.3% definitely or probably yes
- ¼ cent sales tax67.6% definitely or probably yes
- After hearing more about it
 69% definitely or probably yes
- After hearing negative arguments
 67.4% definitely or probably yes



Bond Support

- Initial question for \$200 million Bond
 71.1% definitely or probably yes
- When told it would be \$57 per \$100,000 AV
 33.7% definitely or probably yes
- When dropped to \$28 per \$100,000 AV
 49.7% definitely or probably yes
- After hearing more about it
 64.1% definitely or probably yes
- After hearing negative arguments
 59.5% definitely or probably yes



Infrastructure Funding Scenario Summary Table

Estimated 1/2 cent Sales Tax Cash Flows over 10 year period - Infrastructure Funding Scenario Summary Table

Total by Major Category	<u>10 Y</u>	<u>'ear Timeframe</u>
Other Public Infrast. (Vehicles, Public Bldgs, Storm Drains, Sidewalks, Trees etc)	\$	44,073,639
Streets (Arterials/Collectors/Residential)	\$	21,399,070
Sports Fields and Courts	\$	16,786,595
Traffic Signal Systems	\$	16,050,000
Park Infrastructure (Playground Equipment, Gazebbos, Restrooms, Parking etc.)	\$	7,690,881
Total Infrastructure	\$	106,000,185
Fire Response Vehicles	\$	17,162,007
Fire Stations	\$	16,179,694
Fire Safety Equipment	\$	5,197,914
Total Fire Services	\$	38,539,615
Police Response Vehicles	\$	8,960,200
Public Safety Communication Systems (Dispatch and Regional Communication Syst.)	\$	7,000,000
Police Facility	\$	4,500,000
Total Police Services	\$	20,460,200
Total Allocations	\$	165,000,000
	138	



Infrastructure Funding Scenario Detail Table

Estimated 1/2 cent Sales Tax Cash Flows over 10 year period - Infrastructure Funding Scenario

High probability of failure which could result in signficant impact to public safety response or availabilty of highly used community infrastrucuture.

Medium probability of failure which could impact public safety response or availability of modestly used community infrastructure.

Low Risk of Failure - Falls within scheduled replacement timeframe

Estimated Annual Revenues (1/2 cent Sales Tax)

Fire Vehicles
Police Vehicles

Total Public Safety Vehicles

Total City Vehicles (Non-Safety)

Police Facility Repairs

Fire Station 5 - Replacement

Fire Station 4 - Expansion

Fire Station 9 - Repairs

Fire Station 1 - Repairs

Other Fire Station Repairs Total Public Safety Buildings

Total Other Public Blds (Library, Recreation Centers, Animal Shelter etc)

Total Fire Equipment

Police Communications and Dipatch System Regional Communications System (RCS)

Total Police Equipment

Sports Courts and Fields Playground Equipment

Streets (Arterials/Collectors/Residential)

Traffic Signal System

Other Infrastructure (Storm Drains, Drainage Systems, Sidewalks, Trees etc)

Total Infrastructure

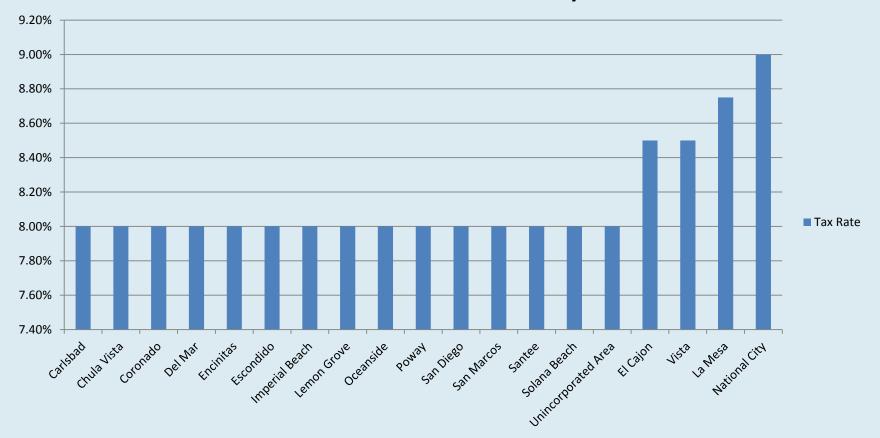
Total Remaining Funds

	Year 1		Year 2	Year 3		Year 4		Year 5		Year 6		Year 7		Year 8		Year 9		Year 10	Total	1
\$	15,000,000	\$	15,300,000	15,606,	000 \$	15,918,120	\$	16,236,482	\$	16,561,212	\$	16,892,436	\$	17,230,285 \$		17,747,194	\$	18,508,270 \$	165,00	0,000
S	(4,700,000)	S	(1.995,000)	(1,645,	000) \$	(1,650,000)	\$	(1,700,000)	\$	- 5	\$	(1,700,000)	\$	(1,645,000) \$		(1,645,000)	\$	(482,007) \$	(17,16)	52,007
s	(2,512,700)	\$	(723,000)	(440,	000) \$	(1,271,500)	\$	(1,513,000)	\$	(500,000) \$	\$	(500,000)	\$	(500,000) \$		(500,000)	\$	(500,000) \$	(8,96	50,200
\$	(7,212,700)	\$	(2,718,000)	(2,085,	000) \$	(2,921,500)	\$	(3,213,000)	\$	(500,000) \$	\$	(2,200,000)	\$	(2,145,000) \$		(2,145,000)	\$	(982,007) \$	(26,12)	2,207
S	(500,000)	\$	(800,000)	(1,000)	000) \$	(1,000,000)	\$	(1,000,000)	\$	(1,000,000) \$	\$	(1,000,000)	\$	(1,000,000) \$		(1,000,000)	\$	(1,000,000) \$	(9,30	00,000
S		\$	(500,000)	(500,	000) \$	(500,000)	\$	(500,000)	S	(500,000)	ŝ	(500,000)	\$	(500,000) \$		(500,000)	\$	(500,000) \$	(4,50	00,000
Ś	(1,000,000)		(2,000,000)	(3,000,	000)													\$	(6,00	00,000
\$	-				\$	(3,000,000)												\$	(3,00	00,000
\$		\$	(1,000,000)	(1,000)	000)													\$	(2,00	00,000
\$		\$	(1,000,000)	(1,000)	000)													\$	(2,00	00,000
\$			Alternative and the		\$	(1,000,000)	\$	(1,000,000)	\$	(1,179,694)								\$	(3,179	79,694
\$	(1,000,000)	\$	(4,500,000)	(5,500,	000) \$	(4,500,000)	\$	(1,500,000)	\$	(1,679,694)	\$	(500,000)	\$	(500,000) \$		(500,000)	\$	(500,000) \$	(20,67	9,694
\$	-	Š	(300,000)	(1,295,	000) \$	(1,500,000)	\$	(1,500,000)	\$	(1,500,000) \$	\$	(1,500,000)	\$	(1,500,000) \$		(1,500,000)	Š	(1,500,000) \$	(12,09	5,000
\$	(1,385,000)	\$		\$	- \$	150	\$	- 1	\$	(358,216) \$	\$	7.	\$	(272,356) \$	V E	(1,435,251)	\$	(1,747,091) \$	(5,19	7,914
S	(200,000)	S	(200,000)	(200,	000) \$	(200,000)	\$	(200,000)	\$	(200,000)	\$	(200,000)	\$	(200,000) \$		(200,000)	S	(200,000) \$	(2,00	00,000
Ś	(500,000)			(500)	000) \$	(500,000)	S	(500,000)		(500,000) \$		(500,000)		(500,000) \$		(500,000)	\$	(500,000) \$	(5,00	0,000
\$	(700,000)	\$	(700,000)	(700,	000) \$	(700,000)	\$	(700,000)	\$	(700,000) \$	\$	(700,000)	\$	(700,000) \$		(700,000)	\$	(700,000) \$	(7,00	00,000
S	(1,500,000)	S	(2,500,000)	(2,000)	000) \$	(2,000,000)	\$	(2,000,000)	\$	(2,000,000) \$	\$	(1,786,595)	\$	(1,000,000) \$		(1,000,000)	\$	(1,000,000) \$	(16,78	36,595
\$	(500,000)	\$	(500,000)	(500)	000) \$	(500,000)	\$	(500,000)	\$	(1,000,000) \$	\$	(1,000,000)	\$	(1,000,000) \$		(1,000,000)	\$	(1,190,881)	(7,69	0,881
\$	(1,000,000)	\$	(1,657,000)	(460)	000) \$	(418,500)		(1,127,000)	\$	(3,212,090) \$		(3,313,405)	ŝ	(3,882,644) \$		(2,719,749)	S	(3,608,682)	(21,39	9,070
S	(1,000,000)		(1,000,000)	(1,000)	000) \$	(1,000,000)	S	(2,000,000)	\$	(2,050,000) \$		(2,000,000)	\$	(2,000,000) \$		(2,000,000)	\$	(2,000,000) \$	(16,05	0,000
\$	(202,300)		(625,000)	(1,066,	000) \$	(1,378,120)	\$	(2,696,482)	S	(2,561,212) \$		(2,892,436)		(3,230,285) \$		(3,747,194)	S	(4,279,609) \$	(22,67	8,639
\$	(4,202,300)	\$	(6,282,000)	(5,026,	000) \$	(5,296,620)	\$	(8,323,482)	\$	(10,823,302) \$	\$	(10,992,436)	\$	(11,112,929) \$		(10,466,943)	\$	(12,079,172) \$	(84,60	5,185



Sales Tax Rates in County

Tax Rates within the County





A Stronger, Safer Chula Vista





