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## CITY OF CHULA VISTA FIRE DEPARTMENT

100% Pre-Payment Option  
August 21, 2014

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

	Each	Extension
<b>One ( 1 ) Pierce Arrow XT Triple Combination Pumper as per enclosed proposal for delivery sum of</b>	<b>\$ 587,059.00</b>	<b>\$ 587,059.00</b>
100% Prepayment Discount	\$ (22,150.00)	\$ (22,150.00)
<b>APPARATUS COST</b>	<b>\$ 564,909.00</b>	<b>\$ 564,909.00</b>
Sales Tax @ 8.000%	\$ 45,192.72	\$ 45,192.72
Performance Bond	\$ 1,761.18	\$ 1,761.18
California Tire Fee	\$ 10.50	\$ 10.50
<b>TOTAL PREPAY PURCHASE PRICE</b>	<b>\$ 611,873.40</b>	<b>\$ 611,873.40</b>
Less 100% pre-payment at Contract Signing	\$ 611,873.40	\$ 611,873.40
<b>BALANCE DUE AT DELIVERY</b>	<b>\$0.00</b>	<b>\$0.00</b>

**100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:**

- a) If your department makes a 100% cash pre-payment at contract signing.
- b) If your department signs up for a lease-purchase with Oshkosh Capital. This would require no money down and no payments for one (1) year if desired.

\* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

\* Any item added after this option is elected will come at additional cost and will be added to the final invoice.