



269 Mill Road
Chelmsford, Massachusetts 01824-4105
978-421-9655 (main)
978-421-0025 (fax)
www.zoll.com

April 17, 2020

Chula Vista Fire Department
Chris Scott
276 4th Avenue
Chula Vista, CA 91910

Dear Chris,

We appreciate your selection of ZOLL® products for Chula Vista Fire Department. This letter serves as confirmation that ZOLL® Medical Corporation at 269 Mill Road in Chelmsford, Massachusetts, is the sole source of the following products for your organization:

- * X Series® Defibrillators
- * AutoPulse

ZOLL® or Catherine Prophet, Senior Account Executive, Regional Trainer will not sell to Chula Vista Fire Department through any vendor or dealer.

Should you have any questions or require additional information please don't hesitate to contact me at (800) 348-9011 x 9439.

Sincerely,

A handwritten signature in cursive script that reads "Jody Podgurski". The ink is black and the signature is fluid and legible.

Jody Podgurski
Contracts Specialist



ZOLL Medical Corporation

Worldwide HeadQuarters
269 Mill Rd
Chelmsford, Massachusetts 01824-4105
(978) 421-9655 Main
(800) 348-9011
(978) 421-0015 Customer Support
FEDERAL ID#: 04-2711626

TO: Chula Vista Fire Department
276 4th Avenue
Chula Vista, CA 91910

Attn: **Chris Scott**

email: CScott@ci.chula-vista.ca.us

Tel: 619-476-2500

QUOTATION 337043 V:1

DATE: March 10, 2020

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
1	601-2431011-01	<p>X Series® Manual Monitor/Defibrillator with 4 trace tri-mode display monitor/ defibrillator/ printer, comes with Real CPR Help®, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5" (16.5cm) diagonal screen, full 12 ECG lead view with both dynamic and static 12-lead mode display.</p> <p>Accessories Included:</p> <ul style="list-style-type: none"> • MFC cable • MFC CPR connector • A/C power adapter/ battery charger • A/C power cord • One (1) roll printer paper • 6.6 Ah Li-ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide • One (1)-year EMS warranty <p>Advanced Options: Real CPR Help Expansion Pack CPR Dashboard quantitative depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI)</p> <ul style="list-style-type: none"> • See - Thru CPR artifact filtering <p>ZOLL Noninvasive Pacing Technology:</p>	11	\$41,815.00	\$34,288.30	\$377,171.30 **

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Catherine Prophet Anderson
Sr. EMS Account Executive
949-436-4369

1. DELIVERY WILL BE MADE 60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES QUOTED ARE VALID FOR 60 DAYS.
3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTANCE BY ZOLL.
5. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
7. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.



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		Masimo Pulse Oximetry SP02 & SpCO <ul style="list-style-type: none"> • Signal Extraction Technology (SET) • Rainbow SET (for SpCO & SpMet) NIBP Welch Allyn Includes: <ul style="list-style-type: none"> • Smartcuff 10 foot Dual Lumen hose • SureBP Reusable Adult Medium Cuff End Tidal Carbon Dioxide monitoring (ETCO2) Oridion Microstream Technology: Order required Microstream tubing sets separately Interpretative 12- Lead ECG: <ul style="list-style-type: none"> • 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set Voice Recording:				
2	8000-0580-01	Six hour rechargeable Smart battery	33	\$519.75	\$420.75	\$13,884.75 *
3	8000-000371	SpO2/SpCO/SpMet Rainbow DCI Adult Reusable Sensor with connector (3 ft)	11	\$845.00	\$340.30	\$3,743.30 *

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4	8000-0341	SpO2/SpCO/SpMet Rainbow Resuable Patient Cable: Connects to Single Use Sensors (4 ft)	11	\$245.00	\$168.75	\$1,856.25	*
5	8300-0500-01	SurePower 4 Bay Charging System including 4 Battery Charging adapters	11	\$2,712.15	\$2,195.55	\$24,151.05	*
7	8778-0107	4 Year Extended Warranty At Time of Equipment Sale (Deoot).	11	\$3,550.00	\$3,550.00	\$39,050.00	
8	8778-0117	4 Year, 1 Preventative Maintenace (at time of equipment sale)	11	\$920.00	\$920.00	\$10,120.00	
9	8700-0730-01	AutoPulse® System with Pass Thru - Generates consistent and uninterrupted chest compressions, offering improved blood flow during cardiac arrest. Includes Backboard, User Guide, Quick Reference Guide, Shoulder Restraints, Backboard Cable Ties, Head Immobilizer, Grip Strips, In-service Training DVD, and one year warranty.	11	\$10,995.00	\$10,775.10	\$118,526.10	*
10	8700-0752-01	AutoPulse® Li-Ion Battery - for use with the AutoPulse Platform.	44	\$825.00	\$808.50	\$35,574.00	*
11	8700-0753-01	Autopulse SurePower Charger, U.S. Tests, Charges and automatically verifies battery charge level. Includes User Guide and U.S Power Cord. Standard one (1) year warranty.	11	\$2,295.00	\$1,759.10	\$19,350.10	*

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12	8700-000758-01	AutoPulse® Soft Carry Case - with battery pocket	11	\$395.00	\$387.10	\$4,258.10 *
13	8778-8704	AutoPulse 4 Year Extended Factory Warranty At Time of Sale. Extended Factory Warranty is a continuation of the Standard Manufacturer's Warranty for the AutoPulse Resuscitation® System. Benefits of purchasing an Extended Warranty include: service loaner shipped overnight at no charge; AutoPulse replacement battery discount of 50% off list; 20% discount on new software features; shipping of the device to and from ZOLL Circulation.	11	\$3,995.00	\$3,995.00	\$43,945.00
15		Estimated Sales Tax at 8.75%				\$56,215.25
*Reflects National Purchasing Partners (NPP) Contract Pricing. **Reflects Discount Pricing.						

TOTAL \$747,845.20

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