

RESOLUTION NO. _____

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF
CHULA APPROVING A GOLF COURSE FACILITY
MANAGEMENT AGREEMENT WITH TOUCHSTONE GOLF,
LLC FOR PROFESSIONAL MANAGEMENT SERVICES FOR
THE CHULA VISTA GOLF COURSE

WHEREAS, Chula Vista Municipal Code section 2.56.110 authorizes the City of Chula Vista to enter into contracts for professional services; and

WHEREAS, on November 1, 2016, the City Council approved a professional services agreement with Touchstone Golf, LLC to manage the Chula Vista Municipal Golf Course; and

WHEREAS, that agreement was for a one-year term including a provision for a one-year extension; and

WHEREAS, the agreement was extended and will expire on October 31, 2018; and

WHEREAS, based on Touchstone's satisfactory performance to date, City staff and Touchstone Golf, LLC negotiated terms for a subsequent Golf Course Facility Management Agreement with the following proposed material terms: (i) five-year term from November 1, 2018 through October 31, 2023; (ii) City option to terminate the agreement for convenience upon one hundred and eighty (180) days' notice, (iii) City payment of \$7,500 monthly Base Management Fee; and (iv) City payment of an Incentive Management Fee where Touchstone Golf, LLC achieves year-to-year revenue increases; and

WHEREAS, City staff recommends that the City Council approve entering into the agreement with the above material terms; and

WHEREAS, City staff finds that the City's interests would be materially better served by applying the above-referenced alternate purchasing procedure given Touchstone Golf LLC's extensive background, experience, and understanding of the operations of the Chula Vista Municipal Golf Course; and

WHEREAS, City staff finds that the alternative procurement procedure utilized is consistent with best purchasing practices for golf course facility management agreements.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Chula Vista, that it approves the Golf Course Facility Management Agreement between the City of Chula Vista and Touchstone Golf, LLC, in the form presented, with such minor modifications as may be required or approved by the City Attorney, a copy of which shall be kept on file in the Office of the City Clerk, and authorizes and directs the Mayor to execute same.

Presented by

Approved as to form by

Eric Crockett
Director, Economic Development

Glen R. Googins
City Attorney