

RESOLUTION NO. 2016 - \_\_\_\_\_

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF CHULA VISTA AUTHORIZING THE CITY MANAGER TO ACT ON BEHALF OF THE CITY TO NEGOTIATE, AND EXECUTE AN AGREEMENT WITH TYLER TECHNOLOGIES, INC. FOR THE IMPLEMENTATION AND LEASING OF ENTERPRISE RESOURCE PLANNING SOFTWARE; AND APPROPRIATING FUNDS ACCORDINGLY

WHEREAS, City Staff has researched various methods to modernize the City's current Enterprise Resource Planning (ERP) software, which was originally implemented in 1998; and

WHEREAS, City Staff conducted a formal competitive bidding process via Request for Proposal (RFP) to determine the optimal ERP solution for City operations; and

WHEREAS, the ERP Project Steering Committee independently ranked all four qualified proposals across a weighted criterion scoresheet and determined Tyler Technologies ("Tyler") was both the low bidder and highest ranked qualified bidder; and

WHEREAS, the current budget includes \$159,316 in the IFAS Upgrade – 1 Solution, a Non-CIP project to upgrade the City's current ERP system; the project will be renamed ERP Upgrade - Munis; and

WHEREAS, City Staff facilitated the refunding of the 2006 and 2010 Certificates of Participation (COPs), which yielded fiscal year 2016-17 General Fund savings of \$126,683; and

WHEREAS, unanticipated savings in Personnel Services of \$335,151 (General Fund: \$229,754, and other funds: \$105,397) have been realized; and

WHEREAS, City staff is in negotiations with Tyler regarding the terms of an agreement for the ERP system, the primary components of which include: a term of seven-years, with automatic annual renewals thereafter unless terminated 60-days prior; a total seven-year cost of \$2,600,564, with a Year 1 cost of \$621,150; and the provision of services by Tyler, as detailed in the Tyler Sales Quote, attached to the Staff Report accompanying this item; and

WHEREAS, City staff will continue negotiations based on the City Council's direction, with the City Manager having authority to approve the final terms of the agreement and execute the agreement on behalf of the City, in an agreement form approved by the City Attorney.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Chula Vista, that it authorizes the City Manager to negotiate the terms of an agreement with Tyler Technologies, Inc., for the implementation and leasing of Tyler Technologies' Munis Enterprise Resource Planning software via a Software as a Service (SaaS) platform, the primary components of which agreement shall include: a term of seven-years, with automatic annual renewals thereafter unless terminated 60-days prior; a total seven-year cost of \$2,600,564, with a Year 1 cost of \$621,150; and the provision of services by Tyler, as detailed in the Tyler Sales

Quote, in the form presented, a copy of which shall be kept on file in the Office of the City Clerk.

BE IT FURTHER RESOLVED, the City Council of the City Of Chula Vista authorizes the City Manager to execute the agreement with Tyler Technologies, in a form approved by the City Attorney.

BE IT FURTHER RESOLVED the City Council authorizes the budget adjustments listed as follows to fund Year 1 of the ERP project.

- Renaming the IFAS Upgrade – 1 Solution Non-CIP project to ERP Upgrade - Munis

**General Fund**

Department/Fund	Personnel Services	Transfers Out	Other Expenses	Non-CIP Project Expenditures	Total Expense	Total Revenue	Net Cost
Non-Departmental	\$ -	\$ (126,683)	\$ -	\$ 356,437	\$ 229,754	\$ -	\$ 229,754
Various General Fund Departments	\$ (229,754)	\$ -	\$ -	\$ -	\$ (229,754)	\$ -	\$ (229,754)
<b>TOTAL GENERAL FUND</b>	<b>\$ (229,754)</b>	<b>\$ (126,683)</b>	<b>\$ -</b>	<b>\$ 356,437</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

**Other Funds**

Department/Fund	Personnel Services	Transfers Out	Other Expenses	Non-CIP Project Expenditures	Total Expense	Total Revenue	Net Cost
Environmental Services Fund	\$ (5,478)	\$ -	\$ -	\$ 5,478	\$ -	\$ -	\$ -
Development Services Fund	\$ (32,281)	\$ -	\$ -	\$ 32,281	\$ -	\$ -	\$ -
Sewer Service Revenue Fund	\$ (67,638)	\$ -	\$ -	\$ 67,638	\$ -	\$ -	\$ -
2006 COP	\$ -	\$ -	\$ (12,758)	\$ -	\$ (12,758)	\$ (12,758)	\$ -
2010 COP	\$ -	\$ -	\$ (113,925)	\$ -	\$ (113,925)	\$ (113,925)	\$ -
<b>TOTAL OTHER FUNDS</b>	<b>\$ (105,397)</b>	<b>\$ -</b>	<b>\$ (126,683)</b>	<b>\$ 105,397</b>	<b>\$ (126,683)</b>	<b>\$ (126,683)</b>	<b>\$ -</b>

Presented by:

Approved as to form by:

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David Bilby, MSBA, CPFO  
Director of Finance / Treasurer

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Glen R. Googins  
City Attorney