



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

Quote No.	3000042704111.1	Sales Rep	Robert Gardner
Total	\$306,069.40	Phone	(800) 456-3355, 80000
Customer #	7662341	Email	Robert_Gardner1@Dell.com
PO Number	2191648	Billing To	ACCOUNTS PAYABLE
Quoted On	Jul. 19, 2019		CITY OF CHULA VISTA
Expires by	Aug. 18, 2019		315 4TH AVE
Deal ID	17487369		CHULA VISTA POLICE DEPT
			CHULA VISTA, CA 91910

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Robert Gardner

Shipping Group

Shipping To	Shipping Method
ERIC WOOD CITY OF CHULA VISTA 315 4TH AVE POLICE TECHNOLOGY UNIT CHULA VISTA, CA 91910-3801 (619) 409-5437	Standard Delivery

Product	Unit Price	Qty	Subtotal
SI# BXTQ01 Dell Latitude 5420	\$2,368.26	120	\$284,191.20

Subtotal:	\$284,191.20
Shipping:	\$0.00
Environmental Fee:	\$600.00
Non-Taxable Amount:	\$41,611.20
Taxable Amount:	\$243,180.00
Estimated Tax:	\$21,278.20
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Total:	\$306,069.40

Special lease pricing may be available for qualified customers and offers. Please contact your DFS Sales Representative for details.

Shipping Group Details

Shipping To

ERIC WOOD
CITY OF CHULA VISTA
315 4TH AVE
POLICE TECHNOLOGY UNIT
CHULA VISTA, CA 91910-3801
(619) 409-5437

Shipping Method

Standard Delivery

SI# BXTQ01 Dell Latitude 5420	\$2,368.26	Qty 120	Subtotal \$284,191.20
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Estimated delivery if purchased today:

Aug. 14, 2019

Contract # WN03AGW

Customer Agreement # MNWNC-108/7157034003

Description	SKU	Unit Price	Qty	Subtotal
Dell Latitude 5420 Rugged, CTO	210-AQPT	-	120	-
8th Gen Intel Core i7-8650U Processor (Quad Core, 8M Cache, 1.9GHz, 15W, vPro)	379-BDHD	-	120	-
Win 10 Pro 64 English, French, Spanish	619-AHKN	-	120	-
No Productivity Software	630-AAPK	-	120	-
Dell Endpoint Security Suite Enterprise, 3 Years	525-0062	-	120	-
ProSupport for Software, Dell Endpoint Security Suite Enterprise, 3 Years	807-9602	-	120	-
Intel Core i7-8650U Processor Base with AMD Radeon RX540 Graphics 128 Bit	338-BPTH	-	120	-
Intel vPro Technology Advanced Management Features	631-ABWJ	-	120	-
8GB, 2x4GB, 2400MHz DDR4 Non-ECC	370-AEMN	-	120	-
M.2 512GB PCIe NVMe Class 40 Solid State Drive	400-BBUB	-	120	-
14" FHD WVA (1920 x 1080) Embedded Touch, Outdoor-Readable Screen	391-BDVP	-	120	-
IR Camera	319-BBFM	-	120	-
SYSTEM RATING LABEL	389-DOPP	-	120	-
Sealed Internal RGB Backlit English Keyboard	580-ABYR	-	120	-
Intel Dual Band Wireless AC 8265 (802.11ac) 2x2 + Bluetooth 4.2 Driver	555-BEPE	-	120	-
Intel Dual Band Wireless AC 8265 (802.11ac) 2x2	555-BDGD	-	120	-
WLAN Bracket	575-BBYW	-	120	-
Qualcomm Snapdragon X20 (DW5821e) Vrz	556-BBZJ	-	120	-
WWAN Bracket	575-BBYX	-	120	-
3 Cell 51Whr ExpressCharge Capable Battery	451-BCHG	-	120	-
90 Watt AC Adapter	492-BCNQ	-	120	-
Dell Top Case and Palmrest with Security	346-BEVD	-	120	-
RFID Module Label	389-DOOP	-	120	-
RFID Module Label	389-DOQY	-	120	-

Dell USB,USB,AUDIO,Smart Card left I/O module	590-TEXZ	-	120	-
No Anti-Virus Software	650-AAAM	-	120	-
OS-Windows Media Not Included	620-AALW	-	120	-
2nd 3 Cell 51Whr ExpressCharge Capable Battery	451-BCHH	-	120	-
Additional RJ45, Serial	590-TEYD	-	120	-
No Resource DVD / USB	430-XXYG	-	120	-
TPM Enabled	340-AJPV	-	120	-
System Driver, Dell Latitude 5420	640-BBRG	-	120	-
Dell Developed Recovery Environment	658-BCUV	-	120	-
Quick Referene Guide	340-CHGB	-	120	-
Safety/Environment and Regulatory Guide (English/Spanish)	340-AGIN	-	120	-
US Order	332-1286	-	120	-
Shuttle SHIP Material	328-BCXL	-	120	-
Directship Info Mod	340-CKTD	-	120	-
Regulatory Label included	389-BEYY	-	120	-
No UPC Label	389-BDCE	-	120	-
E5 Power Cord (US)	537-BBBD	-	120	-
8th Gen Intel Core i7 vPro processor label	389-CGJM	-	120	-
BTO Standard shipment Air	800-BBGF	-	120	-
Factory Installed Rigid handle tied sku	540-BCIH	-	120	-
Dedicated u-blox NEO-MQN GPS Card	540-BCIG	-	120	-
No Option Included	340-ACQQ	-	120	-
Energy Star Certified	387-BBNJ	-	120	-
ProSupport Plus: Next Business Day Onsite, 1 Year Extended	808-6795	-	120	-
ProSupport Plus: Next Business Day Onsite, 3 Years	808-6797	-	120	-
Dell Limited Hardware Warranty Initial Year	808-6805	-	120	-
ProSupport Plus: Accidental Damage Service, 4 Years	808-6819	-	120	-
ProSupport Plus: Keep Your Hard Drive, 4 Years	808-6822	-	120	-
ProSupport Plus: 7X24 Technical Support, 4 Years	808-6843	-	120	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	120	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	120	-
CFI,Information,MIAS, Post Bur n,Factory Install	362-7806	-	120	-
CFI Information Swizzle,No Up,Foot,Factory Install	364-9118	-	120	-
CFI Routing SKU	365-0257	-	120	-
Configuration Service, Image L oad with AutoPilot Enrollment	365-1639	-	120	-
CFI,Information Client,Only	371-0941	-	120	-
CFI,Information,CSRouting,Elig ible,Factory Install	375-3088	-	120	-
CFI,Information,GPTBR,PART,DNR ,Factory Install	376-6666	-	120	-
CFI,Information,DYNAMIC,IMAGEA SSIST-SI,Factory Install	376-7610	-	120	-
CFI,SW,GPT,Image,GNRC,Domestic ,Factory Install	377-3166	-	120	-
CFI,Information,WIN 10 PRO,64B IT,Original Equipment Mfgr.,Fa ctory Install	378-2291	-	120	-

CFI,Information,IMAGE IS WIN10 64BIT,Factory Install	378-7743	-	120	-
CFI,Information,BIOS,GENERIC,I MAGE,Factory Install	379-8279	-	120	-
CFI,Information,WIN10,UPDATE,R S5,Factory Install	380-4434	-	120	-

Subtotal:	\$284,191.20
Shipping:	\$0.00
Environmental Fee:	\$600.00
Estimated Tax:	\$21,278.20

Total:	\$306,069.40
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Important Notes

Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: [Dell's Terms of Sale](#), which include a binding consumer arbitration provision and incorporate Dell's U.S. [Return Policy](#) and Warranty (for [Consumer warranties](#); for [Commercial warranties](#)).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - [Type A](#) and use of the Dell-branded system software is subject to the Dell End User License Agreement - [Type S](#).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

If your purchase is for Boomi services or support, your use of the Boomi Services (and related professional service) is subject to the terms and conditions located at <https://boomi.com/msa>.

If your purchase is for Secureworks services or support, your use of the Secureworks services (and related professional service) is subject to the terms and conditions located at <https://www.secureworks.com/eula/eula-us>.

If this purchase is for (a) a storage product identified in the DELL EMC Satisfaction Guarantee Terms and Conditions located at (["Satisfaction Guarantee"](#)) and (ii) three (3) years of a ProSupport Service for such storage product, in addition to the foregoing applicable terms, such storage product is subject to the Satisfaction Guarantee.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.



City of Chula Vista

7/19/2019

Product Type
Lease Option Type:
Payment Freq
Consolidation Period
Adv/Arr
Interim Rent

Dell Client
TELP
Annual
Monthly
Advance
NO

Lease Term

48 Months
Advance

Quote Number	Lease Type	Description	Equipment price inclusive of estimated sales tax	LRF	4 annual payments
3000042704111.1	TELP	QTY.120 - Latitude 5420	\$ 306,069.40	0.27190	\$83,220.27

Special Term 90 day deferral on first payment

Proposal Expiration Date:

August 31, 2019

Robert Kraft
Account Executive (Edu-SLG)
Dell Financial Services
925-487-1051
Robert_Kraft@Dell.Com

Lease Program:

TELP

"END OF LEASE OPTIONS: TELP

Options available to lessee upon completion of the base lease term are as follows:

- 1) Exercise the option to purchase the products at \$1
- 2) Return all products to Lessor at lessee's expense

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay all Lease Payments and other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. If you are sales tax exempt, please fax a copy of your Exemption Certificate with the Lease Contract.

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.P., One Dell Way, RR8 Box 34, Round Rock, TX 78682. The Purchase Order will include the quote number, quantity and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item. Please include your address as the SHIP TO destination.

INSURANCE: The risk of loss on the Equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming Lessor as first loss payee; and, (iii) workmen's compensation insurance.

APPROPRIATION COVENANT: The Lease shall contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid and Lessee will not give priority or parity in the application of funds to any functionally similar equipment.

DOCUMENTATION: Duly executed Agreement and other appropriate documents, including, opinions of counsel, UCC financing statements, IRS tax exemption forms (if applicable), audited financials and such other documentation as is reasonably requested by Lessor.

PROPOSAL VALIDITY/APPROVALS:

This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.

Amortization Table

City of Chula Vista

Payment #	Opening Balance	RENT	INTEREST	PRINCIPAL	Balance	PURCHASE PRICE
	306,069.40					
	-				306,069.40	
1	306,069.40	-	-	-	306,069.40	306,069.40
2	306,069.40	-	1,248.15	(1,248.15)	307,317.55	307,317.55
3	307,317.55	-	1,253.24	(1,253.24)	308,570.78	308,570.78
4	308,570.78	83,220.27	1,258.35	81,961.92	226,608.86	226,608.86
5	226,608.86	-	924.11	(924.11)	227,532.97	227,532.97
6	227,532.97	-	927.88	(927.88)	228,460.84	228,460.84
7	228,460.84	-	931.66	(931.66)	229,392.50	229,392.50
8	229,392.50	-	935.46	(935.46)	230,327.96	230,327.96
9	230,327.96	-	939.27	(939.27)	231,267.24	231,267.24
10	231,267.24	-	943.10	(943.10)	232,210.34	232,210.34
11	232,210.34	-	946.95	(946.95)	233,157.29	233,157.29
12	233,157.29	-	950.81	(950.81)	234,108.10	234,108.10
13	234,108.10	-	954.69	(954.69)	235,062.79	235,062.79
14	235,062.79	-	958.58	(958.58)	236,021.38	236,021.38
15	236,021.38	-	962.49	(962.49)	236,983.87	236,983.87
16	236,983.87	83,220.27	966.42	82,253.85	154,730.01	154,730.01
17	154,730.01	-	630.99	(630.99)	155,361.00	155,361.00
18	155,361.00	-	633.56	(633.56)	155,994.56	155,994.56
19	155,994.56	-	636.14	(636.14)	156,630.70	156,630.70
20	156,630.70	-	638.74	(638.74)	157,269.44	157,269.44
21	157,269.44	-	641.34	(641.34)	157,910.78	157,910.78
22	157,910.78	-	643.96	(643.96)	158,554.74	158,554.74
23	158,554.74	-	646.58	(646.58)	159,201.33	159,201.33
24	159,201.33	-	649.22	(649.22)	159,850.55	159,850.55
25	159,850.55	-	651.87	(651.87)	160,502.41	160,502.41
26	160,502.41	-	654.53	(654.53)	161,156.94	161,156.94
27	161,156.94	-	657.20	(657.20)	161,814.14	161,814.14
28	161,814.14	83,220.27	659.88	82,560.39	79,253.74	79,253.74
29	79,253.74	-	323.20	(323.20)	79,576.94	79,576.94
30	79,576.94	-	324.51	(324.51)	79,901.45	79,901.45
31	79,901.45	-	325.84	(325.84)	80,227.29	80,227.29
32	80,227.29	-	327.17	(327.17)	80,554.45	80,554.45
33	80,554.45	-	328.50	(328.50)	80,882.95	80,882.95
34	80,882.95	-	329.84	(329.84)	81,212.79	81,212.79
35	81,212.79	-	331.18	(331.18)	81,543.98	81,543.98
36	81,543.98	-	332.54	(332.54)	81,876.51	81,876.51
37	81,876.51	-	333.89	(333.89)	82,210.40	82,210.40
38	82,210.40	-	335.25	(335.25)	82,545.66	82,545.66
39	82,545.66	-	336.62	(336.62)	82,882.28	82,882.28
40	82,882.28	83,220.27	337.99	82,882.28	0.00	-