



# **Third Avenue Village Association**



**Chula Vista  
City Council Meeting  
October 14, 2014**



# TAVA Mission:

New mission statement developed in 2013

The mission of the Third Avenue Village Association is to create, promote and champion a vibrant, pedestrian-friendly destination, leading to increased sales, property values and community pride.

**TAVA meets this mission through:**

- ✓ **Marketing**
- ✓ **Advocacy**
- ✓ **Special Events**
- ✓ **Enhanced Maintenance**



# TAVA 2015

## Board of Directors & Staff

### OFFICERS

#### President

Christine Moore, AT&T

#### Past President

Michael Green, Green & Green Law

#### Vice President

Betsy Keller, OnStage Playhouse

#### Secretary

John Mendez, Mendez Strategy

#### Treasurer

Greg Smyth, St. Rose of Lima

### BOARD MEMBERS

Steve Bandoian, South Bay Bicycles

Eric Crockett, City of Chula Vista

John Moreno, The Star News

Helmer Rodriguez, Co. of San Diego

"Snooky" Rico, Rico's on Third

Kathy Sparks, Mangia Italiano

Ian Trotter, Chula Vista Photo

### STAFF

Executive Director – Luanne Hulsizer

Communications Manager – Heather Marshall

Event Coordinator – Kelly Lannom

Maintenance Manager - James Atencio

Crew – David, Hector, Mauricio, Jorge, Bob – Farmers' Market Mgr



# TAVA Meetings

## **Board of Directors**

*First Wed of each month @ 7:30 am  
City Hall, 276 Fourth Avenue, Bldg 100*

## **Committees**

### *Economic Development*

*Second Tuesday - 8:00 a.m.*

### *Executive Committee*

*Fourth Tuesday – 9:00 a.m.*

### *Promotional Committee*

*Third Monday - 8:30 a.m.*

### *Design*

*As needed*

*\*All committees are held at the TAVA office.*

*\*All meetings are open to members and the general public.*

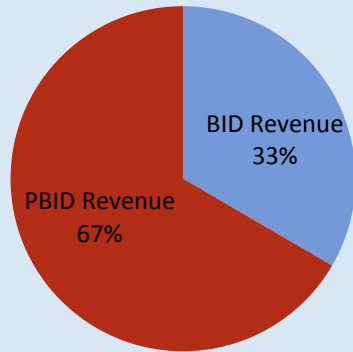


# PBID and BID District Map



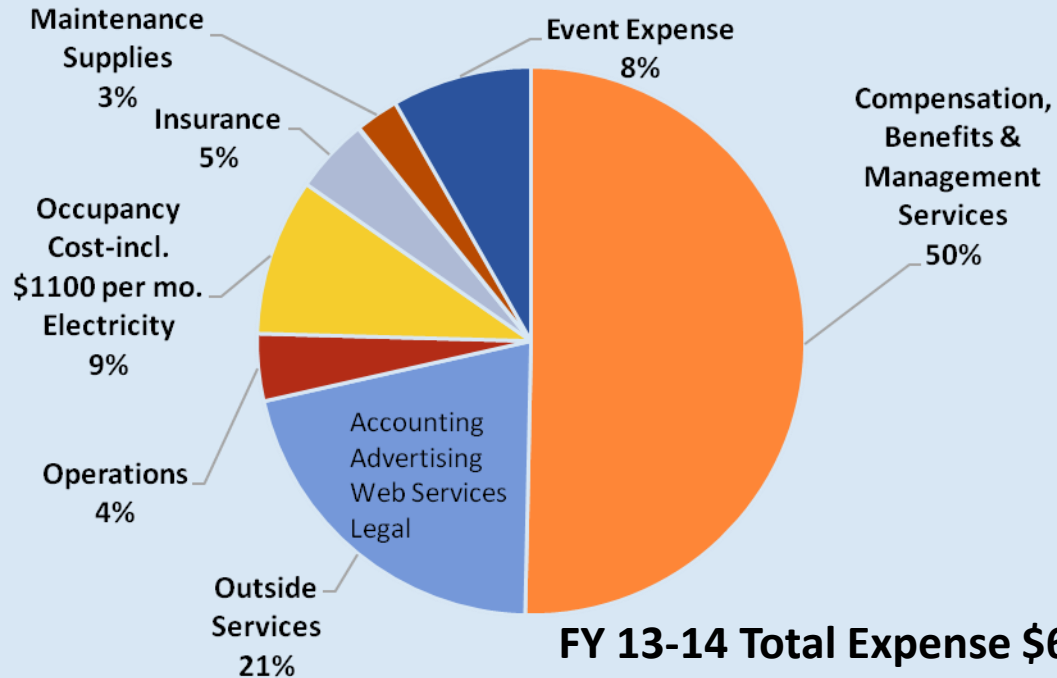
# TAVA Financials

**FY 13-14 Total Income \$653,033**



**BID Revenue**  
 Business License \$38,300  
 Event Revenue \$102,546  
 In kind Media Revenue \$71,537

**PBID Revenue**  
 Parking District \$18,000  
 Property Owners \$416,887



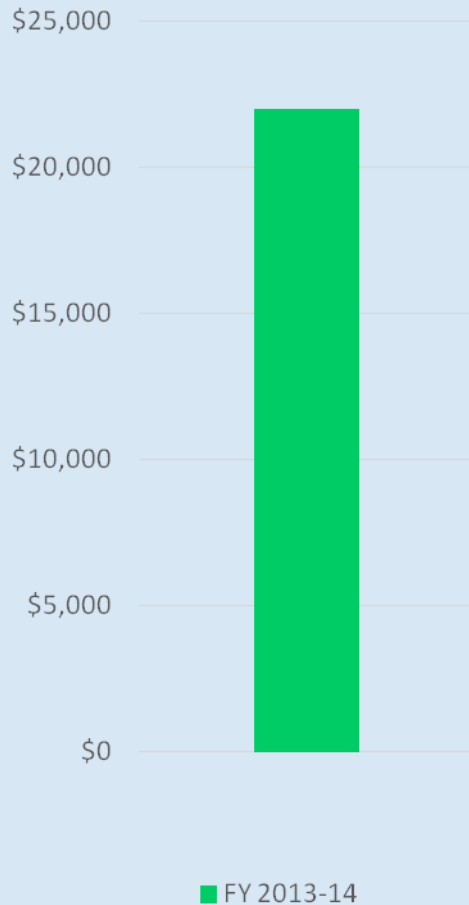
**FY 13-14 Total Expense \$630,730**

# Revenue Improvements

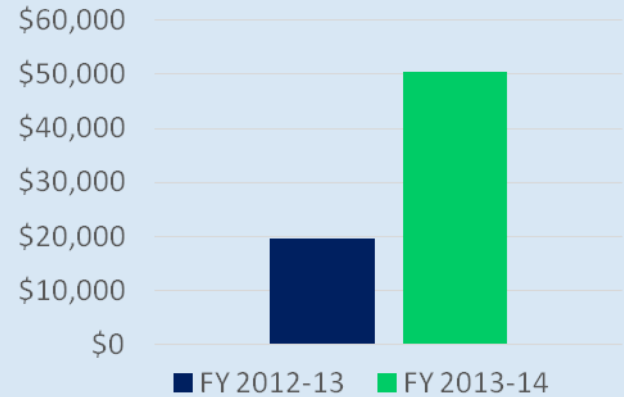


## Net Revenue

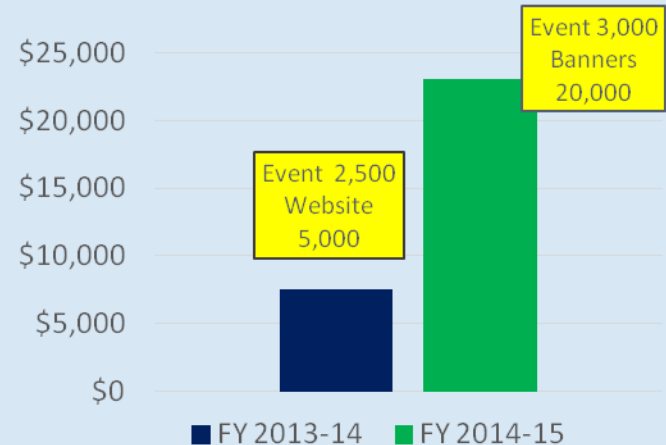
FY 2013-14



## Net Event Revenue



## Grant Revenue





# City of Chula Vista Third Avenue Streetscape Project Phase II

*From Fuddruckers to 200 feet north of F Street*

- Anticipated March 2015 start
- Yes, there will be inconvenience
- Construction outreach meetings
- Improved pedestrian experience
- Revitalization of street & sidewalks
- Increased property values
- Enhancement of the Village





# Maintenance, Beautification & Repairs

## *Monthly Averages for 2014*

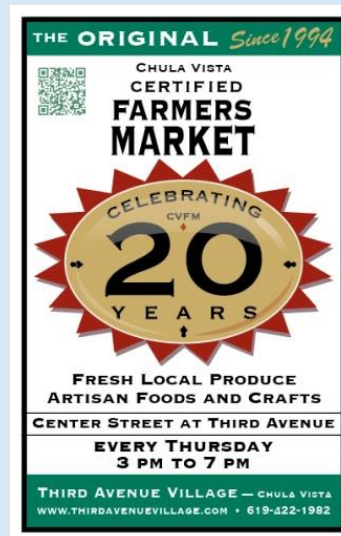
Month	Sidewalks Blowing Hours	Sidewalks Washed Hours	Trash Cans Emptied	Parking Lot Maintenan ce Hours	Planters Median Hours	Graffiti Removed # of tags
<b>Total</b>	<b>35</b>	<b>6</b>	<b>220</b>	<b>62</b>	<b>24</b>	<b>18</b>

Month	Sticker Removal # of	Ace Trash Cans Emptied	Irrigation Repair	Mop/Scrub Sidewalks Hours	Homeless Cleanup Hours
<b>Total</b>	<b>34</b>	<b>35</b>	<b>6</b>	<b>10</b>	<b>10</b>



# TAVA Events

*Events have transitioned from quantity to quality.*





# Connecting the Village

- ✓ New website launched March 2014
- ✓ Increased social media presence
- ✓ Farmer's Market monthly print ad
- ✓ Directional & announcement signage
- ✓ Expanded advertising avenues
- ✓ Launched member newsletter
- ✓ Chula Vista Day @ SD County Fair
- ✓ SCEDC award for "Best of South County"
- ✓ Collective event attendance of 50,000+





# Collaborating with City Hall

- ✓ Monthly meeting with City Manager
- ✓ Regular meetings with City Departments
- ✓ City Conservation participates in Farmers' Market each week
- ✓ TAVA provides the City w/multiple booths at both street fairs
- ✓ City provides TAVA w/free parking for events
- ✓ Cross social media promotion
- ✓ Chula Vista Day @ SD County Fair
- ✓ Executive Director serves on City's Asset Management Program Advisory Committee
- ✓ Combined Holiday in the Village with the City's return of the Starlight Parade





# Third Avenue Village Coming Attractions

- District Marketing Campaign - Oct 2014  
City Beat, Military Dispatch, Living East
- Secured \$20,000 of County grant funds for Village banner program - Spring 2015
- Celebrate 20 years of TAVA's Farmers' Market
- Collaboration with the City to present "Holiday in the Village" w/the "Starlight Parade"
- 2016 PBID renewal campaign launch - 2015
- Third Avenue Streetscape Project Phase II - 2015





EMBRACE  
the  
AMBIANCE

THIRD AVENUE  
VILLAGE  
CHULA VISTA

Eclectic collection of  
Independently owned  
Boutiques  
Eateries  
Services  
nestled in a  
walkable neighborhood

THIRDAVENUEVILLAGE.COM



# Questions?



# Contact Us

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Third Avenue Village  
Association



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