



Quote Date: 5.8.19  
 (Revised) **Customer**  
 City of Chula Vista  
 Attn: Ed Chew  
[echew@chulavistaca.gov](mailto:echew@chulavistaca.gov)

**Quoted by:**  
 Crayon Software Experts LLC  
 12221 Merit Drive, Suite 800  
 Dallas, TX 75251  
 Greg Landry  
 Phone: 469-329-0290  
[greg.landry@crayon.com](mailto:greg.landry@crayon.com)

**Final Crayon Pricing - Pricing Subject to Change by Microsoft**

Part Number	Description	Qty	Annual Net Unit Price	Extended Amount
<b>Pricing and Usage Year 1</b>				
<b>Enterprise Products - Monthly Subscriptions</b>				
AAA-11982	M365 E3 GCC ShrdSvr ALNG SubsVL MVL PerUsr (Original)	930	\$ 295.04	\$ 274,387.20
<b>Additional Products - Monthly Subscriptions</b>				
CWZ-00021	AzureStorSimple ShrdSvr ALNG SubsVL MVL MC1GOV	1	\$ 60,000.00	\$ 60,000.00
CWZ-00023	AzureStorSimple ShrdSvr ALNG SubsVL MVL StdSpprt	1	\$ 3,996.00	\$ 3,996.00
BDI-00001	PwrBIProGCC ShrdSvr ALNG SubsVL MVL PerUsr	25	\$ 77.94	\$ 1,948.50
7MS-00001	ProjOnlnProfGCC ShrdSvr ALNG SubsVL MVL PerUsr	5	\$ 231.68	\$ 1,158.40
P3U-00001	VisioOnlnP2GCC ShrdSvr ALNG SubsVL MVL PerUsr	5	\$ 124.56	\$ 622.80
<b>Additional Products - On Premise License and Software Assurance</b>				
9GS-00135	CISStedCCore ALNG SA MVL 2Lic CoreLic	124	\$ 142.74	\$ 17,699.76
9GA-00313	CISStedCCore ALNG SA MVL 2Lic CoreLic	384	\$ 32.09	\$ 12,322.56
7JQ-00343	SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	2	\$ 1,909.96	\$ 3,819.92
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	67	\$ 519.51	\$ 34,807.17
<b>Year 1 Total</b>				<b>\$ 410,762.31</b>
<b>Pricing and Usage Year 2</b>				
<b>Enterprise Products - Monthly Subscriptions</b>				
AAA-11982	M365 E3 GCC ShrdSvr ALNG SubsVL MVL PerUsr (Original)	930	\$ 314.97	\$ 292,922.10
<b>Additional Products - Monthly Subscriptions</b>				
CWZ-00021	AzureStorSimple ShrdSvr ALNG SubsVL MVL MC1GOV	1	\$ 60,000.00	\$ 60,000.00
CWZ-00023	AzureStorSimple ShrdSvr ALNG SubsVL MVL StdSpprt	1	\$ 3,996.00	\$ 3,996.00
DDI-00001	PwrBIProGCC ShrdSvr ALNG SubsVL MVL PerUsr	25	\$ 81.88	\$ 2,047.00
7MS-00001	ProjOnlnProfGCC ShrdSvr ALNG SubsVL MVL PerUsr	5	\$ 246.01	\$ 1,230.05
P3U-00001	VisioOnlnP2GCC ShrdSvr ALNG SubsVL MVL PerUsr	5	\$ 123.00	\$ 615.00
<b>Additional Products - On Premise License and Software Assurance</b>				
9GS-00135	CISStedCCore ALNG SA MVL 2Lic CoreLic	124	\$ 149.95	\$ 18,593.80
9GA-00313	CISStedCCore ALNG SA MVL 2Lic CoreLic	384	\$ 32.67	\$ 12,545.28
7JQ-00343	SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	2	\$ 2,028.05	\$ 4,056.10
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	67	\$ 528.89	\$ 35,435.63
<b>Year 2 Total</b>				<b>\$ 431,440.96</b>
<b>Pricing and Usage Year 3</b>				
<b>Enterprise Products - Monthly Subscriptions</b>				
AAA-11982	M365 E3 GCC ShrdSvr ALNG SubsVL MVL PerUsr (Original)	930	\$ 314.97	\$ 292,922.10
<b>Additional Products - Monthly Subscriptions</b>				
CWZ-00021	AzureStorSimple ShrdSvr ALNG SubsVL MVL MC1GOV	1	\$ 60,000.00	\$ 60,000.00
CWZ-00023	AzureStorSimple ShrdSvr ALNG SubsVL MVL StdSpprt	1	\$ 3,996.00	\$ 3,996.00
DDI-00001	PwrBIProGCC ShrdSvr ALNG SubsVL MVL PerUsr	25	\$ 81.88	\$ 2,047.00
7MS-00001	ProjOnlnProfGCC ShrdSvr ALNG SubsVL MVL PerUsr	5	\$ 246.01	\$ 1,230.05
P3U-00001	VisioOnlnP2GCC ShrdSvr ALNG SubsVL MVL PerUsr	5	\$ 123.00	\$ 615.00
<b>Additional Products - On Premise License and Software Assurance</b>				
9GS-00135	CISStedCCore ALNG SA MVL 2Lic CoreLic	124	\$ 149.95	\$ 18,593.80
9GA-00313	CISStedCCore ALNG SA MVL 2Lic CoreLic	384	\$ 32.67	\$ 12,545.28
7JQ-00343	SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	2	\$ 2,028.05	\$ 4,056.10
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	67	\$ 528.89	\$ 35,435.63
<b>Year 3 Total</b>				<b>\$ 431,440.96</b>

**Total Deal Value Years 1-3 \$ 1,273,644.23**

\*\* Pricing Expires in 30 days from date of quote\*\*  
 \*\*All items included in this RFQ are new, unused, not refurbished, with original manufacturer warranty.\*\*

**Remit to Address:**  
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 Dallas, TX 75251  
 Phone: 469-329-0290  
[invoice.cus@crayon.com](mailto:invoice.cus@crayon.com)