# CITY OF CHULA VISTA CONSULTANT SERVICES AGREEMENT WITH VELOSIMO, INC.

# TO PROVIDE SOFTWARE INTEGRATION PLATFORM IMPLEMENTATION, LICENSING, SUPPORT, AND MAINTENANCE SERVICES

This Agreement is entered into effective as of November 4, 2020 ("Effective Date") by and between the City of Chula Vista, a chartered municipal corporation ("City") and Velosimo, Inc., a Delaware Corporation ("Consultant") (collectively, the "Parties" and, individually, a "Party") with reference to the following facts:

## RECITALS

WHEREAS, the City requires a software integration platform as service to integrate various development automation technology solutions, including Accela Automation, SeamlessDocs, Laserfiche, Tyler Cashiering, and e-PlanSoft; and

WHEREAS, Consultant offers the only software integration platform as service specifically designed for the government sector; and

WHEREAS, Consultant is the Accela preferred partner for integrations with Accela Automation, resulting in unique performance capabilities; and

WHEREAS, Consultant offers a uniquely proprietary product, preferred for integrations with the City's permit processing software, resulting in unique compatibility requirements and unique performance capabilities and therefore a formal solicitation of proposed services would not be productive; and

WHEREAS, pursuant to Chula Vista Municipal Code (CVMC) Section 2.56.070(B)(4) and the above facts, the Purchasing Agent has determined that Consultant is uniquely qualified to serve as the Consultant for this project and that the proposal shall not be subject to competitive bidding requirements.

WHEREAS, Consultant warrants and represents that it is experienced and staffed in a manner such that it can deliver the services required of Consultant to City in accordance with the time frames and the terms and conditions of this Agreement.

[End of Recitals. Next Page Starts Obligatory Provisions.]

Rev. 9/15/20

### **OBLIGATORY PROVISIONS**

NOW, THEREFORE, in consideration of the above recitals, the covenants contained herein, and other good and valuable consideration, the receipt and sufficiency of which the Parties hereby acknowledge, City and Consultant hereby agree as follows:

### 1. SERVICES

- 1.1 <u>Required Services</u>. Consultant agrees to perform the services, and deliver to City the "Deliverables" (if any) described in the attached Exhibit A, incorporated into the Agreement by this reference, within the time frames set forth therein, time being of the essence for this Agreement. The services and/or Deliverables described in Exhibit A shall be referred to herein as the "Required Services."
- 1.2 <u>Reductions in Scope of Work</u>. City may independently, or upon request from Consultant, from time to time, reduce the Required Services to be performed by the Consultant under this Agreement. Upon doing so, City and Consultant agree to meet and confer in good faith for the purpose of negotiating a corresponding reduction in the compensation associated with the reduction.
- 1.3 Additional Services. Subject to compliance with the City's Charter, codes, policies, procedures and ordinances governing procurement and purchasing authority, City may request Consultant provide additional services related to the Required Services ("Additional Services"). If so, City and Consultant agree to meet and confer in good faith for the purpose of negotiating an amendment to Exhibit A, to add the Additional Services. Unless otherwise agreed, compensation for the Additional Services shall be charged and paid consistent with the rates and terms already provided therein. Once added to Exhibit A, "Additional Services" shall also become "Required Services" for purposes of this Agreement.
- 1.4 <u>Standard of Care.</u> Consultant expressly warrants and agrees that any and all Required Services hereunder shall be performed in accordance with the highest standard of care exercised by members of the profession currently practicing under similar conditions and in similar locations.
- 1.5 <u>No Waiver of Standard of Care</u>. Where approval by City is required, it is understood to be conceptual approval only and does not relieve the Consultant of responsibility for complying with all laws, codes, industry standards, and liability for damages caused by negligent acts, errors, omissions, noncompliance with industry standards, or the willful misconduct of the Consultant or its subcontractors.
- 1.6 <u>Security for Performance</u>. In the event that Exhibit A Section 4 indicates the need for Consultant to provide additional security for performance of its duties under this Agreement, Consultant shall provide such additional security prior to commencement of its Required Services in the form and on the terms prescribed on Exhibit A, or as otherwise prescribed by the City Attorney.
- 1.7 <u>Compliance with Laws</u>. In its performance of the Required Services, Consultant shall comply with any and all applicable federal, state and local laws, including the Chula Vista Municipal Code.
- 1.8 <u>Business License</u>. Prior to commencement of work, Consultant shall obtain a business license from City.
- 1.9 <u>Subcontractors</u>. Prior to commencement of any work, Consultant shall submit for City's information and approval a list of any and all subcontractors to be used by Consultant in the performance of the Required Services. Consultant agrees to take appropriate measures necessary to ensure that all subcontractors and

personnel utilized by the Consultant to complete its obligations under this Agreement comply with all applicable laws, regulations, ordinances, and policies, whether federal, state, or local. In addition, if any subcontractor is expected to fulfill any responsibilities of the Consultant under this Agreement, Consultant shall ensure that each and every subcontractor carries out the Consultant's responsibilities as set forth in this Agreement.

- 1.10 <u>Term</u>. This Agreement shall commence on the earlier to occur of the Effective Date or Consultant's commencement of the Required Services hereunder, and shall terminate when the Parties have complied with all their obligations hereunder; provided, however, provisions which expressly survive termination shall remain in effect.
- 1.11 Other Agreements. The Parties previously entered into the Velosimo Services Agreement, attached as Exhibit E to this Agreement. Exhibit A1, "Scope of Work," and its Attachment 1, "Description of Services," of the Velosimo Services Agreement set forth the work and are incorporated into this Agreement and the work described therein is incorporated into the Required Services of this Agreement. In all other respects, this Agreement supersedes the Velosimo Services Agreement and the terms of this Agreement control the relationship between the Parties with respect to the subject matters herein, is incorporated into this Agreement and its terms and conditions shall apply. In the event of a conflict in provisions between the Velosimo Services Agreement and this Agreement, the terms and conditions of this Agreement shall take precedence.

## 2. COMPENSATION

- 2.1 <u>General</u>. For satisfactory performance of the Required Services, City agrees to compensate Consultant in the amount(s) and on the terms set forth in Exhibit A, Section 4. Standard terms for billing and payment are set forth in this Section 2.
- 2.2 <u>Detailed Invoicing</u>. Consultant agrees to provide City with a detailed invoice for services performed each month, within thirty (30) days of the end of the month in which the services were performed, unless otherwise specified in Exhibit A. Invoicing shall begin on the first of the month following the Effective Date of the Agreement. All charges must be presented in a line item format with each task separately explained in reasonable detail. Each invoice shall include the current monthly amount being billed, the amount invoiced to date, and the remaining amount available under any approved budget. Consultant must obtain prior written authorization from City for any fees or expenses that exceed the estimated budget.
- 2.3 <u>Payment to Consultant</u>. Upon receipt of a properly prepared invoice and confirmation that the Required Services detailed in the invoice have been satisfactorily performed, City shall pay Consultant for the invoice amount within thirty (30) days. Payment shall be made in accordance with the terms and conditions set forth in Exhibit A and section 2.4, below. At City's discretion, invoices not timely submitted may be subject to a penalty of up to five percent (5%) of the amount invoiced.
- 2.4 <u>Retention Policy</u>. City shall retain ten percent (10%) of the amount due for Required Services detailed on each invoice (the "holdback amount"). Upon City review and determination of Project Completion, the holdback amount will be issued to Consultant.
- 2.5 <u>Reimbursement of Costs.</u> City may reimburse Consultant's out-of-pocket costs incurred by Consultant in the performance of the Required Services if negotiated in advance and included in Exhibit A. Unless specifically provided in Exhibit A, Consultant shall be responsible for any and all out-of-pocket costs incurred by Consultant in the performance of the Required Services.

- 2.6 <u>Exclusions</u>. City shall not be responsible for payment to Consultant for any fees or costs in excess of any agreed upon budget, rate or other maximum amount(s) provided for in Exhibit A. City shall also not be responsible for any cost: (a) incurred prior to the Effective Date; or (b) arising out of or related to the errors, omissions, negligence or acts of willful misconduct of Consultant, its agents, employees, or subcontractors.
- 2.7 Payment Not Final Approval. Consultant understands and agrees that payment to the Consultant or reimbursement for any Consultant costs related to the performance of Required Services does not constitute a City final decision regarding whether such payment or cost reimbursement is allowable and eligible for payment under this Agreement, nor does it constitute a waiver of any violation by Consultant of the terms of this Agreement. If City determines that Consultant is not entitled to receive any amount of compensation already paid, City will notify Consultant in writing and Consultant shall promptly return such amount.

### 3. INSURANCE

- 3.1 <u>Required Insurance</u>. Consultant must procure and maintain, during the period of performance of Required Services under this Agreement, and for twelve months after completion of Required Services, the policies of insurance described on the attached Exhibit B, incorporated into the Agreement by this reference (the "Required Insurance"). The Required Insurance shall also comply with all other terms of this Section.
- 3.2 <u>Deductibles and Self-Insured Retentions</u>. Any deductibles or self-insured retentions relating to the Required Insurance must be disclosed to and approved by City in advance of the commencement of work.
- 3.3 <u>Standards for Insurers</u>. Required Insurance must be placed with licensed insurers admitted to transact business in the State of California with a current A.M. Best's rating of A V or better, or, if insurance is placed with a surplus lines insurer, insurer must be listed on the State of California List of Eligible Surplus Lines Insurers (LESLI) with a current A.M. Best's rating of no less than A X. For Workers' Compensation Insurance, insurance issued by the State Compensation Fund is also acceptable.
- 3.4 <u>Subcontractors</u>. Consultant must include all sub-consultants/sub-contractors as insureds under its policies and/or furnish separate certificates and endorsements demonstrating separate coverage for those not under its policies. Any separate coverage for sub-consultants must also comply with the terms of this Agreement.
- 3.5 Additional Insureds. City, its officers, officials, employees, agents, and volunteers must be named as additional insureds with respect to any policy of general liability, automobile, or pollution insurance specified as required in Exhibit B or as may otherwise be specified by City's Risk Manager.. The general liability additional insured coverage must be provided in the form of an endorsement to the Consultant's insurance using ISO CG 2010 (11/85) or its equivalent; such endorsement must not exclude Products/Completed Operations coverage.
- 3.6 <u>General Liability Coverage to be "Primary."</u> Consultant's general liability coverage must be primary insurance as it pertains to the City, its officers, officials, employees, agents, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers is wholly separate from the insurance provided by Consultant and in no way relieves Consultant from its responsibility to provide insurance.
- 3.7 <u>No Cancellation</u>. No Required Insurance policy may be canceled by either Party during the required insured period under this Agreement, except after thirty days' prior written notice to the City by certified mail,

return receipt requested. Prior to the effective date of any such cancellation Consultant must procure and put into effect equivalent coverage(s).

- 3.8 <u>Waiver of Subrogation</u>. Consultant's insurer(s) will provide a Waiver of Subrogation in favor of the City for each Required Insurance policy under this Agreement. In addition, Consultant waives any right it may have or may obtain to subrogation for a claim against City.
- 3.9 <u>Verification of Coverage</u>. Prior to commencement of any work, Consultant shall furnish City with original certificates of insurance and any amendatory endorsements necessary to demonstrate to City that Consultant has obtained the Required Insurance in compliance with the terms of this Agreement. The words "will endeavor" and "but failure to mail such notice shall impose no obligation or liability of any kind upon the company, its agents, or representatives" or any similar language must be deleted from all certificates. The required certificates and endorsements should otherwise be on industry standard forms. The City reserves the right to require, at any time, complete, certified copies of all required insurance policies, including endorsements evidencing the coverage required by these specifications.
- 3.10 <u>Claims Made Policy Requirements</u>. If General Liability, Pollution and/or Asbestos Pollution Liability and/or Errors & Omissions coverage are required and are provided on a claims-made form, the following requirements also apply:
- a. The "Retro Date" must be shown, and must be before the date of this Agreement or the beginning of the work required by this Agreement.
- b. Insurance must be maintained, and evidence of insurance must be provided, for at least five (5) years after completion of the work required by this Agreement.
- c. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a "Retro Date" prior to the effective date of this Agreement, the Consultant must purchase "extended reporting" coverage for a minimum of five (5) years after completion of the work required by this Agreement.
  - d. A copy of the claims reporting requirements must be submitted to the City for review.
- 3.11 <u>Not a Limitation of Other Obligations</u>. Insurance provisions under this section shall not be construed to limit the Consultant's obligations under this Agreement, including Indemnity.
- 3.12 <u>Additional Coverage</u>. To the extent that insurance coverage provided by Consultant maintains higher limits than the minimums appearing in Exhibit B, City requires and shall be entitled to coverage for higher limits maintained.

### 4. INDEMNIFICATION

4.1. <u>General</u>. To the maximum extent allowed by law, Consultant shall protect, defend, indemnify and hold harmless City, its elected and appointed officers, agents, employees and volunteers (collectively, "Indemnified Parties"), from and against any and all claims, demands, causes of action, costs, expenses, (including reasonable attorneys' fees and court costs), liability, loss, damage or injury, in law or equity, to property or persons, including wrongful death, in any manner arising out of or incident to any alleged acts, omissions, negligence, or willful misconduct of Consultant, its officials, officers, employees, agents, and contractors, arising out of or in connection with the performance of the Required Services, the results of such performance, or this Agreement. This indemnity provision does not include any claims, damages, liability,

costs and expenses arising from the sole negligence or willful misconduct of the Indemnified Parties. Also covered is liability arising from, connected with, caused by or claimed to be caused by the active or passive negligent acts or omissions of the Indemnified Parties which may be in combination with the active or passive negligent acts or omissions of the Consultant, its employees, agents or officers, or any third party.

- 4.2. <u>Modified Indemnity Where Agreement Involves Design Professional Services</u>. Notwithstanding the forgoing, if the services provided under this Agreement are design professional services, as defined by California Civil Code section 2782.8, as may be amended from time to time, the defense and indemnity obligation under Section 1, above, shall be limited to the extent required by California Civil Code section 2782.8.
- 4.3 <u>Costs of Defense and Award</u>. Included in Consultant's obligations under this Section 4 is Consultant's obligation to defend, at Consultant's own cost, expense and risk, any and all suits, actions or other legal proceedings that may be brought or instituted against one or more of the Indemnified Parties. Subject to the limitations in this Section 4, Consultant shall pay and satisfy any judgment, award or decree that may be rendered against one or more of the Indemnified Parties for any and all related legal expenses and costs incurred by any of them.
- 4.4. <u>Consultant's Obligations Not Limited or Modified</u>. Consultant's obligations under this Section 4 shall not be limited to insurance proceeds, if any, received by the Indemnified Parties, or by any prior or subsequent declaration by the Consultant. Furthermore, Consultant's obligations under this Section 4 shall in no way limit, modify or excuse any of Consultant's other obligations or duties under this Agreement.
- 4.5. <u>Enforcement Costs.</u> Consultant agrees to pay any and all costs City incurs in enforcing Consultant's obligations under this Section 4.
- 4.6 <u>Survival</u>. Consultant's obligations under this Section 4 shall survive the termination of this Agreement.

### 5. FINANCIAL INTERESTS OF CONSULTANT.

- 5.1 <u>Form 700 Filing.</u> The California Political Reform Act and the Chula Vista Conflict of Interest Code require certain government officials and consultants performing work for government agencies to publicly disclose certain of their personal assets and income using a Statement of Economic Interests form (Form 700). In order to assure compliance with these requirements, Consultant shall comply with the disclosure requirements identified in the attached Exhibit C, incorporated into the Agreement by this reference.
- 5.2 <u>Disclosures</u>; <u>Prohibited Interests</u>. Independent of whether Consultant is required to file a Form 700, Consultant warrants and represents that it has disclosed to City any economic interests held by Consultant, or its employees or subcontractors who will be performing the Required Services, in any real property or project which is the subject of this Agreement. Consultant warrants and represents that it has not employed or retained any company or person, other than a bona fide employee or approved subcontractor working solely for Consultant, to solicit or secure this Agreement. Further, Consultant warrants and represents that it has not paid or agreed to pay any company or person, other than a bona fide employee or approved subcontractor working solely for Consultant, any fee, commission, percentage, brokerage fee, gift or other consideration contingent upon or resulting from the award or making of this Agreement. Consultant further warrants and represents that no officer or employee of City, has any interest, whether contractual, non-contractual, financial or otherwise, in this transaction, the proceeds hereof, or in the business of Consultant or Consultant's subcontractors. Consultant further agrees to notify City in the event any such interest is discovered whether

or not such interest is prohibited by law or this Agreement. For breach or violation of any of these warranties, City shall have the right to rescind this Agreement without liability.

### 6. REMEDIES

- 6.1 <u>Termination for Cause</u>. If for any reason whatsoever Consultant shall fail to perform the Required Services under this Agreement, in a proper or timely manner, or if Consultant shall violate any of the other covenants, agreements or conditions of this Agreement (each a "Default"), in addition to any and all other rights and remedies City may have under this Agreement, at law or in equity, City shall have the right to terminate this Agreement by giving five (5) days written notice to Consultant. Such notice shall identify the Default and the Agreement termination date. If Consultant notifies City of its intent to cure such Default prior to City's specified termination date, and City agrees that the specified Default is capable of being cured, City may grant Consultant up to ten (10) additional days after the designated termination date to effectuate such cure. Consultant may be entitled to compensation for work satisfactorily performed prior to Consultant's receipt of the Default notice; provided, however, in no event shall such compensation exceed the amount that would have been payable under this Agreement for such work, and any such compensation shall be reduced by any costs incurred or projected to be incurred by City as a result of the Default.
- 6.2 <u>Termination or Suspension for Convenience of City</u>. City may suspend or terminate this Agreement, or any portion of the Required Services, at any time and for any reason, with or without cause, by giving specific written notice to Consultant of such termination or suspension at least fifteen (15) days prior to the effective date thereof. Consultant shall be entitled to receive just and equitable compensation in an amount equal to the amount due and payable under this Agreement for work satisfactorily performed as of the date of the termination/suspension notice plus any additional remaining Required Services requested or approved by City in advance that would maximize City's value under the Agreement.
- 6.3 <u>Waiver of Claims</u>. In the event City terminates the Agreement in accordance with the terms of this Section, Consultant hereby expressly waives any and all claims for damages or compensation as a result of such termination except as expressly provided in this Section 6.
- 6.4 Administrative Claims Requirements and Procedures. No suit or arbitration shall be brought arising out of this Agreement against City unless a claim has first been presented in writing and filed with City and acted upon by City in accordance with the procedures set forth in Chapter 1.34 of the Chula Vista Municipal Code, as same may be amended, the provisions of which, including such policies and procedures used by City in the implementation of same, are incorporated herein by this reference. Upon request by City, Consultant shall meet and confer in good faith with City for the purpose of resolving any dispute over the terms of this Agreement.
- 6.5 <u>Governing Law/Venue</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of California. Any action arising under or relating to this Agreement shall be brought only in San Diego County, State of California.
- 6.6 <u>Service of Process.</u> Consultant agrees that it is subject to personal jurisdiction in California. If Consultant is a foreign corporation, limited liability company, or partnership that is not registered with the California Secretary of State, Consultant irrevocably consents to service of process on Consultant by first class mail directed to the individual and address listed under "For Legal Notice," in section 1.B. of Exhibit A to this Agreement, and that such service shall be effective five days after mailing.

#### 7. OWNERSHIP AND USE OF WORK PRODUCT

The Velosimo Master Subscription Agreement, attached as Exhibit D, is incorporated into this Agreement and its terms and conditions govern City's subscription to and license and use of the Velosimo software products detailed in Exhibit A, hereto. Software is being licensed by the City and no ownership of Work Product is being provided. In the event of a conflict in provisions between the Velosimo Master Subscription Agreement and this Agreement, the terms and conditions of this Agreement shall take precedence.

### 8. GENERAL PROVISIONS

- 8.1 Amendment. This Agreement may be amended, but only in writing signed by both Parties.
- 8.2 <u>Assignment</u>. City would not have entered into this Agreement but for Consultant's unique qualifications and traits. Consultant shall not assign any of its rights or responsibilities under this Agreement, nor any part hereof, without City's prior written consent, which City may grant, condition or deny in its sole discretion.
- 8.3 <u>Authority</u>. The person(s) executing this Agreement for Consultant warrants and represents that they have the authority to execute same on behalf of Consultant and to bind Consultant to its obligations hereunder without any further action or direction from Consultant or any board, principle or officer thereof.
- 8.4 <u>Counterparts.</u> This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which shall constitute one Agreement after each Party has signed such a counterpart.
- 8.5 <u>Entire Agreement</u>. This Agreement together with all exhibits attached hereto and other agreements expressly referred to herein, constitutes the entire Agreement between the Parties with respect to the subject matter contained herein. All exhibits referenced herein shall be attached hereto and are incorporated herein by reference. All prior or contemporaneous agreements, understandings, representations, warranties and statements, oral or written, are superseded.
- 8.6 <u>Record Retention</u>. During the course of the Agreement and for three (3) years following completion of the Required Services, Consultant agrees to maintain, intact and readily accessible, all data, documents, reports, records, contracts, and supporting materials relating to the performance of the Agreement, including accounting for costs and expenses charged to City, including such records in the possession of subcontractors/sub-consultants.
- 8.7 <u>Further Assurances</u>. The Parties agree to perform such further acts and to execute and deliver such additional documents and instruments as may be reasonably required in order to carry out the provisions of this Agreement and the intentions of the Parties.
- 8.8 <u>Independent Contractor.</u> Consultant is and shall at all times remain as to City a wholly independent contractor. Neither City nor any of its officers, employees, agents or volunteers shall have control over the conduct of Consultant or any of Consultant's officers, employees, or agents ("Consultant Related Individuals"), except as set forth in this Agreement. No Consultant Related Individuals shall be deemed employees of City, and none of them shall be entitled to any benefits to which City employees are entitled, including but not limited to, overtime, retirement benefits, worker's compensation benefits, injury leave or other leave benefits. Furthermore, City will not withhold state or federal income tax, social security tax or any other payroll tax with respect to any Consultant Related Individuals; instead, Consultant shall be solely responsible for the payment of same and shall hold the City harmless with respect to same. Consultant shall

not at any time or in any manner represent that it or any of its Consultant Related Individuals are employees or agents of City. Consultant shall not incur or have the power to incur any debt, obligation or liability whatsoever against City, or bind City in any manner.

- 8.9 <u>Notices.</u> All notices, demands or requests provided for or permitted to be given pursuant to this Agreement must be in writing. All notices, demands and requests to be sent to any Party shall be deemed to have been properly given or served if personally served or deposited in the United States mail, addressed to such Party, postage prepaid, registered or certified, with return receipt requested, at the addresses identified in this Agreement at the places of business for each of the designated Parties as indicated in Exhibit A, or otherwise provided in writing.
- 8.10 Electronic Signatures. Each Party agrees that the electronic signatures, whether digital or encrypted, of the Parties included in this Agreement are intended to authenticate this writing and to have the same force and effect as manual signatures. Electronic Signature means any electronic sound, symbol, or process attached to or logically associated with a record and executed and adopted by a Party with the intent to sign such record, including facsimile or email electronic signatures, pursuant to the California Uniform Electronic Transactions Act (Cal. Civ. Code §§ 1633.1 to 1633.17) as amended from time to time.

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# SIGNATURE PAGE CONSULTANT SERVICES AGREEMENT

IN WITNESS WHEREOF, by executing this Agreement where indicated below, City and Consultant agree that they have read and understood all terms and conditions of the Agreement, that they fully agree and consent to bound by same, and that they are freely entering into this Agreement as of the Effective Date.

VELOSIMO, INC.	CITY OF CHULA VISTA
BY:Peter Grace   President and COO	BY: Maria V. Kachadoorian   City Manager
	APPROVED AS TO FORM
	BY: Glen R. Googins City Attorney
	City Attorney

# EXHIBIT A SCOPE OF WORK AND PAYMENT TERMS

# 1. Contact People for Contract Administration and Legal Notice

# A. City Contract Administration:

Tiffany Allen
Development Services Department
276 Fourth Avenue
Chula Vista, CA 91910
619-691-5179
tallen@chulavistaca.gov

For Legal Notice Copy to: City of Chula Vista City Attorney 276 Fourth Avenue, Chula Vista, CA 91910 619-691-5037 CityAttorney@chulavistaca.gov

### B. Consultant Contract Administration:

### Velosimo, Inc.

Attn: Peter Grace 6217 Acacia Avenue Oakland, CA 94618 510-520-5205 peter@velosimo.com

For Legal Notice Copy to: Legal Department 6217 Acacia Avenue Oakland, CA 94618 510-520-5205 legal@velosimo.com

# 2. Required Services

### A. General Description:

Consultant will provide a software integration platform as service to integrate various development automation technology solutions, including Accela Automation, SeamlessDocs, Laserfiche, Tyler Cashiering, and e-PlanSoft

### B. Detailed Description:

Consultant will provide integration between Accela Automation and Laserfiche, Accela Automation and Tyler Cashiering, Accela Automation and e-Plan Soft, SeamlessDocs and Laserfiche, SeamlessDocs and Tyler Cashiering, to include the following Tasks and Deliverables:

Task	Description	Deliverables	
1	Design and Development	Obtain access to, or deploy, test environment	
		Perform a business analysis & requirements	
		gathering to evaluate scripting, workflow, and business processes, as applicable	
		Capture requested or out of scope functionality	
		Obtain client sign-off on the proposed integration	
		business plan	
		Engineer and test bi-directional integrations	
		Proceed to user acceptance testing	
5	User Acceptance Testing	Confirm that configured workflows and scripts are working properly and that the data and document versioning passed between systems are being recorded correctly	
8	Ongoing License, Support, and	Velosimo 3.0 Connect integration Platform as a	
	Maintenance Services	Service (iPaas) Subscription for the following:	
		<ul> <li>Accela Automation to Laserfiche</li> </ul>	
		<ul> <li>Accela Automation to Tyler Cashiering</li> </ul>	
		<ul> <li>Accela Automation to e-PlanSoft</li> </ul>	
		<ul> <li>SeamlessDocs to Laserfiche</li> </ul>	
		<ul> <li>SeamlessDocs to Tyler Cashiering</li> </ul>	

**3. Term:** In accordance with Section 1.10 of this Agreement, the term of this Agreement shall begin November 4, 2020 and end on November 3, 2025 for completion of all Required Services.

# 4. Compensation:

# A. Form of Compensation

⊠ Fixed Fee Paid in Increments. For the completion of each Deliverable of the Required Services, as identified in section 2.B., above, City shall pay the fixed fee associated with each Deliverable, in the amounts set forth below:

Task		Amount	Amount
No.	Deliverable	One-Time	Annual, Ongoing
1 - 5	Contract Acceptance (due upon signing)	\$12,000	
8	Annual License, Support, and Maintenance Services		
	• Year 1 (November 4, 2020 – November 3, 2021)		\$10,000
	<ul> <li>Accela Automation to Laserfiche</li> </ul>		<i>\$0</i>
	<ul> <li>Accela Automation to Tyler Cashiering</li> </ul>		<i>\$0</i>
	<ul> <li>Accela Automation to e-PlanSoft</li> </ul>		\$10,000
	<ul> <li>SeamlessDocs to Laserfiche</li> </ul>		<i>\$0</i>
	<ul> <li>SeamlessDocs to Tyler Cashiering</li> </ul>		\$0
	• Year 2 (November 4, 2021 – November 3, 2022)		\$10,000
	<ul> <li>Accela Automation to Laserfiche</li> </ul>		<i>\$0</i>

<ul> <li>Accela Automation to Tyler Cashiering</li> </ul>	\$0
<ul> <li>Accela Automation to e-PlanSoft</li> </ul>	\$10,000
<ul> <li>SeamlessDocs to Laserfiche</li> </ul>	\$0
<ul> <li>SeamlessDocs to Tyler Cashiering</li> </ul>	\$0
• Year 3 (November 4, 2022 – November 3, 2023)	\$10,000
<ul> <li>Accela Automation to Laserfiche</li> </ul>	\$0
<ul> <li>Accela Automation to Tyler Cashiering</li> </ul>	\$0
<ul> <li>Accela Automation to e-PlanSoft</li> </ul>	\$10,000
<ul> <li>SeamlessDocs to Laserfiche</li> </ul>	\$0
<ul> <li>SeamlessDocs to Tyler Cashiering</li> </ul>	\$0
• Year 4 (November 4, 2023 – November 3, 2024)	\$45,000
<ul> <li>Accela Automation to Laserfiche</li> </ul>	\$10,000
Accela Automation to Tyler Cashiering	\$10,000
Accela Automation to e-PlanSoft	\$10,000
<ul> <li>SeamlessDocs to Laserfiche</li> </ul>	\$5,000
<ul> <li>SeamlessDocs to Tyler Cashiering</li> </ul>	\$10,000
• Year 5 (November 4, 2024 – November 3, 2025)	\$45,000
Accela Automation to Laserfiche	\$10,000
Accela Automation to Tyler Cashiering	\$10,000
Accela Automation to e-PlanSoft	\$10,000
<ul> <li>SeamlessDocs to Laserfiche</li> </ul>	\$5,000
<ul> <li>SeamlessDocs to Tyler Cashiering</li> </ul>	\$10,000
5 Seminess Does to Tyter Cusinering	φ10,000

### **B.** Reimbursement of Costs

☑ Invoiced or agreed-upon amounts as follows:

Travel expenses shall be billed at actual cost, subject to prior written approval, and confirmation of costs, by City.

Notwithstanding the foregoing, the maximum amount to be paid to the Consultant for services performed through November 3, 2025 shall not exceed \$300,000.

# 5. Special Provisions:

⊠ Permitted Sub-Consultants: None

⊠ Security for Performance: None

Notwithstanding the completion date set forth in Section 3 above, City has option to extend this Agreement for 5 additional terms, defined as a one-year increment. The City Manager or Director of Finance/Treasurer shall be authorized to exercise the extensions on behalf of the City. If the City exercises an option to extend, each extension shall be on the same terms and conditions contained herein, provided that the amounts specified in Section 4 above may be increased by up to 8% for each extension. The City shall give written notice to Consultant of the City's election to exercise the extension via the Notice of Exercise of Option to Extend document.

# EXHIBIT B INSURANCE REQUIREMENTS

Consultant shall procure and maintain for the duration of the contract insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Consultant, its agents, representatives, or employees. Consultant shall procure and maintain for the duration of the contract insurance claims arising out of their professional services and including, but not limited to loss, damage, theft or other misuse of data, infringement of intellectual property, invasion of privacy and breach of data.

# MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

- 1. **Commercial General Liability** (CGL): Insurance Services Office Form CG 00 01 covering CGL on an "occurrence" basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than \$1,000,000 per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.
- 2. **Automobile Liability:** Insurance Services Office Form Number CA 0001 covering, Code 1 (any auto), or if Consultant has no owned autos, Code 8 (hired) and 9 (non-owned), with limit no less than \$1,000,000 per accident for bodily injury and property damage.
- 3. Workers' Compensation insurance as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.

(Not required if consultant provides written verification it has no employees)

- 4. **Technology Professional Liability Errors and Omissions Insurance** appropriate to the Consultant's profession and work hereunder, with limits not less than \$2,000,000 per occurrence. Coverage shall be sufficiently broad to respond to the duties and obligations as is undertaken by the Vendor in this agreement and shall include, but not be limited to, claims involving infringement of intellectual property, copyright, trademark, invasion of privacy violations, information theft, release of private information, extortion and network security. The policy shall provide coverage for breach response costs as well as regulatory fines and penalties as well as credit monitoring expenses with limits sufficient to respond to these obligations.
  - a. The Policy shall include, or be endorsed to include, *property damage liability coverage* for damage to, alteration of, loss of, or destruction of electronic data and/or information "property" of the Agency in the care, custody, or control of the Vendor. If not covered under the Vendor's liability policy, such "property" coverage of the Agency may be endorsed onto the Vendor's Cyber Liability Policy as covered property as follows:
  - b. **Cyber Liability coverage** in an amount sufficient to cover the full replacement value of damage to, alteration of, loss of, or destruction of electronic data and/or information "property" of the Agency that will be in the care, custody, or control of Vendor.
  - c. The Insurance obligations under this agreement shall be the greater of 1—all the Insurance coverage and limits carried by or available to the Vendor; or 2— the minimum Insurance

requirements shown in this agreement. Any insurance proceeds in excess of the specified limits and coverage required, which are applicable to a given loss, shall be available to Agency. No representation is made that the minimum Insurance requirements of this agreement are sufficient to cover the indemnity or other obligations of the Vendor under this agreement.

If the contractor maintains broader coverage and/or higher limits than the minimums shown above, the City requires and shall be entitled to the broader coverage and/or the higher limits maintained by the contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

# Self-Insured Retentions

Self-insured retentions must be declared to and approved by the City. At the option of the City, either: the contractor shall cause the insurer shall to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the Contractor shall provide a financial guarantee satisfactory to the City guaranteeing payment of losses and related investigations, claim administration, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

#### **Other Insurance Provisions**

The insurance policies are to contain, or be endorsed to contain, the following provisions:

# Additional Insured Status

The City, its officers, officials, employees, and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Consultant including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Consultant's insurance (at least as broad as ISO Form CG 20 10 11 85 or both CG 20 10, CG 20 26, CG 20 33, or CG 20 38; and CG 20 37 forms if later revisions used).

### Primary Coverage

For any claims related to this contract, the **Consultant's insurance coverage shall be primary** insurance primary coverage at least as broad as ISO CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Consultant's insurance and shall not contribute with it.

# Notice of Cancellation

Each insurance policy required above shall state that **coverage shall not be canceled, except with notice to the City**.

### Waiver of Subrogation

Consultant hereby grants to City a waiver of any right to subrogation which any insurer of said Consultant may acquire against the City by virtue of the payment of any loss under such insurance. Consultant agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the City has received a waiver of subrogation endorsement from the insurer.

# Self-Insured Retentions

Self-insured retentions must be declared to and approved by the City. The City may require the Consultant to provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

# Acceptability of Insurers

Insurance is to be placed with insurers authorized to conduct business in the state with a current A.M. Best's rating of no less than A:VII, unless otherwise acceptable to the City.

### Claims Made Policies

If any of the required policies provide coverage on a claims-made basis:

- 1. The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
- 2. Insurance must be maintained and evidence of insurance must be provided *for at least five* (5) *years after completion of the contract of work*.
- 3. If coverage is canceled or non-renewed, and not *replaced with another claims-made policy form with a Retroactive Dat*e prior to the contract effective date, the Consultant must purchase "extended reporting" coverage for a minimum of *five* (5) years after completion of contract work.

# Verification of Coverage

Consultant shall furnish the City with original Certificates of Insurance including all required amendatory endorsements (or copies of the applicable policy language effecting coverage required by this clause) and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to City before work begins. However, failure to obtain the required documents prior to the work beginning shall not waive the Consultant's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.

#### **Subcontractors**

Consultant shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Consultant shall ensure that City is an additional insured on insurance required from subcontractors.

## Special Risks or Circumstances

City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

# **EXHIBIT C**

# CONSULTANT CONFLICT OF INTEREST DESIGNATION

The Political Reform Act<sup>1</sup> and the Chula Vista Conflict of Interest Code<sup>2</sup> ("Code") require designated state and local government officials, including some consultants, to make certain public disclosures using a Statement of Economic Interests form (Form 700). Once filed, a Form 700 is a public document, accessible to any member of the public. In addition, consultants designated to file the Form 700 are also required to comply with certain ethics training requirements.<sup>3</sup>

$\boxtimes  A.$	Consultant IS a corporation or limited liability company and is therefore EXCLUDED <sup>4</sup> from disclo	sure.
□ B.	Consultant NOT a corporation or limited liability company and disclosure designation is as follows	:

# APPLICABLE DESIGNATIONS FOR INDIVIDUAL(S) ASSIGNED TO PROVIDE SERVICES

(Category descriptions available at www.chulavistaca.gov/departments/city-clerk/conflict-of-interest-code.)

Name	Email Address	Applicable Designation
Enter Name of Each Individual Who Will Be Providing Service Under the Contract – <i>If</i> individuals have different disclosure requirements, duplicate this row and complete separately for each individual	Enter email address(es)	<ul> <li>□ A. Full Disclosure</li> <li>□ B. Limited Disclosure (select one or more of the categories under which the consultant shall file):</li> <li>□ 1. □2. □3. □4. □5. □6. □7.</li> <li>□ Justification:</li> <li>□ C. Excluded from Disclosure</li> </ul>

# 1. Required Filers

Each individual who will be performing services for the City pursuant to the Agreement and who meets the definition of "Consultant," pursuant to FPPC Regulation 18700.3, must file a Form 700.

### 2. Required Filing Deadlines

Each initial Form 700 required under this Agreement shall be filed with the Office of the City Clerk via the City's online filing system, NetFile, within 30 days of the approval of the Agreement. Additional Form 700 filings will be required annually on April 1 during the term of the Agreement, and within 30 days of the termination of the Agreement.

# 3. Filing Designation

The City Department Director will designate each individual who will be providing services to the City pursuant to the Agreement as full disclosure, limited disclosure, or excluded from disclosure, based on an analysis of the services the Consultant will provide. Notwithstanding this designation or anything in the Agreement, the Consultant is ultimately responsible for complying with FPPC regulations and filing requirements. If you have any questions regarding filing requirements, please do not hesitate to contact the City Clerk at (619)691-5041, or the FPPC at 1-866-ASK-FPPC, or (866) 275-3772 \*2.

Pursuant to the duly adopted City of Chula Vista Conflict of Interest Code, this document shall serve as the written determination of the consultant's requirement to comply with the disclosure requirements set forth in the Code.

# Completed by: Tiffany Allen, Development Services Department

<sup>1</sup> Cal. Gov. Code §§81000 et seq.; FPPC Regs. 18700.3 and 18704.

<sup>2</sup> Chula Vista Municipal Code §§2.02.010-2.02.040.

<sup>3</sup> Cal. Gov. Code §§53234, et seq.

<sup>4</sup> CA FPPC Adv. A-15-147 (Chadwick) (2015); Davis v. Fresno Unified School District (2015) 237 Cal.App.4th 261; FPPC Reg. 18700.3 (Consultant defined as an "individual" who participates in making a governmental decision; "individual" does not include corporation or limited liability company).