



**Republic EVS**  
 12410 Clark St.  
 Santa Fe Springs, CA 90670



Offer and Purchase Agreement for: **Chula Vista Fire Department**

One (1) Medix Specialty Vehicles Type I MSV 170" on 2020 Ford F-450 4 x 2 Diesel Powered Chassis, Two Door Standard Cab

All prices are quoted to included Government Factory Rebates. Rebates are subject to change. If the current Rebate amount changes or becomes unavailable. The difference per vehicle will be invoiced to the Purchaser. Pricing is subject to change if additional options are requested.

Description	Qty	Price Each	Extended Price
One (1) Medix Specialty Vehicles Type I MSV 170" on 2020 Ford F-450 4 x 2 Diesel Powered Chassis, Two Door Standard Cab	1	\$206,093.00	\$206,093.00
Chassis VIN Number(s): To Be Determined After Production Start Date			
Tax (Based on a Rate of 8.75%)	1	\$18,033.14	\$18,033.14
Tire Fee	1	\$12.25	\$12.25
Document Fee	1	\$95.00	\$95.00
HGAC Fee	1	\$1,000.00	\$1,000.00
<b>Total Purchase Price</b>	<b>1</b>	<b>\$225,233.39</b>	<b>\$225,233.39</b>

**Date Offered: April 16, 2020**

**Two Hundred Twenty Five Thousand Two Hundred Thirty Three Dollars and Thirty Eight Cents  
 \$225,233.39**

Offer is based off of build quote as well as reference drawings if applicable. A final engineered build quote for customer review and approval will be provided prior to ambulance construction. Any changes requested from a pre build meeting may result in additional charges.

Payment Terms: 100% payment of the contract is due at time of delivery unless otherwise specified in writing. Title for the ambulance will be delivered in Seven (7) business days or less once payment has processed through the financial institution.

Delivery Terms: Delivery shall be 150 days or less after Receipt of Chassis as well as approved work order and production drawing if applicable. F.O.B. shall be Chula Vista, CA.

Signature below represents acceptance of above contract and terms:

**Chula Vista Fire Department**

**Republic EVS**

\_\_\_\_\_  
 Signature Date 4/16/2020

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Title

\_\_\_\_\_  
 Signature Date 4/16/2020

\_\_\_\_\_  
 Printed Name  
 Garrett Adelman

\_\_\_\_\_  
 Title  
 Director of Sales



**Republic EVS**  
 12410 Clark St.  
 Santa Fe Springs, CA 90670



Offer and Purchase Agreement for: **Chula Vista Fire Department**

Twelve (12) Medix Specialty Vehicles Type I MSV 170" on 2020 Ford F-450 4 x 2 Diesel Powered Chassis, Two Door Standard Cab

All prices are quoted to included Government Factory Rebates. Rebates are subject to change. If the current Rebate amount changes or becomes unavailable. The difference per vehicle will be invoiced to the Purchaser. Pricing is subject to change if additional options are requested.

Description	Qty	Price Each	Extended Price
Twelve (12) Medix Specialty Vehicles Type I MSV 170" on 2020 Ford F-450 4 x 2 Diesel Powered Chassis, Two Door Standard Cab	12	\$198,311.50	\$2,379,738.00
Chassis VIN Number(s): To Be Determined After Production Start Date			
Tax (Based on a Rate of 8.75%)	12	\$17,352.26	\$208,227.08
Tire Fee	12	\$12.25	\$147.00
Document Fee	12	\$95.00	\$1,140.00
HGAC Fee	12	\$83.33	\$1,000.00
<b>Total Purchase Price</b>	<b>12</b>	<b>\$215,854.34</b>	<b>\$2,590,252.08</b>

**Date Offered: April 17, 2020**

**Two Million Five Hundred Ninety Thousand Two Hundred Fifty Two Dollars and Seven Cents  
 \$2,590,252.08**

Offer is based off of build quote as well as reference drawings if applicable. A final engineered build quote for customer review and approval will be provided prior to ambulance construction. Any changes requested from a pre build meeting may result in additional charges.

Payment Terms: 100% payment of the contract is due at time of delivery unless otherwise specified in writing. Title for the ambulance will be delivered in Seven (7) business days or less once payment has processed through the financial institution.

Delivery Terms: Delivery shall be 150 days or less after Receipt of Chassis as well as approved work order and production drawing if applicable. F.O.B. shall be Chula Vista, CA.

Signature below represents acceptance of above contract and terms:

**Chula Vista Fire Department**

**Republic EVS**

\_\_\_\_\_  
 Signature Date 4/17/2020

\_\_\_\_\_  
 Signature Date 4/17/2020

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Title

\_\_\_\_\_  
 Title  
 Director of Sales



**CONTRACT PRICING WORKSHEET**  
For MOTOR VEHICLES Only

Contract No.:

AM10-18

Date Prepared:

4/29/2020

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*

Buying Agency:	Chula Vista Fire Department	Contractor:	Southwest Ambulance Sales
Contact Person:	Chris Scott	Prepared By:	Bobby Davis
Phone:	(619) 409-5858	Phone:	806-336-3949
Fax:		Fax:	
Email:		Email:	bobby@southwestambulancesales.com

Product Code:	AM18RA34	Description:	Type I MSV II 170 Ford F450 4x2 6.7L Diesel
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$145,783

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Please See Attached			
		<b>Subtotal From Additional Sheet(s):</b>	\$ 27,194.00
		<b>Subtotal B:</b>	\$ 27,194.00

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Please See Attached			
		<b>Subtotal From Additional Sheet(s):</b>	\$ 23,117.69
		<b>Subtotal C:</b>	\$ 23,117.69

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 13%

**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)**

Quantity Ordered:	13	X Subtotal of A + B + C:	\$196,095	=	<b>Subtotal D:</b>	\$ 2,549,230.98
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**E. H-GAC Order Processing Charge (Amount Per Current Policy)** **Subtotal E:** 1000

**F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation**

Description	Cost	Description	Cost
Freight	\$ 31,600.00	Doc Fee	\$ 1,235.00
Final Inspection (2 trips total) for 3 People	\$ 6,000.00	Tire Fee	\$ 159.25
Tax @ 8.750%	\$ 226,260.22		
		<b>Subtotal F:</b>	\$ 265,254.47

**Delivery Date:** 120-150 Days After Chassis Arriv **G. Total Purchase Price (D+E+F):** \$ 2,815,485.45

**PUBLISHED OPTIONS**

1	100040	Cabinet Laminate: Gloss Pampas	\$800.00
2	200130	Fender Flares, Stainless Steel, ILOS	\$385.00
	600080	O2 Cylinder Lift, Zico OTR for H-Cylinder, LH Drive, Remote	\$ 4,638.00
3			
	800168	EVS Technician's Seat w/Child Restraint System; Rear facing automotive style chair with Type II lap/Shoulder belt mounted on steel base, ILOS	\$546.00
4			
5	800070	Cargo Net @ head of squad bench	\$499.00
	200200	Power Door Locks: All Entry and Compartment Doors, wired to OEM door lock system	\$1,232.00
6			
7	99-0678	Power Door Locks: Stealth Switch	\$150.00
8	200220	Power Door Locks: Keypad Entry	\$455.00
9	200240	Running Boards, Diamond Plate, Type I	\$775.00
10	200280	Shelf, Adjustable Aluminum, Exterior Compartment (4)	\$756.00
11	MX09166	Liquid Springs Suspension	\$9,500.00
12	99-0766A	Additional Battery	\$700.00
	300100	Lights, Brake, Turn, Interior: LED, DOT In Rear Head Pad, Two (2) amber wired to turn signals; One (1) red wired to brake circuit	\$70.00
13			
14	400010	12VDC Power/Ground, Additional (1) Narc Safe	\$55.00
	800005	Cabinets with CPR Seat and 2nd Action Area- MN-86, RP-90 ES, 150 Models	\$420.00
15			
16	99-0764	Back-Up Camera, Color Monitor in Cab	\$1,650.00
	400230	Shoreline: Auto Eject, 125 VAC, 20-Amp, 60 Hz straight-blade inlet w/hinged, weatherproof cover-ILOS	\$575.00
17			
18	600070	Electric Oxygen with manual bypass	\$494.00
	800090	Corian Countertop- 1st / 2nd Action Area, Color- Gray Mist	\$1,500.00
19			
20	800140	Swivel Pedestal for EVS seat	\$249.00
21	800170	Glove Box Holder, 3-Slots	\$245.00
22	1000080	Paint: Body, Custom Color	\$1,500.00
		<b>Total</b>	<b>\$27194.00</b>

### UNPUBLISHED OPTIONS

1 Vinyl Seat Covers-Charcoal	\$345.00
2 HVAC System ProAir Model 926 F Series 6.7L	\$1,627.00
3 Tie-Down Track	\$130.00
4 Transafe-Transition Plate and Winch plate.	\$1,785.00
5 Install of Customer Supplied Narcotic Safe.	\$250.00
6 Custom ALS Stack	\$253.00
7 Stryker Power Load Install	\$300.00
8 Fuse Blocks (2)	\$246.00
9 Graphics	\$3,116.00
10 Radio Installation	\$485.00
11 MDC Mount, Customer supplied	\$75.00
12 Intercom System Sigtronics Model	\$2,470.00
13 Custom 3 Compartment	\$225.00
14 Momentary 15 Minute Timer	\$75.00
15 (2) Whelen 700 Red/White rear intersection	\$280.00
16 Module Tint for Windows	\$302.00
17 (2) Grille, LINZ6C	\$245.00
18 Custom Console	\$318.00
19 GTT Opticom 2100 High Priority	\$2,230.00
20 UV Light UV-C Disinfection Lamp-Supply & Install	\$1,700.00
21 USB PORT Kussmaul	\$65.00
22 Opticom GPS GTT794	\$2,119.00
23 GPS/WIFI antenna	\$75.00
24 CradlePoint Hotspot Supply & Install	\$3,162.00
Transafe-1 complete set of Transafe XRS2400PL. In	
25 1 of 13 units.	\$634.23
26 Interior cabinet above Comp #3, custom	\$373.46
27 ALS Cargo Net w/Quick release	\$185.00
28 Sharps and Waste, Rear Curbside entry door	\$47.00
	<b>\$23,117.69</b>