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CITY OF CHULA VISTA FIRE DEPARTMENT

100% Pre-Payment Option

June 9, 2016

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

	Each	Extension
One (1) Pierce Arrow XT 100' Tractor Drawn Aerial (TDA) as per enclosed proposal for delivery sum of	\$ 1,191,273.00	\$ 1,191,273.00
100% Prepayment Discount	\$ (56,194.00)	\$ (56,194.00)
APPARATUS COST	\$ 1,135,079.00	\$ 1,135,079.00
Sales Tax @ 8.000%	\$ 90,806.32	\$ 90,806.32
Performance Bond	\$ 3,573.82	\$ 3,573.82
California Tire Fee	\$ 10.50	\$ 10.50
TOTAL PREPAY PURCHASE PRICE	\$ 1,229,469.64	\$ 1,229,469.64
Less 100% pre-payment at Contract Signing	\$ 1,229,469.64	\$ 1,229,469.64
BALANCE DUE AT DELIVERY	\$0.00	\$0.00

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

- a) If your department makes a 100% cash pre-payment at contract signing.
- b) If your department signs up for a lease-purchase with Oshkosh Capital. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.