

New contract announcement

Savvik Buying Group

Stryker is pleased to announce a newly awarded competitive bid for Patient Transport Equipment such as: powered and manual cot fasteners, powered and manual ambulance cots, stair chairs, and accessories. This bid was awarded through Eagle County Paramedic Services and the Public Service Safety Association. It will be managed and marketed in conjunction with the Savvik Buying Group.

Contract Details

RFP number: 2019-05

Term: Contract pricing is effective immediately and expires July 1, 2022

Contract Includes: Power-LOAD cot fastener, Performance-LOAD cot fastener, Wall or Floor Mount cot fastener, Power-PRO XT cot, Power-PRO IT cot, Performance-PRO cot, MX-PRO Bariatric cot, MX-PRO R3 cot, Stair-PRO stair chair, and all supporting accessories

Product Offerings

Cot Fasteners

- Power-LOAD cot fastening system offers improved operator and patient safety by supporting the cot throughout the loading and unloading process while meeting dynamic crash test standards.
- Performance-LOAD manual-loading cot fastener system helps ensure caregiver and patient safety by guiding the cot throughout the loading and unloading process, and securing the cot during transportation. The Performance-LOAD cot fastener meets dynamic crash test standards when used with the Power-PRO XT cot or Performance-PRO cot.
- Floor or wall mount cot fasteners feature tough steel construction with an oversized rail clamp that keeps cot stable.

Ambulance Cots

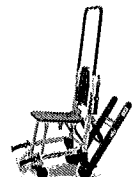
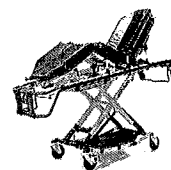
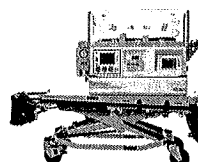
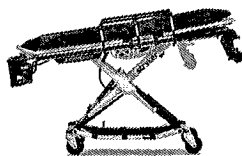
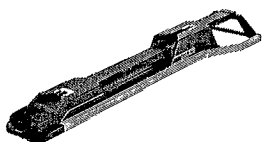
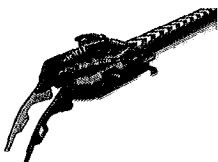
- The Power-PRO XT cot is an industry-leading powered ambulance cot. This innovative battery-powered hydraulic system raises and lowers the cot with the touch of a button and meets SAE dynamic crash test standards when used with the Power-LOAD or Performance-LOAD cot fasteners.
- Stryker's Powered incubator transport cot, Power-PRO IT, provides stability and safety while helping to reduce the risk of caregiver back strain.
- The Performance-PRO XT cot is a tough aluminum X-frame cot that sets the standard for manual cot operation. It is light, versatile, stable and has proven performance, which puts this cot in a class of its own. When used with the Performance-LOAD manual cot fastener, this system meets SAE dynamic crash test standards.
- The MX-PRO Bariatric Transport ambulance cot features a wide patient surface and wheelbase, providing stability during transport.
- MX-PRO R3 X-frame manual ambulance cot is light, durable, and fast-handling.

Stair Chair

- Independent ergonomic experts found that when compared to competitive models*, Stair-PRO stair chair users significantly reduce the relative risk of lower back injuries when taking patients up or down stairs. This stair chair utilizes an innovative Stair-TREAD system, which allows caregivers to transport patients down stairs without lifting.

Take Action

- This public bid through Eagle County Paramedic Services and the Public Safety Association was awarded following a competitive bid process. Therefore, no further bidding is necessary.
- Any PSAI or Savvik member may link to this award, public or private agencies included.
- [Joining Savvik Buying Group](#) is easy and free to do. There are no contract fees to Savvik members.
- Bid awardees have pricing flexibility on local contracts and bulk purchases.
- Bid documents are available on the Savvik website under the Stryker web page.



Stryker Contact

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Savvik Contact

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EAGLE COUNTY
PARAMEDIC SERVICES



Public Safety Association Inc
WORKING FOR YOU

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* Download the Ergonomic Case Study at www.stryker.com/en-us/products/PatientHandlingEMSandEvacuationEquipment/EmergencyCotsChairs/EMS/6252/index.htm



City of Chula Vista Ambulance Set Up

Quote Number: 10155751
 Version: 1
 Prepared For: CITY OF CHULA VISTA FIRE DEPT
 Attn: Chris Scott
 cscott@chulavistaca.gov

Remit to: P.O. Box 93308
 Chicago, IL 60673-3308
 Rep: United States Chandler
 Email: craig.chandler@stryker.com
 Phone Number: 6195341839

GPO: Savvik RFB # 2019-05
 Quote Date: 03/13/2020
 Expiration Date: 06/16/2020

Delivery Address

End User - Shipping - Billing

Bill To Account

Name:	CITY OF CHULA VISTA FIRE DEPT	Name:	CITY OF CHULA VISTA FIRE DEPT	Name:	CITY OF CHULA VISTA FIRE DEPT
Account #:	1514700	Account #:	1514700	Account #:	1514700
Address:	276 FOURTH AVE BLDG C STE B143 CHULA VISTA California 91910-2631	Address:	276 FOURTH AVE BLDG C STE B143 CHULA VISTA California 91910-2631	Address:	276 FOURTH AVE BLDG C STE B143 CHULA VISTA California 91910-2631

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	6390000000	PowerLOAD	13	\$21,853.52	\$284,095.76
1.1	6390026000	Standard Comp 6390 Power-Load		\$0.00	\$0.00
1.2	6390028000	UNIVERSAL FLOORPLATE OPTION		\$807.34	\$10,495.42
1.3	639000220000	ONE PER ORDER, MANUAL, ENG OPT		\$0.00	\$0.00
1.4	6390600000	English Manual		\$0.00	\$0.00
1.5	639000010902	LABEL, WIRELESS		\$0.00	\$0.00
1.6	7777881660	1 year parts, labor & travel		\$0.00	\$0.00
2.0	6506000000	Power-PRO XT	13	\$14,668.15	\$190,685.95
2.1	6085033000	PR Cot Retaining Post		\$0.00	\$0.00
2.2	7777881669	3 Yr X-Frame Powertrain Wrnty		\$0.00	\$0.00
2.3	7777881670	2 Yr Bumper to Bumper Warranty		\$0.00	\$0.00
2.4	6506026000	Power Pro Standard Components		\$0.00	\$0.00
2.5	6500001430	X-RESTRAINT PACKAGE		\$0.00	\$0.00
2.6	0054030000	DOM SHIP (NOT HI, AK, PR, GM)		\$0.00	\$0.00
2.7	650606160000	ONE PER ORDER, MANUAL, ENG OPT		\$0.00	\$0.00
2.8	6085031000	Trendelenburg		\$0.00	\$0.00
2.9	6506037000	No Steer Lock Option		\$0.00	\$0.00
2.10	6060036017	SAFETY HOOK, SHORT		\$0.00	\$0.00
2.11	6506127000	Power-LOAD Compatible Option		\$1,563.43	\$20,324.59



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#	Product	Description	Qty	Sell Price	Total
2.12	6500038000	SMRT KIT-120V AC,12V DC, Brckt		\$69.73	\$906.49
2.13	6500003130	KNEE GATCH BOLSTER MATRSS, XPS		\$0.00	\$0.00
2.14	6506040000	XPS Option		\$1,845.70	\$23,994.10
2.15	6085046000	Retractable Head Section O2		\$169.70	\$2,206.10
2.16	0054200994	NO RUNNER		\$0.00	\$0.00
2.17	6500315000	3 Stage IV Pole PR Option		\$318.40	\$4,139.20
2.18	6506012003	STANDARD FOWLER		\$0.00	\$0.00
2.19	639000010902	LABEL, WIRELESS		\$0.00	\$0.00
2.20	6500130000	Pocketed Back Rest Pouch		\$239.43	\$3,112.59
2.21	6500128000	Head End Storage Flat		\$128.54	\$1,671.02
2.22	6500147000	Equipment Hook		\$48.73	\$633.49
3.0	6252000000	Stair-PRO Model 6252	13	\$3,265.47	\$42,451.11
3.1	7777881660	1 year parts, labor & travel		\$0.00	\$0.00
3.2	6252009001	Stair-Pro Operations Manual		\$0.00	\$0.00
3.3	6250001162	In-Service Video (DVD)		\$0.00	\$0.00
3.4	6252026000	Common Components		\$0.00	\$0.00
3.5	6250021000	2 Piece ABS Panel Seat		\$0.00	\$0.00
3.6	6250160000	Polypropelene Restraint Set(Plastic Buckles)		\$0.00	\$0.00
3.7	6252022000	Main Frame Assy Option		\$0.00	\$0.00
3.8	6250024000	Standard Length Lower LiftHandles		\$0.00	\$0.00
3.9	6252024000	No IV Clip Option		\$0.00	\$0.00
3.10	6252028000	No Foot Rest Option		\$0.00	\$0.00
4.0	6083000000	MX-PRO Bariatric Transport	1	\$7,640.71	\$7,640.71
4.1	6082502010	Dual Adjustable Wheel Lock		\$104.17	\$104.17
4.2	6083034000	3 Stage IV Pole (patient right)		\$340.24	\$340.24
4.3	6070140000	Foot End Oxygen Bottle Holder		\$183.98	\$183.98
4.4	6080145000	X-Frame Guard Option		\$0.00	\$0.00
4.5	6083040000	Rigid Head/Foot Push/Pull Bars		\$858.58	\$858.58



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#	Product	Description	Qty	Sell Price	Total
4.6	6083041000	Side Lift Handles		\$391.49	\$391.49
4.7	6060036017	SAFETY HOOK, SHORT		\$0.00	\$0.00
4.8	6083078000	Domestic Manual		\$0.00	\$0.00
4.9	7777881660	1 year parts, labor & travel		\$0.00	\$0.00
4.10	6083042000	Lift Capable Safety Hook Opt		\$0.00	\$0.00
4.11	6083028000	6083 Mattress Option		\$0.00	\$0.00
4.12	6083026000	Common Components		\$0.00	\$0.00
4.13	6083047000	6083 Domestic Box Ship		\$0.00	\$0.00
4.14	6083044000	No Tow Package Option		\$0.00	\$0.00
Equipment Total:					\$594,234.99

ProCare Products:

#	Product	Description	Qty	Start Date	End Date	Sell Price	Total
5.1	77500ST	PM Only - PowerLoad - TOS for PowerLOAD	13	03/12/2020	03/11/2021	\$1,990.00	\$25,870.00
5.2	77100ST	PM Only - Power Cot - TOS for Power-PRO XT	13	03/12/2020	03/11/2021	\$1,245.00	\$16,185.00
5.3	77301ST	PM Only - Stair Chair - TOS for Stair-PRO Model 6252	13	03/12/2020	03/11/2021	\$535.00	\$6,955.00
5.4	77202ST	PM ONLY - Manual Cot - TOS for MX-PRO Bariatric Transport	1	03/12/2020	03/11/2021	\$1,245.00	\$1,245.00
ProCare Total:							\$50,255.00

Price Totals:

Estimated Sales Tax (8.750%):	\$56,392.87
Freight/Shipping:	\$0.00
Grand Total:	\$700,882.86

Comments:



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Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.

AUTHORIZED CUSTOMER SIGNATURE

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

Terms: Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

In the event of any conflict between Stryker Medical's Standard Terms and Conditions and any other terms and conditions, as may be included in any purchase order or purchase contract, Stryker's terms and conditions shall govern.

Cancellation and Return Policy: In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.