



CANNON PACIFIC SERVICES, INC.

Presents

A PROPOSAL FOR

STREET SWEEPING SERVICES

Exclusively For

The City of Chula Vista, CA



DUE DATE: August 23, 2011



The City of Chula Vista Disclosure Statement

You are required to file a Statement of Disclosure of certain ownership or financial interests, payments, or campaign contributions, on all matters, which will require discretionary action on the part of the City Council, Planning Commission, and all other official bodies. The following information must be disclosed:

1. List the names of all persons having a financial interest in the property that is subject to the application or contract (e.g., owner, applicant, contractor, subcontractor, material supplier).

None

2. If any person identified pursuant to (1) above is a corporation or partnership, list the names of all individuals owning more than 10% of the shares in the corporation or owning any partnership interest in the partnership.

N/A

3. If any person identified pursuant to (1) above is non-profit organization or a trust, list the names of any person serving as director of the non-profit organization or as a trustee or beneficiary of the trust.

N/A

4. Have you had more than \$250 worth of business transacted with any member of the City staff, Boards, Commissions, Committees, and Council within the last 12 months? Yes No If yes, please indicate person(s):

5. Please identify each and every person, including any agents, employees, consultants, or independent contractors who you have assigned to represent you before the City.

None

6. Have you and/or your officers or agents, in the aggregate, contributed more than \$1,000.00 to a Council member in the current or preceding election period? Yes No If yes, state which Council member(s):

*** (Note: Attach additional pages as necessary) ***


Signature of Contractor

Lee Miller, Cannon Pacific Svcs. 08/22/11
Print or Type Name of Contractor Date



BID FORM

THE UNDERSIGNED HEREBY OFFERS, SUBJECT TO ALL SPECIFICATIONS, TERMS AND CONDITIONS, AND GENERAL PROVISIONS HEREIN, TO FURNISH THE CITY OF CHULA VISTA THE FOLLOWING:

The rates bid below shall be firm for the first two years only. Rates for subsequent years shall be adjusted according to the bid specifications and agreement.

The City reserves the right to award a sweeping contract for all or any parts of the areas listed below as deemed to be in the best interest of the City.

Note: New streets and parking lots added by the City during the life of this agreement shall be swept at the applicable unit price and frequency bid herein.

1) Class A - Streets swept once per two months.

<u>Annual Curb Miles</u>	<u>Rate per Curb Mile (in figures)</u>	<u>Annual Cost 1st Year (in figures)</u>
$656.36 \times 6 = 3938.16$	\$ <u>16.38</u> per Curb Mile	\$ <u>64,507.06</u> /Year

Rate per Curb Mile (in words): Sixteen dollars and thirty-eight cents.

2) Class B - Streets swept once per two weeks.

<u>Annual Curb Miles</u>	<u>Rate per Curb Mile (in figures)</u>	<u>Annual Cost 1st Year (in figures)</u>
$121.11 \times 26 = 3,148.86$	\$ <u>16.38</u> per Curb Mile	\$ <u>51,578.33</u> /Year

Rate per Curb Mile (in words): Sixteen dollars and thirty-eight cents.

3) Class C - Streets swept once per two weeks.

<u>Annual Curb Miles</u>	<u>Rate per Curb Mile (in figures)</u>	<u>Annual Cost 1st Year (in figures)</u>
$10.5 \times 26 = 273$	\$ <u>12.00</u> per Curb Mile	\$ <u>3,276.00</u> /Year

Rate per Curb Mile (in words): Twelve dollars and forty-five cents



4) **Class D - Center Islands and Medians swept once per two months**

<u>Annual Curb Miles</u>	Rate per Curb Mile (in figures) _____	Annual Cost 1st Year (in figures)
74.57 x 6 = 477.42	\$ <u>16.38</u> per Curb Mile	\$ <u>7,328.74</u> /Year

*ERROR, should be = 447.42

Rate per Curb Mile (in words): Sixteen dollars and thirty-eight cents.

5) **Class E - Centerlines swept once per two months**

<u>Annual Pass Miles</u>	Rate per Pass Mile (in figures) _____	Annual Cost 1st Year (in figures)
45.9 x 6 = 275.40	\$ <u>12.00</u> per Pass Mile	\$ <u>3,304.80</u> /Year

Rate per Pass Mile (in words): Twelve dollars.

6) **Class F - Non-Curbed Streets swept once per two months**

<u>Annual Curb Miles</u>	Rate per Curb Mile (in figures) _____	Annual Cost 1st Year (in figures)
19.4 x 6 = 116.40	\$ <u>12.00</u> per Curb Mile	\$ <u>1,396.80</u> /Year

Rate per Curb Mile (in words): Twelve dollars.

7) **Class G - Parking Lots swept once per two months**

<u>Annual Square Feet</u>	Rate per Square Feet (in figures) _____	Annual Cost 1st Year (in figures)
1,174,734 x 6 = 7,048,404	\$ <u>.0001</u> per sqft	\$ <u>7,048.40</u> /Year

Rate per sqft (in words): One one-hundred thousandth of a cent.

ANNUAL GRAND TOTAL (in figures) for CLASS A - G	\$ <u>138,440.13</u>
Positive Economic Impacts associated with our proposal*:	
Estimated annual revenue to City Waste Hauler	- \$21,600.00
Estimated annual revenue to local fuel supplier	- \$18,000.00

Net Cannon Pacific Bid after positive economic impacts* \$ 98,840.13

* A total of \$39,600 in operating expenses will go back into the City's economy.