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CHULA VISTA FIRE DEPARTMENT

100% Pre-Payment Option
August 4, 2017

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

	Each	Extension
One (1) Pierce Arrow XT Urban Search and Rescue unit per the enclosed proposal for delivery sum of	\$ 1,092,295.00	\$ 1,092,295.00
100% Prepayment Discount	\$ (39,782.00)	\$ (39,782.00)
APPARATUS COST	\$ 1,052,513.00	\$ 1,052,513.00
Sales Tax @ 8.250%	\$ 86,832.32	\$ 86,832.32
Performance Bond	\$ 3,276.89	\$ 3,276.89
California Tire Fee	\$ 10.50	\$ 10.50
TOTAL PREPAY PURCHASE PRICE	\$ 1,142,632.71	\$ 1,142,632.71
Less 100% pre-payment at Contract Signing	\$ 1,142,632.71	\$ 1,142,632.71
BALANCE DUE AT DELIVERY	\$0.00	\$0.00

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

- a) If your department makes a 100% cash pre-payment at contract signing.
- b) If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.