![tyler technologies]

Sales Quotation For

City of Chula Vista

276 4th Ave

Chula Vista, California 91910

Phone (619) 691-5031

SaaS

Description	# Years	Annual Fee	One Time Fees		
			Impl. Days	Impl. Cost	Data Conversion
Financial:					
Accounting/GL/BG/AP	7	$68,459.00	46 @ $1,275.00	$58,650.00	$17,000.00
Cash Management	7	$14,229.00	9 @ $1,275.00	$11,475.00	$0.00
Employee Expense Reimbursement	7	$8,488.00	2 @ $1,275.00	$2,550.00	$0.00
Fixed Assets	7	$20,608.00	3 @ $1,275.00	$3,825.00	$0.00
Project & Grant Accounting	7	$15,198.00	8 @ $1,275.00	$10,200.00	$7,000.00
Purchasing	7	$35,114.00	21 @ $1,275.00	$26,775.00	$4,000.00
Payroll/HR:					
HR Management	7	$12,550.00	16 @ $1,275.00	$20,400.00	$0.00
Payroll w/ESS	7	$28,938.00	32 @ $1,275.00	$40,800.00	$11,800.00
Revenue:					
Accounts Receivable	7	$18,014.00	8 @ $1,275.00	$10,200.00	$0.00
General Billing	7	$8,570.00	3 @ $1,275.00	$3,825.00	$0.00
Tyler Cashiering	7	$26,656.00	9 @ $1,275.00	$11,475.00	$0.00
Productivity:					

SaaS

Description		# Years	Annual Fee	Impl. Days	Impl. Cost	Data Conversion
				One Time Fees		
Munis Analytics & Reporting (SaaS)		7	$40,909.00	16 @ $1,275.00	$20,400.00	$0.00
Tyler Content Manager SE		7	$26,043.00	8 @ $1,275.00	$10,200.00	$0.00
Tyler Forms Processing		7	$11,540.00	0 @ $1,275.00	$0.00	$0.00
Additional:						
Payroll Tax Table Updates		7	$1,000.00	0 @ $1,275.00	$0.00	$0.00
	Sub-Total:		$336,316.00		$230,775.00	$39,800.00
	Less Discount:		*$24,449.00*		*$0.00*	*$0.00*
	TOTAL:		**$311,867.00**	**181**	**$230,775.00**	**$39,800.00**

Other Services

Description		Quantity	Unit Price	Unit Discount	Extended Price
AP/PR Check Recon Import		1	$1,000.00	$0.00	$1,000.00
AP Positive Pay Export Format		1	$3,000.00	$0.00	$3,000.00
Contingency Training		21	$1,275.00	$0.00	$26,775.00
Decentralized Training		7	$1,275.00	$0.00	$8,925.00
P-Card Import Format		1	$5,500.00	$0.00	$5,500.00
Project Planning Services		1	$11,000.00	$0.00	$11,000.00
PR Positive Pay Export Format		1	$3,000.00	$0.00	$3,000.00
Tyler Forms Library - Financial		1	$2,800.00	$0.00	$2,800.00
Tyler Forms Library - General Billing		1	$2,500.00	$0.00	$2,500.00
Tyler Forms Library - Payroll		1	$1,500.00	$0.00	$1,500.00
Tyler Forms Library - Personnel Action		1	$1,400.00	$0.00	$1,400.00
Tyler Forms Processing Configuration		1	$3,000.00	$0.00	$3,000.00
VPN Device		1	$4,000.00	$0.00	$4,000.00
	TOTAL:				**$74,400.00**

3rd Party Hardware, Software and Services

Description	Quantity	Unit Price	Unit Discount	Total Price	Unit Maintenance	Unit Maintenance Discount	Total Year One Maintenance
Cash Drawer	1	$230.00	$0.00	$230.00	$0.00	$0.00	$0.00
Hand Held Scanner - Model 1900GSR	1	$385.00	$0.00	$385.00	$0.00	$0.00	$0.00
Hand Held Scanner Stand	1	$25.00	$0.00	$25.00	$0.00	$0.00	$0.00
ID Tech MiniMag USB Reader	1	$62.00	$0.00	$62.00	$0.00	$0.00	$0.00
Printer (TM-S9000)	1	$1,600.00	$0.00	$1,600.00	$0.00	$0.00	$0.00
Tyler Secure Signature System with 2 Keys	1	$1,650.00	$0.00	$1,650.00	$0.00	$0.00	$0.00
3rd Party Hardware Sub-Total:			*$0.00*	*$3,952.00*			*$0.00*
TOTAL:				**$3,952.00**			**$0.00**

Summary	One Time Fees	Recurring Fees
Total SaaS	$0.00	$311,867.00
Total Tyler Software	$0.00	$0.00
Total Tyler Services	$344,975.00	$0.00
Total 3rd Party Hardware, Software and Services	$3,952.00	$0.00
Summary Total	**$348,927.00**	**$311,867.00**
Contract Total (Excluding Estimated Travel Expenses)	**$2,531,996.00**	
Estimated Travel Expenses	**$68,570.00**	

Detailed Breakdown of Conversions (included in Contract Total)

Description	Unit Price	Unit Discount	Extended Price
Accounting Opt 1 - Actuals	$2,000.00	$0.00	$2,000.00
Accounting Opt 2 - Budgets	$2,000.00	$0.00	$2,000.00
Accounting Standard COA	$3,000.00	$0.00	$3,000.00
Accounts Payable Opt 1 - Checks	$3,000.00	$0.00	$3,000.00
Accounts Payable Opt 2 - Invoice	$4,000.00	$0.00	$4,000.00
Accounts Payable Standard Master	$3,000.00	$0.00	$3,000.00
Payroll - Option 1 Deductions	$2,800.00	$0.00	$2,800.00
Payroll - Option 2 Accrual Balances	$2,500.00	$0.00	$2,500.00
Payroll - Option 5 Earning/Deduction Hist	$3,500.00	$0.00	$3,500.00
Payroll - Standard	$3,000.00	$0.00	$3,000.00
Project Grant Accounting Opt 1 - Actuals	$2,000.00	$0.00	$2,000.00
Project Grant Accounting Opt 2 - Budgets	$2,000.00	$0.00	$2,000.00
Project Grant Accounting Standard	$3,000.00	$0.00	$3,000.00
Purchasing - Purchase Orders - Standard	$4,000.00	$0.00	$4,000.00
TOTAL:			**$39,800.00**

Optional SaaS

Description	# Years	Annual Fee	One Time Fees		
			Impl. Days	Impl. Cost	Data Conversion
Financial:					
Bid Management	7	$8,861.00	7	$8,925.00	$0.00
BMI Asset Track Interface	7	$3,522.00	5	$6,375.00	$0.00
BMI CollectIT Interface	7	$3,522.00	5	$6,375.00	$0.00
Contract Management	7	$8,861.00	7	$8,925.00	$6,000.00
Inventory	7	$20,510.00	14	$17,850.00	$6,200.00
Performance Based Budgeting	7	$25,078.00	26	$33,150.00	$0.00
Payroll/HR:					
Professional Development	7	$4,696.00	3	$3,825.00	$0.00
Productivity:					
eProcurement	7	$13,239.00	1	$1,275.00	$0.00
Transparency Portal	7	$13,000.00	0	$0.00	$0.00
Tyler Content Manager Auto Indexing and Redaction (SE)	7	$2,940.00	2	$2,550.00	$0.00
Tyler Content Manager Self-Service (SE)	7	$4,368.00	2	$2,550.00	$0.00
Additional:					
CAFR Statement Builder	7	$10,879.00	4	$5,100.00	$0.00
Sub-Total:		$119,476.00		$96,900.00	$12,200.00
Less Discount:		*$927.00*		*$0.00*	*$0.00*
TOTAL:		**$118,549.00**	**76**	**$96,900.00**	**$12,200.00**

Optional Tyler Software & Related Services

Description	License	Impl. Days	Impl. Cost	Data Conversion	Module Total	Year One Maintenance
Additional:						
3yr Detail GL History Conversion	$0.00	0 @ $1,275.00	$0.00	$40,000.00	$40,000.00	$0.00

Optional Tyler Software & Related Services

Description	License	Impl. Days	Impl. Cost	Data Conversion	Module Total	Year One Maintenance
Fixed Assets Opt 1 - History - F	$0.00	0 @ $1,275.00	$0.00	$2,500.00	$2,500.00	$0.00
Fixed Assets Std Master - F	$0.00	0 @ $1,275.00	$0.00	$4,500.00	$4,500.00	$0.00
General Billing Opt 1 - Recurring Invoices - F	$0.00	0 @ $1,275.00	$0.00	$4,000.00	$4,000.00	$0.00
General Billing Opt 2 - Bills - F	$0.00	0 @ $1,275.00	$0.00	$5,000.00	$5,000.00	$0.00
General Billing Std CID - F	$0.00	0 @ $1,275.00	$0.00	$2,200.00	$2,200.00	$0.00
Payroll - Option 10 Certifications - D	$0.00	0 @ $1,275.00	$0.00	$2,000.00	$2,000.00	$0.00
Payroll - Option 11 Education - D	$0.00	0 @ $1,275.00	$0.00	$2,000.00	$2,000.00	$0.00
Payroll - Option 3 Accumulators - D	$0.00	0 @ $1,275.00	$0.00	$2,000.00	$2,000.00	$0.00
Payroll - Option 4 Check History - D	$0.00	0 @ $1,275.00	$0.00	$2,000.00	$2,000.00	$0.00
Payroll - Option 6 Applicant Tracking - D	$0.00	0 @ $1,275.00	$0.00	$2,000.00	$2,000.00	$0.00
Payroll - Option 7 PM Action History - D	$0.00	0 @ $1,275.00	$0.00	$2,000.00	$2,000.00	$0.00
Payroll - Option 8 Position Control - D	$0.00	0 @ $1,275.00	$0.00	$2,000.00	$2,000.00	$0.00
Payroll - Option 9 State Retirement Tables - D	$0.00	0 @ $1,275.00	$0.00	$2,000.00	$2,000.00	$0.00
TOTAL:	**$0.00**	**0**	**$0.00**	**$74,200.00**	**$74,200.00**	**$0.00**

Optional Other Services

Description	Quantity	Unit Price	Discount	Extended Price
Project Management Services	18	$5,100.00	$0.00	$91,800.00
TOTAL:				**$91,800.00**

Optional Conversion Details (Prices Reflected Above)

Description	Unit Price	Unit Discount	Extended Price
3yr Detail GL History Conver	$40,000.00	$0.00	$40,000.00
Contracts	$6,000.00	$0.00	$6,000.00
Fixed Assets Opt 1 - History	$2,500.00	$0.00	$2,500.00
Fixed Assets Std Master	$4,500.00	$0.00	$4,500.00
General Billing Opt 1 - Recurring Invoices	$4,000.00	$0.00	$4,000.00
General Billing Opt 2 - Bills	$5,000.00	$0.00	$5,000.00

Optional Conversion Details (Prices Reflected Above)

Description	Unit Price	Unit Discount	Extended Price
General Billing Std CID	$2,200.00	$0.00	$2,200.00
Inventory Opt 1 - Commodity Codes	$2,200.00	$0.00	$2,200.00
Inventory Std Master	$4,000.00	$0.00	$4,000.00
Payroll - Option 10 Certifications	$2,000.00	$0.00	$2,000.00
Payroll - Option 11 Education	$2,000.00	$0.00	$2,000.00
Payroll - Option 3 Accumulators	$2,000.00	$0.00	$2,000.00
Payroll - Option 4 Check History	$2,000.00	$0.00	$2,000.00
Payroll - Option 6 Applicant Tracking	$2,000.00	$0.00	$2,000.00
Payroll - Option 7 PM Action History	$2,000.00	$0.00	$2,000.00
Payroll - Option 8 Position Control	$2,000.00	$0.00	$2,000.00
Payroll - Option 9 State Retirement Tables	$2,000.00	$0.00	$2,000.00
TOTAL:			**$86,400.00**

Optional 3rd Party Hardware, Software and Services

Description	Quantity	Unit Price	Unit Discount	Total Price	Unit Maintenance	Unit Maintenance Discount	Total Year One Maintenance
BMI AssetTrak Additional Barcode/RFID Data Terminal (MC3190Z)	1	$3,895.00	$0.00	$3,895.00	$0.00	$0.00	$0.00
BMI AssetTrak FA Bar Code/RFID Scanning System	1	$8,030.00	$0.00	$8,030.00	$0.00	$0.00	$0.00
BMI CollectIT Additional Barcode Data Terminal (PA692)	1	$2,975.00	$0.00	$2,975.00	$0.00	$0.00	$0.00
BMI CollectIT Barcode PrinterKit	1	$795.00	$0.00	$795.00	$0.00	$0.00	$0.00
BMI CollectIT Inventory Bar Code Scanning System	1	$6,490.00	$0.00	$6,490.00	$0.00	$0.00	$0.00
3rd Party Hardware Sub-Total:			*$0.00*	*$22,185.00*			*$0.00*
TOTAL:				**$22,185.00**			**$0.00**

Unless otherwise indicated in the contract or Amendment thereto, pricing for optional items will be held for Six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____   Date: _____

Print Name: _____   P.O. #: _____

All primary values quoted in US Dollars

Comments

Tyler recommends the use of a 128-bit SSL Security Certificate for any Internet Web Applications, such as the MUNIS Web Client and the MUNIS Self Service applications if hosted by the Client. This certificate is required to encrypt the highly sensitive payroll and financial information as it travels across the public internet. There are various vendors who sell SSL Certificates, with all ranges of prices.

Conversion prices are based on a single occurrence of the database. If additional databases need to be converted, these will need to be quoted.

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting.

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

In the event Client acquires from Tyler any edition of Tyler Content Manager software other than Enterprise Edition, the license for Content Manager is restricted to use with Tyler applications only. If Client wishes to use Tyler Content Manager software with non-Tyler applications, Client must purchase or upgrade to Tyler Content Manager Enterprise Edition.

Tyler's form library prices are based on the actual form quantities listed, and assume the forms will be provided according to the standard Munis form template. Any forms in addition to the quoted amounts and types, including custom forms or forms that otherwise require custom programming, are subject to an additional fee. Please also note that use of the Tyler Forms functionality requires the use of approved printers as well. You may contact Tyler's support team for the most current list of approved printers.

Financial library includes: 1 A/P check, 1 EFT/ACH, 1 Purchase order, 1 Contract, 1099M, 1099INT, 1099S, and 1099G.

General Billing library includes: 1 invoice, 1 statement, 1 general billing receipt and 1 miscellaneous receipt.

Programming for check reconciliation import and positive pay export assumes one bank format each. Multiple bank formats are extra.

Includes digitizing two signatures, additional charges will apply for additional signatures.

Project Management includes project planning, kickoff meeting, status calls, task monitoring, verification and transition to support.

Tyler Forms Payroll Core library includes: 1 PR check, 1 direct deposit, 1 vendor from payroll check, 1 vendor from payroll direct deposit, W2, W2c, 1099 R, ACA 1095B and

ACA 1095C.

Comments

Personnel Actions Forms Library includes: 1 Personnel Action form - New and 1 Personnel Action Form - Change.

Tyler's cost is based on all of the proposed products and services being obtained from Tyler. Should significant portions of the products or services be deleted, Tyler reserves the right to adjust prices accordingly.

Tyler Content Manager SE includes up to 150GB of storage. Should additional storage be needed it may be purchased as needed at an annual fee of $5,000 per TB.

AssetTrak PPC Software, MC3190Z Portable Data terminal, Integrated RFID reader & Laser scanner, USB Com/Charging cradle w/ps, PDT Users Licenses for TrakSync and AssetTrak PPC Includes: 1 year phone support & software upgrades, Up to 4 hours of remote Install/training via GoToMeeting.

Additional Scanner, MC3190Z, 48 key, SDIO with program settings, Integrated Laser & RFID reader, Battery, USB com-charging cradle w/ps, AssetTrak PPC & TrakSync PDT Users Licenses.

The MUNIS Accounts Payable module utilizes a label printer for batch-scanned document indexing. This printer is to be provided by the client and must support multi-page Adobe PDF files, such as the Brother QL-700.

The SaaS fees are based on 100 concurrent users. Should the number of concurrent users be exceeded, Tyler reserves the right to re-negotiate the SaaS fees based upon any resulting changes in the pricing categories.

EnerGov monthly fees are rounded, excluding cents.

The Tyler Software Product Tyler Forms Processing must be used in conjunction with a Hewlett Packard printer supported by Tyler for printing checks.

BMI CollectIT w/ data validation enabled - USB, 802.11b/g Wireless Data Com Utility for WM 6.1/6.5 devices w/ remote Install/training up to 4 hrs & (1) yr phone support, Subsequent support and upgrade plans are available directly through BMI Inccludes a Unitech PA 690 PDT Kit with WIN 6.5, 26 Key keypad, laser, 807 MHZ Processor, 2 batteries, Power Supply, Pistol Grip, Cradle, 802.11b/g radio & BMI Collect-IT PDT Users License Includes: 1 yr Phone support/upgrades for CollectIT and 1 yr depot parts and Labor warranty on the PA 690 Portable Data Terminal.

Travel related expenses are estimates only and actual expenses are billed as incurred.