



**QUOTATION**  
**NJPA PRICING - Contract #032515-CNH**



**To: City of Chula Vista**  
**1800 Maxwell Rd, Chula Vista, CA 91911**  
**Attn: Steve Dorsey**  
**From: Paul Lull, Sales Consultant, Sonsray Machinery**  
**Date: June 7, 2016**

Sonsray Machinery  
 1475 Pioneer Way  
 El Cajon, CA 92020  
 Store: 619-873-0123  
 Cell: 858-864-2935

Quote good for 90 days

6/8/2016

QTY	CODE	DESCRIPTION	Case MSRP	NJPA Price (less 45%)
1	590SN 4WD T4 Final	590SN 4wd, Tier 4 Final - T4B	\$ 149,137.00	\$ 82,025.35
1	Performance Pkg-Pilot 4wd	Combo Direct, Combo Pads, Auto Ride, Gripper Teeth Extn	\$ 5,885.00	\$ 3,236.75
1	423061	4wd Powershift S-Type Trans	\$ -	\$ -
1	9200012	14x17.5, 10 PR Front Tires	\$ -	\$ -
1	8382564	21Lx24 10PR Rear Tires	\$ -	\$ -
1	423076	Extendahoe	\$ 7,473.00	\$ 4,110.15
1	423047	Heavy Duty Front CWT, Extendahoe	\$ 487.00	\$ 267.85
1	423078	Pilot Controls w/ Power Lift	\$ 2,746.00	\$ 1,510.30
1	423084	Combo Direct Backhoe Hyds w/ Pilot Controls (Inlc in Perf Pkg)	\$ -	\$ -
1	442017	Hyd Pin & Release Backhoe Bucket Coupler	\$ 3,191.00	\$ 1,755.05
1	423069	24" Universal Backhoe Bucket	\$ 1,445.00	\$ 794.75
1	442056	Flip Over Stabilizer Pads - Combo (Included in Perf Pkg)	\$ -	\$ -
1	742433	93" wide 4x1 Bkt w/ Edge & Hyd	\$ 7,483.00	\$ 4,115.65
1	747853	Cab w/ 2 Doors, Heater and A/C	\$ 11,032.00	\$ 6,067.60
1	442083	Dlx Cab Pkg (72 DBA, Dlx Interior, Visor, Viscous Fan)	\$ 1,510.00	\$ 830.50
1	423077	Radio AM/FM/MP3	\$ 268.00	\$ 147.40
1	747735	3" Seat Belt	\$ 86.00	\$ 47.30
1	747897	Deluxe Air Susp Cloth Seat for Cab	\$ 487.00	\$ 267.85
1	745136	4wd Drive Shaft Guard	\$ -	\$ -
1	747874	Battery Disconnect/Jump Start	\$ 177.00	\$ 97.35
1	745171	Engine ECO Mode	\$ 350.00	\$ 192.50
1	745172	Auto Protection Shutdown	\$ 100.00	\$ 55.00
1	423092	Gripper Teeth Extn (Included in Perf Pkg)	\$ -	\$ -
1	745167	Locking DEF/Fuel Cover	\$ 152.00	\$ 83.60
1	423090	Auto Ride Control (Included in Perf Pkg)	\$ -	\$ -
1	728758	Rotating Beacon	\$ 273.00	\$ 150.15
1	747875	Tool Box	\$ 198.00	\$ 108.90
1	745121	Case SiteWatch Telematics	\$ -	\$ -
1	745131	3 Yr Advanced Tele Subscription	\$ -	\$ -
1	84467272	12" Universal Bucket	\$ 1,522.00	\$ 837.10
1	84467273	18" Universal Bucket	\$ 1,684.00	\$ 926.20
1	84467276	36" Universal Bucket	\$ 2,353.00	\$ 1,294.15
			\$ -	\$ -
		<b>Total MSRP List / NJPA Net</b>	<b>\$ 198,039.00</b>	<b>108,921.45</b>
				\$ -
		<b>Additional Items</b>		\$ -
		PDI		\$ 1,800.00
		Freight		\$ 2,882.00
		Fuel and DEF		\$ 350.00
		Delivery		\$ 500.00
		Woods #3030687-60 - 60" ditch backhoe bucket w/o teeth		\$ 2,697.00
		<b>Options</b>		
		<b>Extended PPP Protection Plan (w/ no deductables)</b>		
		<b>3 yr/3000 hour Power Train</b>	\$ 591.00	
		<b>3 yr/3000 hour Power Train Plus</b>	\$ 886.00	
		<b>3 yr/3000 hour Premier</b>	\$ 1,838.00	
			<b>SUBTOTAL</b>	\$ 117,150.45
			Document Fees	\$ 375.00
			Sales Tax 8%	\$ 9,372.04
			Sub Total	\$ 126,897.49
			<b>TOTAL</b>	\$ 126,897.49