

Marketing & Communications Update

July 8, 2014

Communications Mission



Provide proactive marketing and communications activities that promote the City's services, programs, attractions and innovations, while collaboratively engaging the public and stakeholder groups.



Year in Review

Headline News



Chula Vista: Give our regards to Broadway SANDAG Oks Transit Plan Chula Vista Makes Plans for 55th Park Mall Getting New Restaurants CV Project to feature housing, retail space Valladolid back in "The Kitchen" Pacifica Plans for Bayfront Housing Fix-it reporting comes to fingertips Third Avenue Gets its Second Boost

Headline News



City of Chula Vista Celebrates Solar Chula Vista Honored for Streetscape Work Library Branch in ORTC to Grow So County Leaders Predict Growth Boom Chula Vista Off to World Series Sea Life Center will Remain Open Bayfront Blowout Celebrates Port's 50th City explores new ways to attract business

Headline News



Art in Chula Vista Good for Business Get involved with Boards **EPA Award Goesto Chula Vista** Chula Vista Aims for Wide Market South Bay Project Breaks Ground Car2Go Zipping into Chula Vista Chula Vista renews quest for University H Street Extension begins

Special Events



- 39 Events in FY 2014
- Nearly 90,000 participants
- 26% increase
- Community festivals
- Regional events
- National tie-ins

A community at work





A community at play





Making progress





HarborFest 2013







Out and About

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On the Web

Jul 1, 2013 - Jun 30, 2014 By the Numbers + Add Segn Audience Overview 18 MAN AND MAN STANDARD MAN AND MAN AN New Visitor Returning Visitor 2,830,138 652,557 1,136,596 55.15% Avg. Session Duration 00:02:26 2.49 1,087,375 % New Sessions 53.95% 7.124 5,393 \ 0.47% 2,180 | 0.19% 1,703 | 0.15% 1,201 | 0.11% 1.093 | 0.10% 839 \ 0.07% 9. es-m 10. KO-KI

On the Web



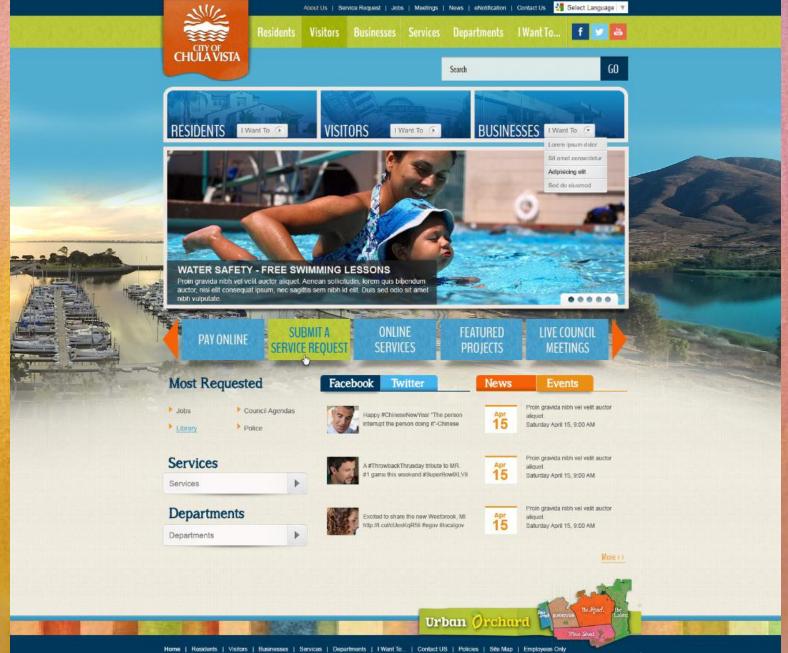
Technology Tools for Local Governments: A Brief Overview

TOOL	DESCRIPTION	THINGS TO CONSIDER	EXAMPLE
Website	Websites function as venues that cities can use to connect with and engage the public. This includes providing news about community events, updates on programs and projects, public meeting agendas and minutes and general information about what is happening in the city or a specific department.	Create visible and inviting ways for people to connect and participate. Establish a go-to section of the website for specific proposals currently under consideration. Allow staff to quickly edit and add material in their area of expertise. Visit top websites to get ideas on how to organize information and invite participation. Ensure that the site is accessible for people with disabilities.	www.chulavistaca.gov
Social Media	Social media cutlets such as Twitter and Facebook have large and increasing audiences. A Pew Research Center study found that among U.S. adults nearly 10 percent get their news from Twitter and 30 percent from Facebook. Other popular social media sites include LinkedIn and YouTube.	Seek out online posts and conversations on topics related to your agency's interests. Post to your agency's existing accounts where you already have a following. Use visuals, graphics and maps to add interest to posts. Keep posts concise. Use links to direct users to your agency website for more detailed information.	https://www.facebook. com/CityofRiverside?- fref=ts
Blogs and e-newsletters	Blogs and e-newsletters provide residents and local businesses with articles on a variety of topics. Local governments can use these tools to deliver general information or create specific distribution lists for e-news-letters) or blogs for individual departments, projects or proposals.	Check your agency's website software to assess its existing capacity for blogs and e-neweletters. Make sure the notification system does not require duplicate subscriptions. Consider if the blog should enable comments on posts or use an information-only approach. Examine whether it is preferable to create a project-specific blog or if an existing blog can do the job.	http://redwoodcitypd. blogspot.com
Local Agency TV Channels	These channels broadcast live meet- ings and share other information about cities and local agency departments. Cities can use this as a way to engage the public by including overviews, vid- eos and other information on proposed developments, projects and programs.	Use the public access government channel to cablecast city council meetings, election programming, local emergency announcements and other agency events and programs of interest. Consider working with ethnic media TV channels if appropriate.	https://www.youtube. com/user/cupertinocity channel?feature=watch

New website features



- Improved navigation
- Interactive components
- Community outreach
- Content Management System
- Integration to video streaming of meetings
- Ability to translate information
- Search Engine Optimization





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Residents Visitors Businesses Services Departments I Want To... f





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Law Enforcement Agencies



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News

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Urban Orchard





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Residents

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Businesses Services Departments I Want To...



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Law Enforcement Agencies



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News

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More Links

Law Enforcement Agencies



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Visitors

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Urban Orchard





Marketing, Advertising, Social Media, Graphic Design

Shop Chula Vista Now



S H O P FREE Access to 100s of Deals!

CHULA VISTA NOW

- No fees or sign-ups
- Discounts at popular local merchants
- Access anywhere, anytime





Start SAVING TODAY! www.ShopChulaVistaNow.com/promotions or call 619-409-5982

Shop Chula Vista Now





http://shopchulavistanow.com

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SPECIAL OFFERS

SHOPPING HOTELS

CONTACT





Everything you need to live, work, play can be found in Chula Vista

Incentive Card



Chula Vista Now incentive card is your ticket to savings locally. SHOP CHULA VISTA NOW INCENTIVE

CARD

In the News:

Why Support Locally Owned Businesses? READ MORE

Become a Shop Chula Vista Merchant Now

Chula Vista businesses: Want increased sales and more customers? Become part of the

BECOME A SHOP CHULA VISTA NOW

Promotions+ Special Offers

Want to save money? Participating want to help. Check out the latest promotions and special offers. PROMOTIONS AND SPECIAL OFFERS

Featured Merchants

Cali Baquette & Pho's baquettes are definitely the cornerstone to the success and growth of their family own & operated restaurants. Golden-brown and crispy on the outside and fluffy and chewy on the inside, there's nothing like tearing off a piece of a fresh, toasty baguette to enjoy with family & friends. GO TO FEATURED

MERCHANT

City of Chula Vista Marketing and Sales Campaign Communications Office and Department of Economic Development Special Offers | Why Support Locally Owned Businesses? | Shopping | Dining | Hotels | Aftractions | Events | Contact | Disclaimers

Going mobile

- Updated website
- Mobile compatible
- Nearly 150 merchants
- Web activity up 200%



7:17 AM



shopchulavistanow.com





Home

Special Offers



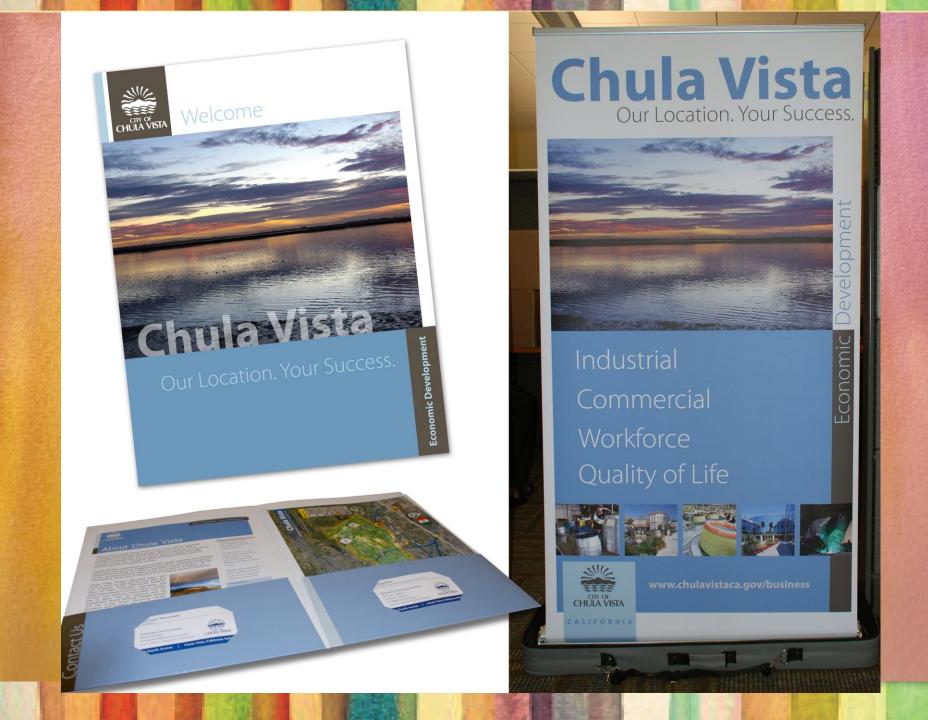
CHULA VISTA'S URBAN ORCHARD

















REPUBLIC

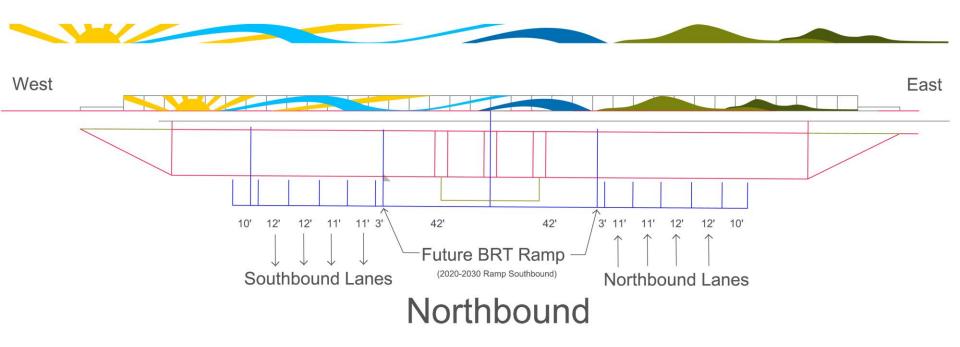
CLEAN Land

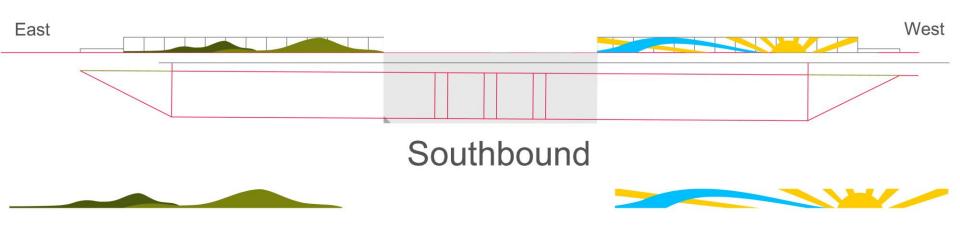
Efforts to improve habitat quality and reduce waste:

Gracia y Paz Covenant Church









Getting the word out



S H O P Free Access to 100s of Deals!

Attractions/Entertainment

Beauty

Eats/Treats

Health/Wellness

Home/Décor

Hotels

Pets/Pet Supply

Services

Shopping

Spirits

Sports/Sporting Goods

Discounts at popular local merchants

Access anywhere, anytime - No fees or sign-ups!



Explore Chula Vista!



Use this card to start SAVING TODAY! www.ShopCh

- 1 Cycle the Bayshore Bikeway
- Explore the Living Coast Discovery Center
- 3 Shop at Otay Ranch Town Center or Chula Vista Center
- Discover the Sweetwater Marsh National Wildlife Refuge
- Spend the day at the Chula Vista Harbor & Marina
- 6 Splash around at SeaWorld's Aquatica Waterpark

- Catch a concert at Sleep Train Amphitheatre
- 8 Meet champions at the **U.S. Olympic Training Center**
- Have a picnic at Otay Valley Regional Park
- 10 Visit the Third Avenue Village downtown

There's something for everyone!

Visit www.chulavistaca.gov/exploreCV for more information.

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PEOPLE

★★★★

1,870 likes

1,780 visits

Welcome to the official City of Chula Vista fan page! Learn about city services, events and the

latest news or visit www.chulavistaca.gov/.

http://www.chulavistaca.gov/

APP5

1



I wanna rock & roll all night! KISS & Def Leppard concert tonight @ #SleepTrainAmphitheatre in #ChulaVista. Be aware of traffic & have fun!

Like · Comment

Holly Foster, Sara Applegate, Nicholle Mendoza and 9 others like this.



Happy 4th of July! Enjoy Independence Day with family and friends but stay safe! No DUI and no fireworks please.

New Technology

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Updating Goals



- Enhance City of Chula Vista image and brand
- Promote City assets, attractions, and signature projects
- Organize and attract special events
- Market City, programs, services and facilities
- Expand community engagement
- Build stakeholder alliances
- Coordinate media relations
- Implement Web and Social Media programs
- Provide marketing, communications and graphic design services