

**South Davis Metro Fire Agency**  
**Fire Turnouts and Fire Related Equipment Solicitation Synopsis**  
**Solicitation No. 2013-1**

**Intent**

South Davis Metro Fire Agency in conjunction with National Purchasing Partners, LLC (NPP), dba FireRescue GPO and Public Safety GPO, served as Lead Agency to solicit proposals for Fire Turnouts and Fire Related Equipment providers to service the NPP membership. The published Request for Proposal (RFP) contains provisions that permit all members of NPP throughout the nation to "piggy-back" off the resulting Master Price Agreement(s).

**Determination for issuing RFP**

South Davis Metro Fire Agency has determined that it is neither practicable nor advantageous for South Davis Metro Fire Agency to procure Fire Turnouts and Fire Related Equipment using competitive sealed bidding. Competitive sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, prohibits revision of the offers, and uses price as the predominate deciding factor. Such limitations prevent South Davis Metro Fire Agency from awarding the most advantageous contract(s) for South Davis Metro Fire Agency.

**Procedure**

South Davis Metro Fire Agency issued and published an RFP (2013-1) on June 24, 2013.

**South Davis Metro Fire Agency**  
Proudly Serving the Communities of  
Alpine • Canyons • Glendale • North Salt Lake • West Bountiful • South Davis  
Office of the Fire Chief

**Fire Turnouts & Fire Related Equipment Request for Proposal Solicitation No. 2013-1**

**Notice of Intent to Award Contract**

Proposals are hereby notified that upon review by the South Davis Metro Fire Agency, the following contract will be awarded to the following respondent on or about September 16, 2013:

National Municipal Emergency Services  
Regional Joint Purchasing Group

Please contact either Bruce R. Smith, Legal Counsel, National Purchasing Partners, at 800.810.3909 or Bruce Smith@nppgpo.com or Jeff Bassett, Fire Chief, South Davis Metro Fire Agency at jebassett@southdavisfire.org with questions or concerns.

10-44-2013  
2013-1

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PEX 001 1747 • Bountiful, Utah 84011 • 801-477-2400 • Fax 801-477-0999

The RFP was posted to the following web sites: [www.nppgovernment.com](http://www.nppgovernment.com), [www.firerescue-gpo.com](http://www.firerescue-gpo.com), [www.SDMetrofire.org](http://www.SDMetrofire.org), and [www.findrpf.com](http://www.findrpf.com)

South Davis Metro Fire Agency received proposals from the following vendors:

1. L.N. Curtis
2. Municipal Emergency Services (MES)

Proposals were evaluated over a two-week period by South Davis Metro Fire Agency based on the criteria contained in the RFP.

South Davis Metro Fire Agency reviewed a summary of the recommendations and selected the successful proposer(s).

### **Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):

**Basis of award:** Award(s) will be made to the responsive and responsible offeror(s) whose proposal(s) is (are) determined in writing to be most advantageous to South Davis Metro Fire Agency and for the national membership base of National Purchasing Partners DBA FireRescue GPO and Public Safety GPO. South Davis Metro Fire Agency reserves the right to use model projects/market baskets to determine the most advantageous proposal(s). It is South Davis Metro Fire Agency's intent to award a complete line of products, when possible and advantageous.

**Best and final offers:** South Davis Metro Fire Agency may issue requests for best and final offers (BAFO). Issuance of a best and final offer is not guaranteed. Proposals should be complete and meet all specifications and requirements of this solicitation.

**Competitive range:** South Davis Metro Fire Agency reserves the right to establish a competitive range of acceptable proposals as part of the evaluation process. Proposals not in the competitive range are unacceptable and will not receive further award consideration.

**Criteria:** The evaluation criteria for this solicitation, in relative order of importance, are as follows:

- Conformance to the terms and conditions in the solicitation;
- Completeness of the proposal and required forms;
- Price, including favorable pricing for cooperative purchasing;
- Product lines offered;
- Service capabilities for all regions of the state
- Demonstrated vendor/staff experience/knowledge, and/or product quality; and
- References and Past Performance Information (PPI) review.

**The evaluation committee selected L.N. Curtis as the Regional Proposer and MES as the National Proposer.**

### **Pricing Structure**

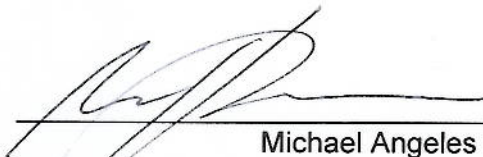
Core list pricing per vendor – See Price List Attachment A to MPA.

# AFFIDAVIT OF MAILING

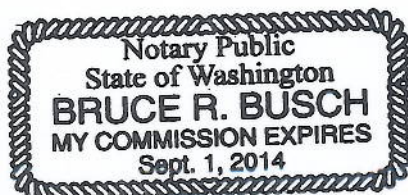
STATE OF WASHINGTON )  
 ) ss.  
COUNTY OF KING )


I, Michael Angeles, being first duly sworn on oath, deposes and states that I am a Contract Manager for National Purchasing Partners (dba Public Safety GPO and FireRescue GPO), a group purchasing organization. On May 8th, 2013, I caused to be deposited in the United States mail at Seattle, King County, Washington, with first class postage prepaid, one each copy of the attached NOTICE OF SOLICITATION for the MASTER AGREEMENT FOR FIRE EQUIPMENT to the following addresses:

L.N. CURTIS AND SONS C/O Nick Lawrence 4818 Skycrest Way Santa Rosa, CA 95405	MES C/O Shridhar Shah 7 Poverty Road 85H Bennett Square Southbury, CT 06488
TheFireStore.com 104 Independence Way Coatesville, PA 19320	Avon/ISI Mark Williamson 922 Hurricane Shoals Road Lawrenceville GA 30043
INLINE DISTRIBUTING COMPANY C/O Bryan Miller 14093 BALBOA BLVD Sylmar, CA 91342	Jerry Loran C/O Lion Apparel 28820 Forest Dr. Carbonado WA 98323

  
Michael Angeles

SUBSCRIBED AND SWORN TO before me this 8<sup>th</sup> day of May, 2013 by Michael Angeles



  
NOTARY PUBLIC in and for the State of  
Washington, residing at Seattle  
My commission expires: 9-1-2014