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CITY OF CHULA VISTA FIRE DEPARTMENT

100% Pre-Payment Option

August 3, 2018

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

	Each	Extension
Two (2) Pierce Arrow XT Triple Combination Pumper as per enclosed proposal for delivery sum of	\$ 684,395.00	\$ 1,368,790.00
100% Prepayment Discount	\$ (23,501.00)	\$ (47,002.00)
APPARATUS COST	\$ 660,894.00	\$ 1,321,788.00
Sales Tax @ 8.750%	\$ 57,828.23	\$ 115,656.46
Performance Bond	\$ 2,053.19	\$ 4,106.37
California Tire Fee	\$ 10.50	\$ 21.00
TOTAL PREPAY PURCHASE PRICE	\$ 720,785.92	\$ 1,441,571.83
Less 100% pre-payment at Contract Signing	\$ 720,785.92	\$ 1,441,571.83
BALANCE DUE AT DELIVERY	\$0.00	\$0.00

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:
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- If your department makes a 100% cash pre-payment at contract signing.
- If your department signs up for a lease-purchase with Oshkosh Capital. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.