PROPOSAL FOR FURNISHING FIRE APPARATUS

August 3, 2018

276 Forth Ave.

Chula Vista, CA. 91910



PERFORM. LIKE NO OTHER.

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manfacturing, Inc., at its corporate office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

	Each	Extension	
Two (2) Pierce Arrow XT Triple Combination Pumper as per enclosed proposal for			
delivery sum of	\$ 684,395.00	\$	1,368,790.00
Sales Tax @ 8.750%	\$ 59,884.56	\$	119,769.12
APPARATUS COST WITH TAX	\$ 744,279.56	\$	1,488,559.12
Performance Bond	\$ 2,053.19	\$	4,106.37
California Tire Fee	\$ 10.50	\$	21.00
TOTAL PURCHASE PRICE	\$ 746,343.25	\$	1,492,686.49

PLEASE NOTE THE FOLLOWING ABOUT THIS QUOTATION:

Payment options are available and are included under separate cover. One of these options may save your department a significant amount of money!

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war or international conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 285-300
CALENDAR DAYS after receipt of this order and the acceptance thereof at our office in Appleton, Wisconsin, and to be delivered to you at Chula Vista, CA.

The specifications herein contained shall form a part of the final contract and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) guidelines for Automotive Fire Apparatus as published at time of bid, except as modified by customer specifications. Any increased costs incurred by the first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customer as an addition to the price set forth above. Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

Respectfully Submitted,

Pierce Manufacturing Inc.

Sales Representative