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CITY OF CHULA VISTA FIRE DEPARTMENT

100% Pre-Payment Option

August 3, 2018

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

| | Each | Extension |
|---|----------------------|----------------------|
| One (1) Pierce Arrow XT Triple Combination Pumper as per enclosed proposal for delivery sum of | \$ 684,395.00 | \$ 684,395.00 |
| 100% Prepayment Discount | \$ (23,501.00) | \$ (23,501.00) |
| APPARATUS COST | \$ 660,894.00 | \$ 660,894.00 |
| Sales Tax @ 8.750% | \$ 57,828.23 | \$ 57,828.23 |
| Performance Bond | \$ 2,053.19 | \$ 2,053.19 |
| California Tire Fee | \$ 10.50 | \$ 10.50 |
| TOTAL PREPAY PURCHASE PRICE | \$ 720,785.92 | \$ 720,785.92 |
| Less 100% pre-payment at Contract Signing | \$ 720,785.92 | \$ 720,785.92 |
| BALANCE DUE AT DELIVERY | \$0.00 | \$0.00 |

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

- If your department makes a 100% cash pre-payment at contract signing.
- If your department signs up for a lease-purchase with Oshkosh Capital. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.