

BILL TO:	JOB LOCATION:	
COMPANY Chula Vista, City of	COMPANY City of Chula Vista	DATE November 30,2018
ADDRESS 276 Fourth Ave	ADDRESS 276 Fourth Ave	EXPIRY DATE December 30,2018
		SALES REP. MATTHEW ROBBART
Chula Vista, CA 91910	Chula Vista, CA 91910	PHONE. (909)257-2733 EXT
CONTACT Edward Chew	CONTACT	EMAIL. mrobbart@nicpartnersinc.com
PHONE	PHONE	
TITI F		l e e e e e e e e e e e e e e e e e e e

City of Chula Vista - Umbrella, Web, Email Security Appliances, Licenses and Fiber R1 - CMAS

Please refer to the attached Statement of Work "City of Chula Vista - Umbrella, Web, Email Security Appliances, Licenses and Fiber from MDF to Data Center"

CMAS Contracts:

# 3-16-70-2473X (CISCO)

# 3-10-70-2473L (Engineering Labor)

# 3-17-70-2473Y (Panduit Corp., Commscope Uniprise, Corning Cable Systems) # 3-18-70-2473AB (Cabling Labor)

PART#	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
	Cisco Hardware and Licensing			
	CMAS Contract # 3-16-70-2473X (CISCO)			
	Web Security			
L-ISE-TACACS=	*Cisco ISE Device Admin License	2.00	\$1,679.0000	\$3,358.00
WSA-S390-K9	WSA S390 WebSecurity Appliance with Software	2.00	\$5,091.7500	\$10,183.50
CON-SNT-S390	SMARTNET 8X5XNBD WSA S390 WebSecurity Appliance with Soft 60 Month Service Duration	10.00	\$627.7500	\$6,277.50
CCS-PWR-AC-770W	*Cisco Content Sec AC Power Supply 770W for x90 appliance	4.00	\$0.0000	\$0.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	4.00	\$0.0000	\$0.00
SF-WSA-9.1.2-K9	WSA Async OS v9.1.2	2.00	\$0.0000	\$0.00
CCS-HDD-BLNK	Content Sec 2.5 inch HDD blanking panel	8.00	\$0.0000	\$0.00
CCS-MLOM-I-RJ45	Cisco Content Sec i350 MLOM NIC	2.00	\$0.0000	\$0.00
CCS-CPU-E5-2620D	Content Sec 2.40 GHz E5-2620 v3/85W 6C/15MB Cache	2.00	\$0.0000	\$0.00
CCS-MRAID-12G-1G	Cisco Content Sec 12Gbps SAS 1GB FBWC Cache module	2.00	\$0.0000	\$0.00
CCS-MRAID-12G	Cisco Content Sec 12G SAS Modular Raid Controller	2.00	\$0.0000	\$0.00
CCS-HDD-600GB	Content Sec 600GB 12G SAS 10K RPM SFF HDD (4K)	8.00	\$0.0000	\$0.00
CCS-MEM-8GB	Content Sec 8GB DDR4-2133-MHz RDIMM/PC4-17000	8.00	\$0.0000	\$0.00
WSA-L4TM-LIC	WSA L4 Traffic Monitoring License	2.00	\$0.0000	\$0.00
WSA-CASM-LIC	WSA Cisco AnyConnect Secure Mobility License	2.00	\$0.0000	\$0.00
WSA-HTTPS-LIC	WSA HTTPS Inspection License	2.00	\$0.0000	\$0.00
WSA-PROXY-LIC	WSA Proxy and Dynamic Vectoring and Scanning License	2.00	\$0.0000	\$0.00
WSA-WSP-LIC=	*Web Premium SW Bundle (WREP+WUC+AMAL) Licenses	1100.00	\$0.0000	\$0.00
WSA-WSP-5Y-S4	*Web Premium SW Bundle (WREP+WUC+AMAL) 5YR, 1K-1999 Users	1100.00	\$47.8953	\$52,684.83
WSA-AMP-LIC=	*WSA Advanced Malware Protection License	1100.00	\$0.0000	\$0.00
WSA-AMP-5Y-S4	Web Advanced Malware Protection 5YR Lic Key, 1000-1999 Users	1100.00	\$22.5570	\$24,812.70
SMA-M390-K9	SMA M390 Security Management Appliance with Software	1.00	\$5,821.7500	\$5,821.75
CON-SNT-M390	SMARTNET 8X5XNBD SMA M390 Security Ma 60 Month Service Duration	5.00	\$717.7500	\$3,588.75



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CCS-PWR-AC-770W	*Cisco Content Sec AC Power Supply 770W for x90 appliance	2.00	\$0.0000	\$0.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2.00	\$0.0000	\$0.00
SF-SMA-10.1.0-K9	SMA Async OS v10.1.0	1.00	\$0.0000	\$0.00
CCS-HDD-BLNK	Content Sec 2.5 inch HDD blanking panel	2.00	\$0.0000	\$0.00
CCS-MEM-8GB	Content Sec 8GB DDR4-2133-MHz RDIMM/PC4-17000	2.00	\$0.0000	\$0.00
CCS-MRAID-12G	Cisco Content Sec 12G SAS Modular Raid Controller	1.00	\$0.0000	\$0.00
CCS-MRAID-12G-1G	Cisco Content Sec 12Gbps SAS 1GB FBWC Cache module	1.00	\$0.0000	\$0.00
CCS-HDD-600GB	Content Sec 600GB 12G SAS 10K RPM SFF HDD (4K)	6.00	\$0.0000	\$0.00
CCS-CPU-E5-2620D	Content Sec 2.40 GHz E5-2620 v3/85W 6C/15MB Cache	2.00	\$0.0000	\$0.00
CCS-MLOM-I-RJ45	Cisco Content Sec i350 MLOM NIC	1.00	\$0.0000	\$0.00
CCS-MESSAGING-LIC	*Cisco Content Security Messaging License	1.00	\$0.0000	\$0.00
SMA-WMGT-LIC=	*SMA Centralized Web Management Reporting License	1100.00	\$0.0000	\$0.00
SMA-WMGT-5Y-S4	Web Management SW Bundle, 5YR License Key, 1K-1999 Users	1100.00	\$3.5332	\$3,886.52
	CMAS Contract # 3-16-70-2473X (CISCO)			
	Email Security			
ESA-C390-K9	ESA C390 Email Security Appliance	1.00	\$5,091.7500	\$5,091.75
CON-SNT-C390	*SMARTNET 8X5XNBD ESA C390 Email Secur	5.00	\$627.7500	\$3,138.75
	60 Month Service Duration			
CCS-PWR-AC-770W	*Cisco Content Sec AC Power Supply 770W for x90 appliance	2.00	\$0.0000	\$0.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2.00	\$0.0000	\$0.00
SF-ESA-9.7.2-K9	ESA Async OS v9.7.2	1.00	\$0.0000	\$0.00
CCS-MEM-8GB	Content Sec 8GB DDR4-2133-MHz RDIMM/PC4-17000	2.00	\$0.0000	\$0.00
CCS-CPU-E5-2620D	Content Sec 2.40 GHz E5-2620 v3/85W 6C/15MB Cache	1.00	\$0.0000	\$0.00
CCS-MLOM-I-RJ45	Cisco Content Sec i350 MLOM NIC	1.00	\$0.0000	\$0.00
CCS-MRAID-12G-1G	Cisco Content Sec 12Gbps SAS 1GB FBWC Cache module	1.00	\$0.0000	\$0.00
CCS-HDD-600GB	Content Sec 600GB 12G SAS 10K RPM SFF HDD (4K)	2.00	\$0.0000	\$0.00
CCS-MRAID-12G	Cisco Content Sec 12G SAS Modular Raid Controller	1.00	\$0.0000	\$0.00
CCS-HDD-BLNK	Content Sec 2.5 inch HDD blanking panel	6.00	\$0.0000	\$0.00
ESA-ESP-AMP-90D	Email Premium SW with AMP (AS+AV+OF_ENC+DLP+AMP) 90 Day Lic	1.00	\$0.0000	\$0.00
ESA-ESP-AMP-90D-S	Email Premium SW with AMP (AS+AV+OF_ENC+DLP+AMP) 90 Day Lic	1.00	\$0.0000	\$0.00
ESA-BOUNCE-LIC	*ESA Bounce Verification License	1.00	\$0.0000	\$0.00
CCS-MESSAGING-LIC	*Cisco Content Security Messaging License	1.00	\$0.0000	\$0.00
ESA-ESI-LIC=	*ESA Inbound Essentials SW Bundle (AS, AV, OF) License	1100.00	\$0.0000	\$0.00
ESA-ESI-5Y-S4	Inbound Essentials Bundle(AS+AV+OF) 5YR Lic, 1K-1999 Users	1100.00	\$23.7834	\$26,161.74
ESA-AMP-LIC=	*ESA Advanced Malware Protection License	1100.00	\$0.0000	\$0.00



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PART#	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
ESA-AMP-5Y-S4	Email Advanced Malware Protection 5YR Lic Key, 1K-1999 Users	1100.00	\$11.2931	\$12,422.41
	CMAS Contract # 3-16-70-2473X (CISCO)			
	<u>Umbrella</u>			
JMBRELLA-SUB	Umbrella Cloud Security Subscription Initial Term - 60 Months   Auto Renewal Term - 12 Months   Billing Model - Prepaid Term   Requested Start Date - 13-Jul-2018   Advance Drawdown - 0	1.00	\$0.0000	\$0.00
JMB-SUPT-B	Umbrella Support - Basic	1.00	\$0.0000	\$0.00
JMB-INSIGHTS-K9	*Umbrella Insights	1100.00	\$63.9540	\$70,349.40
	HSEC Licenses			
FL-44-HSEC-K9=	U.S. Export Restriction Compliance license for 4400 series	4.00	\$0.0000	\$0.00
	NON CMAS			
	Transceivers			
GLC-TE=	1000BASE-T SFP transceiver module for Category 5 copper wire	10.00	\$169.7250	\$1,697.25
	Cabling Material			
	CMAS Contract # 3-17-70-2473Y (Panduit Corp., Commscope Uniprise,			
CPPLF-5	Patch Panel Labels	96.00	\$0.0347	\$3.33
S100X150YAJ	Wire Wrap Labels	12.00	\$0.0666	\$0.80
PST-FO	PST-FO: Panduit Self-Laminating Fiber Optic Cable Marker Tags, 5 pack	2.00	\$6.7400	\$13.48
760004358	Fiber Optic Cable, OS2, Single Mode, Plenum, Distribution, Tight Buffer 12 Strand Yellow	250.00	\$0.5694	\$142.35
760004184	Fiber Optic Cable, OS2, Single Mode, Riser,Indoor/Outdoor, Tight Buffer	1500.00	\$0.6256	\$938.40
760148254	Fiber Adapter Panel, Duplex, OS2 LC 12	4.00	\$38.6900	\$154.76
760147736	PNL-BK-BLANK	8.00	\$7.2500	\$58.00
760148502	Commscope SYSTIMAX 360™ Fusion Splice Tray Kit, stackable, large format	1.00	\$35.0600	\$35.06
2806031-01	Corning Heat Shrnk SPLC Prot 50PK 60MM NON CMAS	2.00	\$43.3900	\$86.78
760231449	Fiber Enclosures, Rack Mount, 1U	4.00	\$207.8919	\$831.57
FAWLCUC0C-XXF003	12 Strand OS2 LC - UC 3 Feet BL-AQ	4.00	\$153.2838	\$613.14
DR1-3-EWC	Eastern 1" innerduct CMR	1500.00	\$0.6400	\$960.00
IDPL1-3-EWC	T&B 1" Innerduct CMP	250.00	\$1.9867	\$496.68
MISC-MAT PR	Misc Hardware	1.00	\$328.5600	\$328.56
PERDIEM	*Per Diem Charges	9.00	\$150.0060	\$1,350.05





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PART#	DESCRIPTION	QTY UNIT PRICE	TOTAL PRICE
<u>Authori</u>	zed Signature	Non-Taxable Material:	\$127,742.28
Ву:		Taxable Material:	\$104,606.78
_,		Tax:	\$7,816.09
Name:		- Labor:	\$44,150.81
Date:		Service/Maintenance:	\$3,138.75
		Shipping:	\$0.00
		Other Services:	\$0.00
		TOTAL:	\$287,454.71

By signing this proposal, your acknowledge that you are authorized to enter into a binding agreement on behalf of your company/organization, and (unless governed by public sector purchasing contract/agreement) you agree to the terms and conditions below.

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## STANDARD TERMS & CONDITIONS

PAYMENT TERMS: Invoices shall be submitted twice a month, normally on the first and fifteenth. Bills are due and payable when submitted. A late payment charge of 1-1/2% per month (18% annually) may be applied to amounts outstanding ten days (10) days after the date of the statement.

EQUIPMENT PAYMENT TERMS: Established accounts, Educational Institutions and Government Agencies are net 30 days. All others are payment in full prior to shipping. Customer agrees to pay finance charge on all over due balances.

INTEREST: If payment is not received by NIC PARTNERS within 30 calendar days of the invoice date, the Customer shall pay as interest an additional charge of one-and-one-half (1.5) percent (or the maximum allowable by law, whichever is lower) of the PAST DUE amount per month. Payment hereafter shall first be applied to accrued interest and then to the unpaid principal.

TAXES: Prices shown may not include all sales or other taxes imposed on the sale of goods and services. Taxes now or here after imposed upon sales or shipments shall be added to the purchase price. Buyer agrees to reimburse Seller for any such tax or provide Seller with acceptable tax exemption.

COLLECTION COSTS: In the event legal action is necessary to enforce the payment provisions of this Agreement, NIC PARTNERS shall be entitled to collect from the Customer any judgment or settlement sums due, reasonable attorneys' fees, court costs and expenses incurred by NIC PARTNERS in connection therewith and, in addition, the reasonable value of NIC PARTNERS time and expenses spent in connection with such collection action, computed at NIC PARTNERS prevailing fee schedule and expense policies.

SUSPENSION OF SERVICES: If the Customer fails to make payments when due or otherwise is in breach of this Agreement, NIC PARTNERS may suspend performance of services upon five (5) calendar days' notice to the Customer. NIC PARTNERS shall have no liability whatsoever to the Customer for any costs or damages as a result of such suspension caused by any breach of this Agreement by the Customer.

TERMINATION OF SERVICES: If the Customer fails to make payment to NIC PARTNERS in accordance with the payment terms herein, this shall constitute a material breach of this agreement and shall be cause for termination by NIC PARTNERS.

SET-OFFS, BACKCHARGES, DISCOUNTS: Payment of invoices is in no case subject to unilateral discounting or set-offs by the Customer, and payment is due regardless of suspension or termination of this Agreement by either party.

INDEMNITY AND INSURANCE: Each party shall be responsible for and hold the other party harmless from any loss sustained by such party relating to death, bodily injury, or damage to tangible physical property which is caused by the negligent acts or omissions of the party's agents or employees.

NIC PARTNERS shall obtain and keep in force at all times liability insurance coverage for bodily injury, death, and property damage in an amount not less than One Million Dollars (\$1,000,000.00)

BOND: Costs of Performance and Payment bond is not included. If required, NIC PARTNERS shall furnish Customer, in a form satisfactory to Customer, full and duly executed Performance and Payment Bonds, underwritten by a surety or sureties satisfactory to the Customer, in the full amount of this Agreement. Cost of such bonds to be paid directly by Customer.

ARBITRATION: All claims, disputes, and other matters in question arising out of, or relating to, this Contract or the breach thereof, shall be decided by arbitration in accordance with the Construction Industry Arbitration Rules of the American Arbitration Association then obtaining unless the parties mutually agree otherwise. This agreement to arbitrate shall be specifically enforceable under the prevailing arbitration law. The award rendered by the arbitrators shall be final, and judgment may be entered upon it in accordance with applicable law in any court having jurisdiction thereof. Notice of the demand for arbitration shall be filed in writing with the other party and with the American Arbitration Association. The demand for arbitration shall be made within a reasonable time after the claim, dispute, or other matter in question has arisen, but in no event shall it be made after substantial completion of the project for which this Contract is awarded.

LIABILITY: NIC PARTNERS shall not, in any event be liable to customer for incidental or consequential damages, including without limitation, lost business, profit or unavailability of all or part of the system. The pricing granted elsewhere in this agreement is based upon and is in partial consideration for this limitation on remedies.

WARRANTY (Limited): NIC PARTNERS warrants the products installed under this agreement against defects in material and workmanship from a period of one year from project completion. NIC PARTNERS shall repair or replace defective product during the warranty period with new or like new parts. Returned product becomes the property of NIC PARTNERS when replaced. This warranty is void if installed product is abused, misused or altered. This warranty is exclusive and is Customer's only remedy. Without limiting the generality of the foregoing limitations and disclaimers, while the system is not designed, sold, or intended to be used to detect, intercept, transmit or record oral or other communications of any kind, NIC PARTNERS cannot control how the system and its components are used and, accordingly, NIC PARTNERS does not warrant or represent, expressly or implicitly, that use of the software, licensed materials derived there from will comply and conform to the requirements of Federal, State and or Local statutes, ordinances and laws, or that the use of the system will not violate the privacy rights of the third parties. You shall be solely responsible for using the system you the system in full compliance with applicable law and the rights of third persons. Further, regardless of any prior statements, representations, or course of dealings by any NIC PARTNERS representatives, NIC PARTNERS does not warrant or represent, expressly or implicitly, that the software, licensed materials, or use of any of the same will: result in the prevention of crime or hostile enemy action, apprehension or conviction of any perpetrator of any crime, military prosecution of any enemy force, or detection or neutralization of any criminal, combatant or threat; prevent any loss, death, injury, or damage to property due to the discharge of a firearm or other weapon; in all cases detect and plot the location of all firearm discharges within the designated coverage area; the supplied network will remain in operation at all times or under all c

OWNERSHIP: NIC Partners shall retain ownership of all materials supplied until the customer takes possession of the materials at their facilities. Upon receipt the customer assumes the risks and ownership of all materials. NIC Partners has the right to restore ownership of the materials to NIC Partners if the customer fails to pay for the materials under the terms of the contract. Once ownership has been restored to NIC Partners due to non-payment, NIC Partners may retrieve from the Customer's premises any material supplied where payment has not been tendered. The Uniform Commercial Code of California shall govern this sale and this order shall not be assignable, but shall bind the representative and successors of the parties and their benefits.

LIENS: Seller may file a lien within 90 days after furnishing labor, materials, or services to a project as long as preliminary lien notice is sent to Buyer under the provisions of the Construction Lien Law of the state where services are rendered. The lien notice is no way intended to reflect the financial stability of the Buyer, but simply advises the Buyer of Seller's rights to file the lien if required.

RETURNS: Credit may be allowed for goods returned with prior approval. A deduction may be made from credits issued to cover the cost of handling and restocking charges.

DELAYS: Seller is not responsible for delays in delivery or installation occasioned by acts of God or other circumstances over which the Seller has no control.

MISCELLANEOUS: This Agreement constitutes the entire understanding of the parties with respect to the subject matter of this Agreement and merges all prior communications, representations, and agreements. This Agreement may be modified only by a written agreement signed by the parties. If any provision of this Agreement is held to be unenforceable for any reason, such provision shall be reformed only to the extent necessary to make it enforceable. This Agreement shall be construed under the laws of the state where services are rendered, excluding rules regarding conflicts of law