Republic Services Proposed Rate Increase Hearing

Chula Vista City Council Meeting

September 24, 2019



- Republic Services Franchise Agreement
- Approved in 2014
- Term: 10 years; option to extend to 2031
- Collect all trash and recycling
- 20% franchise fee
- 5% AB939 fee for recycling and waste reduction
- Annual bonuses to the City



Republic Services Franchise Agreement

No Cost Services

- Bulky item collection
- Landfill passes
- Missed collection
- Special senior rate
- Container replacement
- City waste collection services
- Public works projects
- Two large venue events



Rates for Service - Section 7

- 7.2 Variable Rate
- 7.3 Initial Collection Rates
- 7.4 Annual Increase
- 7.6 Most favored nation rate
- 7.7 Increase based on Extraordinary Circumstances



Recycling Markets

Since 1990's China was the world's leading importer of recycled material.





Commodity Price Decline's Steadily Beginning in 2017

Combined - Net Sale of Material (SOM)



June 2014 Republic was receiving an average of \$58 per ton. Fast forward to March of 2019 and Republic is now paying \$16 per ton to recycle

Financial Review

- Analysis regional markets
- Verified with EDCO
- Reviewed other programs
- Audit deployed



Residential Increase

Residential	Current	Rate after	Monthly	Total yearly
trash	monthly	7.6%	increase	cost
container	rate	increase	amount	
32-gal	\$16.82	\$18.10	\$1.28	\$15.36
64-gal	\$21.78	\$23.44	\$1.66	\$19.92
96-gal	\$25.65	\$27.60	\$1.95	\$23.40

Commercial Increase

Commercial	Current	Rate after	Monthly	Total yearly
trash	monthly	7.6%	increase	cost of
container size	rate	increase	amount	increase
3-yard trash 1/wk	\$123.78	\$133.19	\$9.41	\$112.92
4-yard trash 1/wk	\$197.13	\$212.11	\$14.98	\$179.76
5-yard trash 1/wk	\$246.35	\$265.07	\$18.72	\$224.64

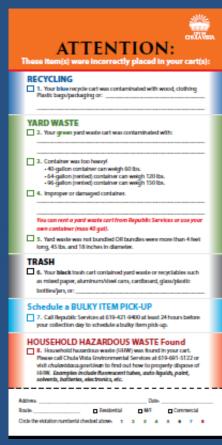
The increase can be negotiated down

Processing costs to be evaluated quarterly

What are we doing to help?









Council approved
the proposed 7.6%
increase on June 18
contingent on the
results on a public
hearing



NOTICE OF PUBLIC HEARING

ON PROPOSED INCREASE IN SOLID WASTE AND RECYCLING COLLECTION SERVICE RATES

September 24, 2019 • 5 p.m. Council Chambers

Chula Vista City Hall • 276 Fourth Avenue, Chula Vista, CA 91910

- Conducted Public Hearing pursuant to Proposition 218
- Notices to all property owners & Republic Services customers
- 101,221 affected parties notified



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Public Hearing Process

45-day public comment period

 City Clerk report to Council on the number of protests received



Manuel Medrano,

Economic Development Department