

Angela Larson

From: Webmaster
Sent: Monday, June 17, 2019 7:21 AM
To: CityClerk; Adrianna Hernandez; Lynnette Tessitore
Subject: City of Chula Vista: International Friendship Commission Application - Web form

A new entry to a form/survey has been submitted.

Form Name: International Friendship Commission Application
Date & Time: 06/17/2019 7:20 AM
Response #: 32
Submitter ID: 63810
IP address: 172.24.96.110
Time to complete: 14 min. , 8 sec.

Survey Details

Page 1

Application for membership on the International Friendship Commission

1. **Prefix**
(o) Mr.
 2. **First and Last Name**
Bernardo Andrade
 3. **E-mail**
[REDACTED]
 4. **Home Address**
[REDACTED]
 5. **City**
Chula Vista
 6. **ZIP code**
91910
 7. **Primary Phone**
[REDACTED]
 8. **Secondary Phone**
Not answered
-

9. Are you registered to vote in Chula Vista?

(o) Yes

10. Do you live within the City limits of Chula Vista?

(o) Yes

11. How Long?

7

12. Present employer

Dr. Bronner's & Southwestern Community College

13. Occupation

Sr. Logistics Manager & Logistics Professor

14. Are you currently serving on a Chula Vista Board/Commission?

(o) No

15. Which one(s)?

Not answered

16. Have you previously served on a Chula Vista Board/Commission?

(o) No

17. Which ones?

Not answered

18. Per Chula Vista Municipal Code Section 2.25.030, I understand:

-If I am currently serving on a board or commission, I must resign from my current board or commission if I am appointed.

-I must have served at least 12 months on my current board or commission in order to be appointed to another board or commission.

(o) I have read and acknowledged the above statement.

19. Are you or have you been involved in any local, civic or community groups?

(o) Yes

20. Which ones?

Secretary/Treasurer of HOA

21. What are your principal areas of interest in our City government, and what experience or special knowledge can you bring to those areas?

I have 15+ years of professional and academic experience in the areas of international business, global supply chains, logistics & transportation and business development. I've worked for the past 8 years with a certified fair-trade organization that engages in fair trade business practices that benefit our local communities. As well, I've been a professor at SWC since 2009, a passion that I fully enjoy. I hold a MBA and two international business degrees that can support my knowledge in the aforementioned. I'm fluent in Spanish and advance levels in both Italian and French languages.

Areas of interest: international business, investment, culture exchange, academia, city beautification, partnerships, safety and security, technology.

22. What would you hope to accomplish in the role of a International Friendship Commissioner? (250 words or less)

I want to participate in the council sharing my knowledge and experience and contributing to the international exposure and development of the city. Promote multicultural relationships and extend our international partnerships. Attract foreign and local business opportunities that can mutually benefit our communities.

23. You may upload a resume in addition to your application (optional).

Benny-Andrade_Business_Resume.pdf

24. The City understands meeting schedules and individual's availability may change. We ask that you consider the meeting schedule when submitting an application.

(o) I have reviewed the International Friendship Commission regular meeting date, time and frequency.

25.

(o) I am familiar with the responsibilities of the International Friendship Commission. I attest that the information I have provided is accurate and true.

Thank you,
City of Chula Vista

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BERNARDO ANDRADE

Chula Vista, CA 91910

Accomplished business professional with vast experience in supply chain, logistics and operations. Deep knowledge of international sales, protocol and procedures. Skilled in facing challenges, growing existing business while saving costs.

Professional Experience

Dr. Bronner's Magic Soaps

Senior Logistics Manager

7/2017 – Present

Logistics Manager

4/2014 – 7/2014

Logistics Coordinator

8/2011 – 4/2014

Under direct report of COO, developed policies and procedures for supply chain and logistics responsibilities while managing headquarters' distribution center and personnel. Plan and implement material flow management systems in order to meet production requirements for both domestic and international company's facilities. Train shipping department personnel in roles and responsibilities regarding domestic and global logistics strategies. Communicate with logistics partners to orchestrate domestic and international shipments in a timely and cost effective manner. Ensure that company's global supply chain is properly functioning; Maintain metrics, reports, process documentation, customer service logs, training and safety records. Provide market research support and full spectrum of international market analysis to company's President. Contributed to over \$1M in operational savings.

Preferred Global Logistics

2010 – 2011

Business Development Manager

Identified and developed both new and follow-on business opportunities that generated profitable growth opportunities. International sales and leads through prospecting, warm-calling and networking. Implemented follow-up strategies to increase revenue and drove customer loyalty; formulated strategy while providing support in import-export endeavors; Contracts development and business negotiations. Provided support to management in budgeting, monitoring, reporting, communication and liaison.

Multimodal Esquer, Inc.

Operations Manager

2004 – 2009

Account Manager/Customer Service

2003 – 2004

Managed a 30+ truck fleet in an efficient, cost-effective manner; Staffed, structured, and maintained a productive team of highly qualified truck operators; Identified and expanded backhaul revenue by negotiating transportation rates with 3rd party carriers; Optimized moves based on geographic areas and costs; Observed dispatch and delivery processes and ensured that all SOPs were established, followed and continually improved; Provided excellent customer service and leadership of the team.

Managed and serve as customer representative for company's accounts. Built relationships with customers and partner-carriers. Book and arrange shipments based on customer commitments and requirements. Resolve any issues that may arise in load pickup and delivery.

United States Department of Commerce

2002 – 2003

Intern

Coordinated market research to counseling U.S. companies seeking new international trade partners. Provided support for international trade specialists with development of trade seminars, presentations and other projects.

Academic/Teaching Experience

National University <i>Supply Chain Management Adjunct Professor</i>	<i>2018 – Present</i>
Southwestern Community College <i>Logistics, Management and Transportation Adjunct Professor</i>	<i>2010 – Present</i>
CETYS Universidad <i>Logistics, Management and Transportation Adjunct Professor</i>	<i>2009 – 2017</i>

Education

Executive Education Course, Supply Chain Management: Driving Strategic Advantage Massachusetts Institute of Technology, Cambridge, MA	<i>2013</i>
Master's in Business Administration - Concentration in Supply Chain CETYS Universidad, Tijuana, México (Certified WASC); Graduated SUMA CUM LAUDE	<i>2008</i>
BA International Business, Emphasis in North American Studies & English San Diego State University, San Diego, CA Dual Degree MEXUS exchange program with CETYS Universidad; Graduated CUM LAUDE National's Deans List Award 2002-2003 Recipient	<i>2002</i>

Academic Continuing Education

International Business Institute for College Professors Michigan State University, East Lansing, MI	<i>2013</i>
Teaching Adult Learners Online Open Study – Central Institute of Technology, Australia	<i>2013</i>

Languages & Skills

Spanish	<i>Native</i>
Italian	<i>Professional & Conversational</i>
French	<i>Professional & Conversational</i>
ERP: SAGE	<i>Proficient</i>
MS Office	<i>Proficient</i>

Professional Affiliations

Southwestern College Logistics Advisory Committee	<i>2007 to Present</i>
Grupo BEA Business-Social Group	<i>2010 to Present</i>
Council of Supply Chain Management Professionals, <i>Member</i>	<i>2010</i>

Volunteer & Interests

Aspire-Encore at Rancho del Rey HOA, Secretary/Treasurer; San Vicente Nursery Home, Active Volunteer; Volunteer at Baja California Institute for Quality and Competitiveness; Frequent guest motivational speaker at professional organizations and academic institutions.

Angela Larson

From: Webmaster
Sent: Monday, December 9, 2019 10:37 PM
To: CityClerk; Adrianna Hernandez; Geovanna Gonzalez; Shaun Ellis
Subject: City of Chula Vista: Commission on Aging Application - Web form

A new entry to a form/survey has been submitted.

Form Name: Commission on Aging Application
Date & Time: 12/09/2019 10:37 PM
Response #: 16
Submitter ID: 68760
IP address: 2600:8801:a200:b06:d85b:3796:4a57:15ad
Time to complete: 13 min. , 50 sec.

Survey Details

Page 1

Application for membership on the Commission on Aging

1. Prefix

(o) Ms.

2. First and Last Name

Joycelyn Persichilli

3. E-mail

[REDACTED]

4. Home Address

[REDACTED]

5. City

Chula Vista

6. ZIP code

91915

7. Primary Phone

[REDACTED]

8. Secondary Phone

Not answered

9. Are you registered to vote in Chula Vista?

(o) Yes

10. Do you live within the City limits of Chula Vista?

(o) Yes

11. How Long?

7 years currently (but grew up here)

12. Present employer

Retired

13. Occupation

Officer Administrator

14. Are you currently serving on a Chula Vista Board/Commission?

(o) No

15. Which one(s)?

N/A

16. Have you previously served on a Chula Vista Board/Commission?

(o) No

17. Which ones?

N/A

18. Per Chula Vista Municipal Code Section 2.25.030, I understand:

-If I am currently serving on a board or commission, I must resign from my current board or commission if I am appointed.

-I must have served at least 12 months on my current board or commission in order to be appointed to another board or commission.

(o) I have read and acknowledged the above statement.

19. Are you or have you been involved in any local, civic or community groups?

(o) Yes

20. Which ones?

Local Toastmasters and Ombudsman for San Diego County

21. What are your principal areas of interest in our City government, and what experience or special knowledge can you bring to those areas?

My principal interest would be the senior population in our community.

I volunteer with Aging & Independence Services for the County of San Diego Health & Human Services as an Ombudman. In this role I am an advocate for senior citizens to ensure that their rights are being met in board & care, skilled nursing and assisted living facilities in San Diego County. The area that I cover is one skilled nursing facility in National City and five

RCFE's in Chula Vista.

I have a certification from the State of California as an RCFE Administrator.

I like staying active and giving back to my community. I have 20+ years as a volunteer with Toastmasters International, a non-profit organization devoted to helping people develop their communication and leadership skills. I have helped run the local San Diego Chapter that consists of approx. 3000 members for the past 15 years. I currently hold the office of District Finance Manager. My responsibilities: fiscal oversight and management of district funds.

Both my husband and I grew up in Chula Vista. My husband's job with the San Diego County Sheriff's Dept took us to north county. Where we lived for 21 years before moving to downtown San Diego and then back to Chula Vista.

22. What would you hope to accomplish in the role of a Member of the Commission on Aging? (250 words or less)

As a member of the Commission of Aging I hope to be part of a team that works together with the city so that our citizens will reap the benefits of the work done by it's members. I hope to further strengthen the work already done by the members and help address concerns brought to our attention.

23. You may upload a resume in addition to your application (optional).

24. The City understands meeting schedules and individual's availability may change. We ask that you consider the meeting schedule when submitting an application.

(o) I have reviewed the Commission on Aging regular meeting date, time and frequency.

25.

(o) I am familiar with the responsibilities of the Commission on Aging. I attest that the information I have provided is accurate and true.

Thank you,
City of Chula Vista

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